



Natural Language Processing of UK Annual Report Narratives

Paul Rayson
Mahmoud El-Haj



School of **Computing**
and **Communications**



Session outline

- What is NLP?
- How we have applied NLP methods to the financial domain in the CFIE project
- Demo of our systems
 - Wmatrix-import
 - Wmatrix



Natural Language Processing

- ‘getting computers to understand language’ ... ‘a branch of computer science dealing with analysing, understanding and generating natural language’



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NLP and Corpus Linguistics @ Lancaster

- Analyzing digital personas behind criminal tactics to provide investigators with clues to the identity of the individual or group hiding behind one or more personas
 - Child sex offenders masquerading as young people to gain their victims' trust
 - Radicalization of youth in online forums through persuasive messaging
 - Online dating sites that gain trust and then exploit users for financial gain
 - Analysis of cyber bullying and online trolling
 - Use textual analysis to predict a persona's key attributes (e.g., age and gender) even where the author is obfuscating the language
- Assist in early diagnosis of dementia and Alzheimer's disease
 - Longitudinal changes in linguistic features (e.g., grammatical complexity and idea density) are associated with degenerative memory conditions



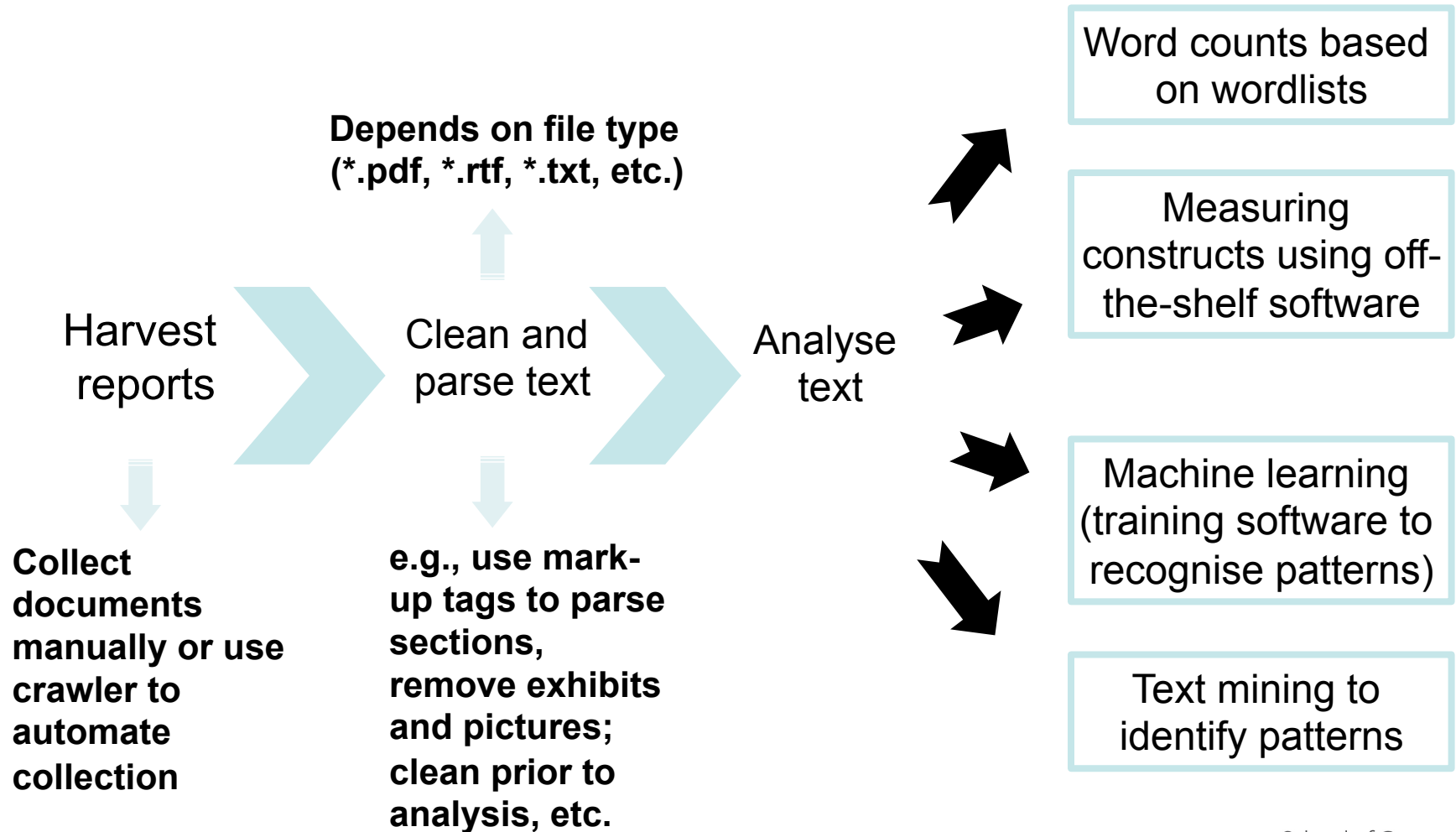
Corporate Financial Information Environment (CFIE)



- ESRC- and ICAEW-funded project
 - Martin Walker, Manchester Business School
 - Steven Young, Lancaster University Management School
 - Paul Rayson, Lancaster University School of Computing & Communications
 - Mahmoud El-Haj, Lancaster University School of Computing & Communications
 - Vasiliki Athanasakou, London School of Economics
 - Thomas Schleicher, Manchester Business School
- Project seeks to analyse UK financial narratives, their association with financial statement information, and their informativeness for investors
- Automated, large sample analysis of UK annual report narratives represents a cornerstone of the project
- Develop software for general use by academics
- <http://ucrel.lancs.ac.uk/cfie/>

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Analysing UK Annual Report Narratives



US Filings: 10-K Annual Form

Each 10-K contains 4 parts and 15 items

- **PART I**
- **ITEM 1.** Description of Business
- **ITEM 2.** Description of Properties
- **ITEM 3.** Legal Proceedings
- **ITEM 4.** Mine Safety Disclosures
- **PART II**
- **ITEM 5.** Market for Registrant's Common Equity....
- **ITEM 6.** Selected Financial Data
- **ITEM 7.** Management's Discussion and Analysis....
- **ITEM 8.** Financial Statements and Supplementary Data
- **ITEM 9.** Changes in and Disagreements
- **PART III**
- **ITEM 10.** Directors, Executive Officers and Corporate Governance
- **ITEM 11.** Executive Compensation
- **ITEM 12.** Security Ownership of Certain Beneficial Owners....
- **ITEM 13.** Certain Relationships and Related Transactions....
- **ITEM 14.** Principal Accounting Fees and Services
- **PART IV**
- **ITEM 15.** Exhibits, Financial Statement Schedules....

c.f. UK Annual Reports

- Free Style (no standard structure)
- Use of Images, Text
- PDF Format
- Content and structure varies across firms.
- Management have more discretion over what, where, and how much information on topics such as risk, strategy, performance, etc. is reported.
- This makes the extraction and analysis task more challenging; but it provides research opportunities.

- Use contents page to extract text by section from digital pdf

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55 Independent auditors' report – Group		

Financial highlights:

- > Continuing profit before taxation* up 25.3% at £50.1m (2006/07: £40.0m)
- > Profit for the period £34.5m (2006/07: loss £22.5m)
- > Adjusted EPS¹ 20.9% ahead at 7.88p (2006/07: 6.52p)
- > Strong cash management continues to drive low net debt² at £200.2m (2006/07: £174.2m)
- > Robust balance sheet – continuation of share buy-back programme in 2008/09
- > Proposed dividend up 5.9% at 4.50p (2006/07: 4.25p)

What's in our report

Features



Sir Ian Gibson

We are committed to making food shopping fresh, friendly and affordable.

Page 2



Dalton Philips

A clear strategy is in place that is delivering our objectives.

Page 4



Richard Pennycook

Our strong financial performance positions us well for sustainable long term growth.

Page 8



Johanna Waterous

A strong performance culture, long term shareholder value and competitive positioning remain key principles.

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Also see...

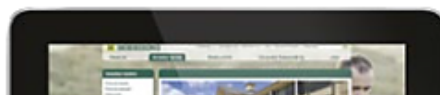
Corporate responsibility review 2011/12



Annual review 2011/12



Investor relations website
www.morrisons.co.uk/corporate



Directors' report and business review

Introduction

2 Chairman's statement

Business and strategy review

4 Chief Executive's business and strategy review

8 Group Finance Director's financial review

12 Our strategic objectives

Performance review

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- Steps in extraction process:
 - Detect contents page
 - Parse contents page
 - Detect page numbering to determine section start/end
 - Add headers as bookmarks to pdf
 - Extract text for each section
- Analyse extracted text by section and for entire document

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- In addition to performing text extraction, the tool provides a range of text analysis options:
 - Readability metrics
 - Word counts using pre-determined lists (e.g., forward looking, uncertainty, tone, etc.)
 - Word counts based on user-defined wordlists
 - Comparison with reference corpus (word, parts of speech and semantic level)
 - Concordance and collocates
 - Upload and analyse user-defined text file



- Overview (wordlists, readability metrics) and interface with Wmatrix
- Uploading one or more annual reports and generating output
- Uploading and analysing with a user-defined key word list
- Uploading and analysing a user-defined text file
- Examples of further analysis in Wmatrix:
 - Cloud for chairman's statement vs. standard reference corpus: word level
 - Cloud for chairman's statement vs. to standard reference corpus: semantic level
 - Cloud for chairman's statement vs. chairman's statement corpus: word level
 - Cloud for chairman's statement vs. chairman's statement corpus: semantic level
 - Concordance/collocation



Case study: Strategic content

- Measure strategic content of annual reports by automatic analysis of words and phrases in financial commentary and business strategy sections
- Prior UK studies: manual, 300 reports
- 60,000 sections in 10,000 reports
- 1156 key words and phrases
- Clear evidence of doubling of strategic content since 2002



Future developments

- Choice of different readability metrics
- Text re-use metric to detect boilerplating and incremental changes
- Reference corpora for:
 - Full Annual Report and Accounts
 - Chairman's Statement
 - CEO Review/Business Review/Operating Review/Financial Review
 - Highlights
 - Corporate Governance
 - Directors' Remuneration
- Readability scores for all UK annual reports for the period 2003-2013
- Further methods for representing key themes (e.g., strategy, risk, CSR and governance, etc.) by section