

# LUMS Financial Services Employment 2018-22 (excl. Accounting & Consulting)

## Boutique Financial Employers

Boutique Financial Employers	Business Description	Programme/ Role		
		Spring Week	Internship /Placement	Graduate
	Investment Management			
Albourne Partners	Advisory			1
Ario Group	Wealth Management		1	
Banca Intesa	Retail & Commercial Banking		1	
Barnett Waddington	Actuary		1	
Brewin Dolphin	Wealth Management		1	1
British Business Bank	Development Bank			1
CAPCO Financial Services	Financial Consultancy			1
Capital One	Credit Cards			1
CF Partners	Credit Risk		1	
Close Brothers	Merchant Banking		1	
CMC Markets	Online Trading			2
CQS	Asset Management		1	1
DeVere Group	Wealth Management		1	
DZ Bank	Investment Banking		1	
Evelyn Partners	Wealth Management			1
Evercore	Investment Banking	1		
FactSet	Financial Data/Technology			1
Fidessa	FinTech		1	
Finalytiq	Financial Consultancy			1
Finastra	Financial Software Solutions		1	
First Derivatives	Capital Markets Consulting			1
Fischer Investments	Asset Management			1
Fordhouse Equities	Financial Consultancy		1	
Generali	Insurance			1
Houlihan Lokey	Investment Banking	1		
InterMedi Group	Venture Capital		1	
Interpath Advisory	Financial Advisory			1
INVL	Asset Management			1
Knight Frank Capital Markets	Estate Agency		1	
Kroll	Financial Advisory			1
London Wall Partners	Wealth Management			
Megabuyte	FinTech			1
Moorland Partners	Investment Banking			1
Oaklands France	Financial Advisory		1	
Osmosis Asset Management	Asset Management		1	
Peel	Investment Banking		1	1
Piper Sandler	Investment Banking			1
PJT Partners	Investment Banking			1
SMBC Bank	Investment Banking		1	
SMP Partners	Investment Fund Services			1
St James Place	Wealth Management		2	
Surich Asset Management	Asset Management		1	

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Tenzing Partners	Investment Banking		1	
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Toscafund	Asset Management		1	
TP ICAP	Interdealer Broker		1	
WISE	Financial Technology			1

Notes:

#### **Spring Week**

Offered by most Blue Chip and some boutique financial employers, this is normally a one-week, non-remunerated introduction to financial markets and the sponsoring firm for first-year undergraduates. Timing is normally late March or April in your first year, to coincide with the Easter break in teaching on your degree.

Spring Week is a great way to start building your network and getting valuable insight into how financial markets work. The top firms use Spring Week as a way of identifying talent early. Securing a Spring Week position significantly increases your chances of gaining an internship or placement position, either with the sponsoring firms or one of its competitors.

The application deadline for Spring Week is the preceding October (or earlier), which means you need to have your application polished and ready to go *before* you start university. This is why our specialist Careers Coaches are available for you to access from June onwards when you make Lancaster your first choice.

#### **Internship/Placement**

Internships typically involve 1 to 3-month work experience appointments. A high fraction of financial services employers offer internship opportunities, but competition for places is intense. The roles are usually remunerated and may involve working in a particular role or sampling a variety of functions within the firm. Internship opportunities may be available over the summer, Christmas, or Easter vacations.

Placements normally involve up to 12 months full-time work with a graduate salary. Most of our programmes include a four-year variant that allows you to embed a placement in your degree, normally in year three. There is also the option to intercalate and complete a placement, in which case you do not receive support from Lancaster during the placement.

Internships and placements provide great opportunities to gain valuable work experience and extend your professional network. Most firms use placements and internships as an extended job interview, with good performance resulting in a job offer at the end of the contract (conditional on completing your degree). There is no obligation to accept such an offer and so you are free to shop around with other firms.

#### **Graduate**

A full-time graduate position on completion of your degree. Graduate salaries in financial services range from mid-£20k to >£70k depending on firms and location.