

23

Industry Supply

# Supply From A Competitive Industry

- How are the supply decisions of the many individual firms in a competitive industry to be combined to discover the market supply curve for the entire industry?

# Supply From A Competitive Industry

- Since every firm in the industry is a price-taker, total quantity supplied at a given price is the sum of quantities supplied at that price by the individual firms.

# Short-Run Supply

- In a short-run the number of firms in the industry is, temporarily, fixed.
- Let  $n$  be the number of firms;  
 $i = 1, \dots, n$ .
- $S_i(p)$  is firm  $i$ 's supply function.

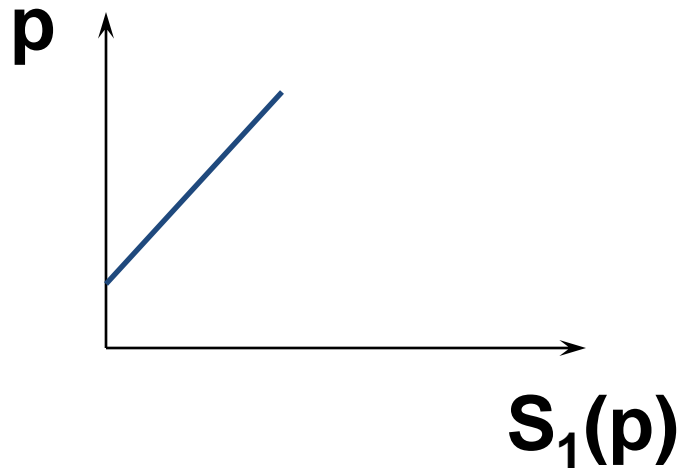
# Short-Run Supply

- In a short-run the number of firms in the industry is, temporarily, fixed.
- Let  $n$  be the number of firms;  
 $i = 1, \dots, n$ .
- $S_i(p)$  is firm  $i$ 's supply function.
- The industry's short-run supply function is

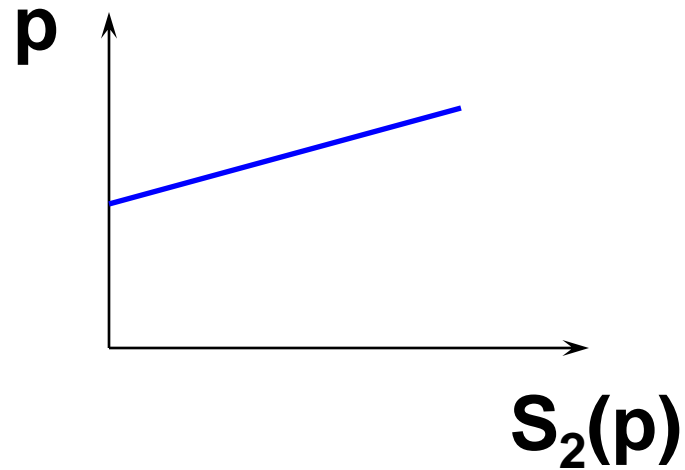
$$S(p) = \sum_{i=1}^n S_i(p).$$

# Supply From A Competitive Industry

## Firm 1's Supply

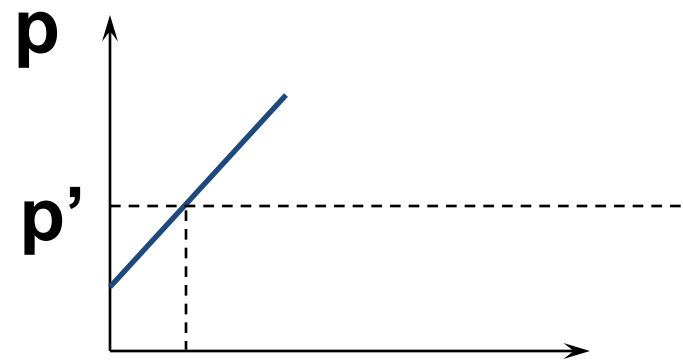


## Firm 2's Supply

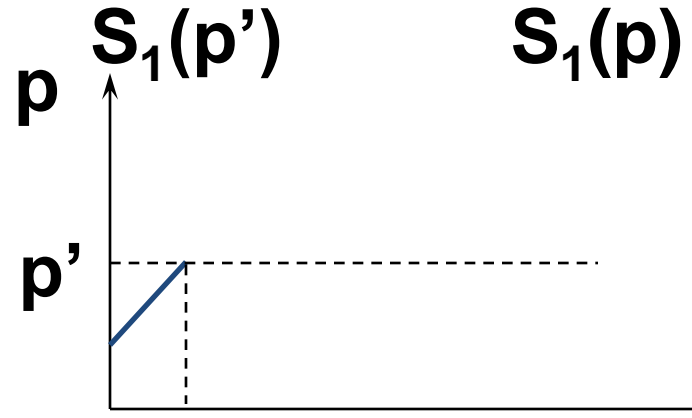
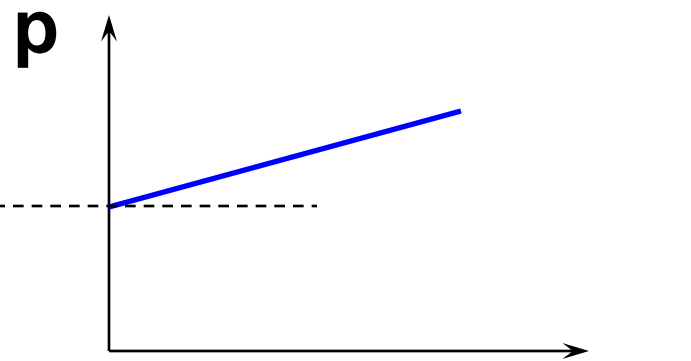


# Supply From A Competitive Industry

## Firm 1's Supply



## Firm 2's Supply



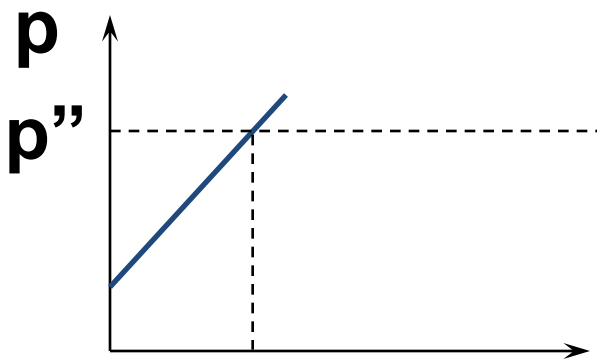
$S_2(p)$



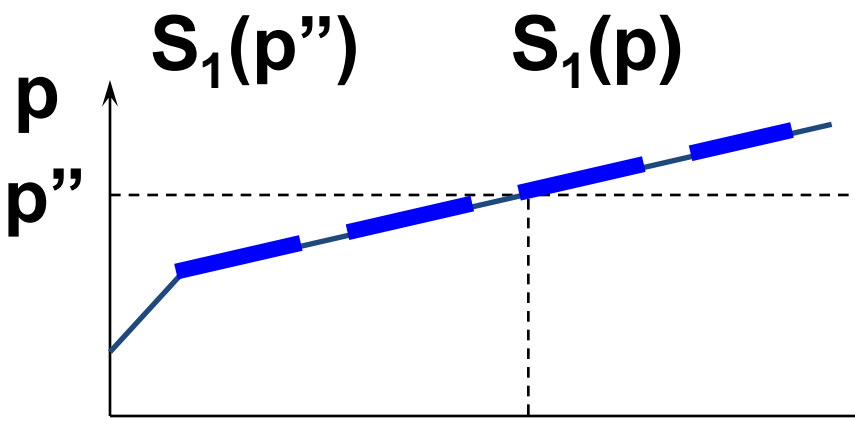
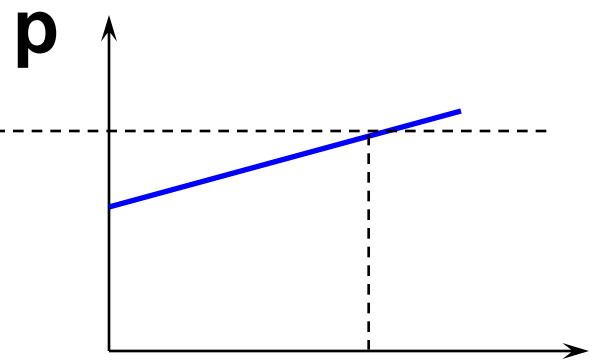
## Industry's Supply

# Supply From A Competitive Industry

## Firm 1's Supply



## Firm 2's Supply



$S_1(p'')$

$S_1(p)$

$S_2(p'')$

$S_2(p)$

$S_1(p'') + S_2(p'')$

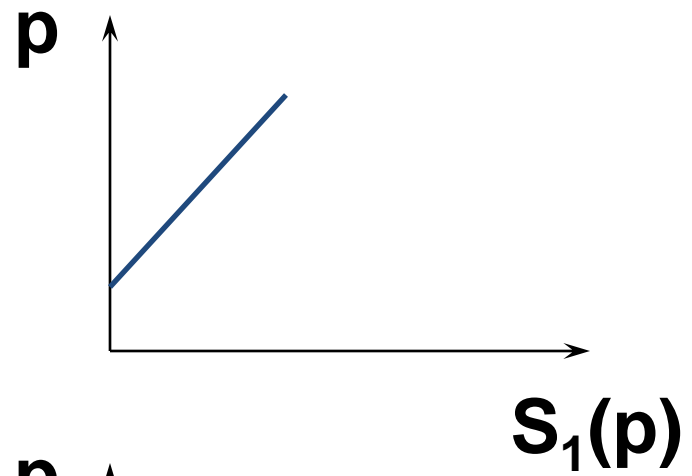
$S(p) = S_1(p) + S_2(p)$

## Industry's Supply

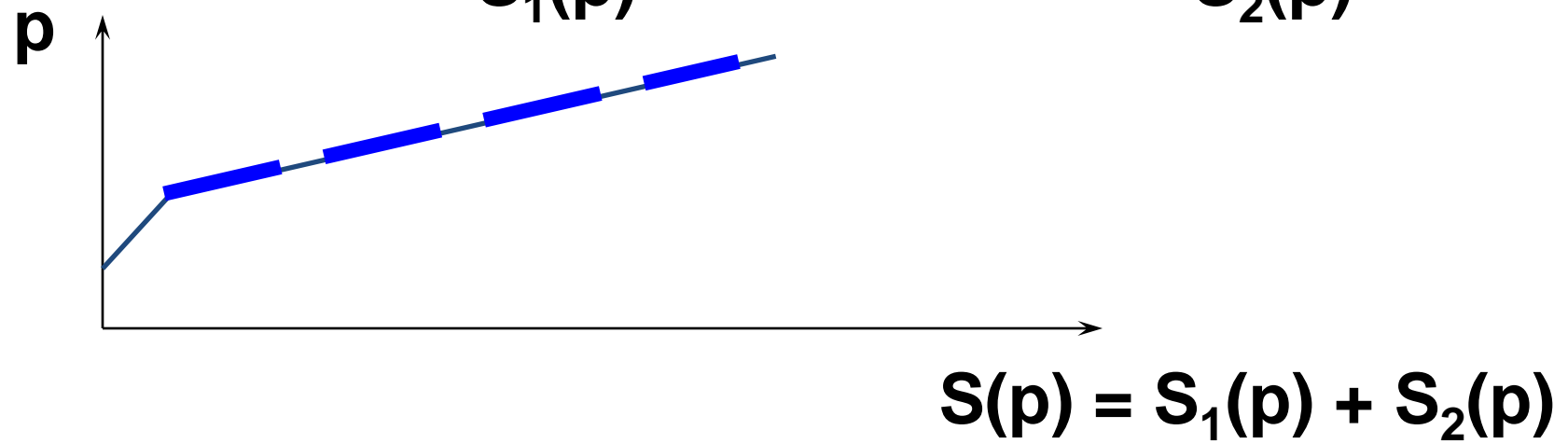
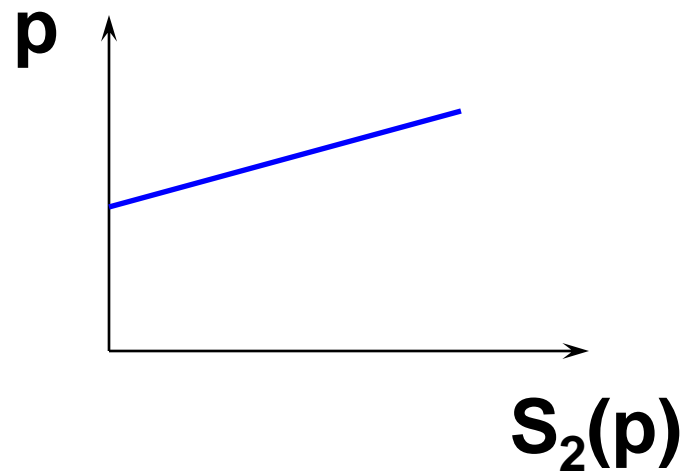


# Supply From A Competitive Industry

## Firm 1's Supply



## Firm 2's Supply

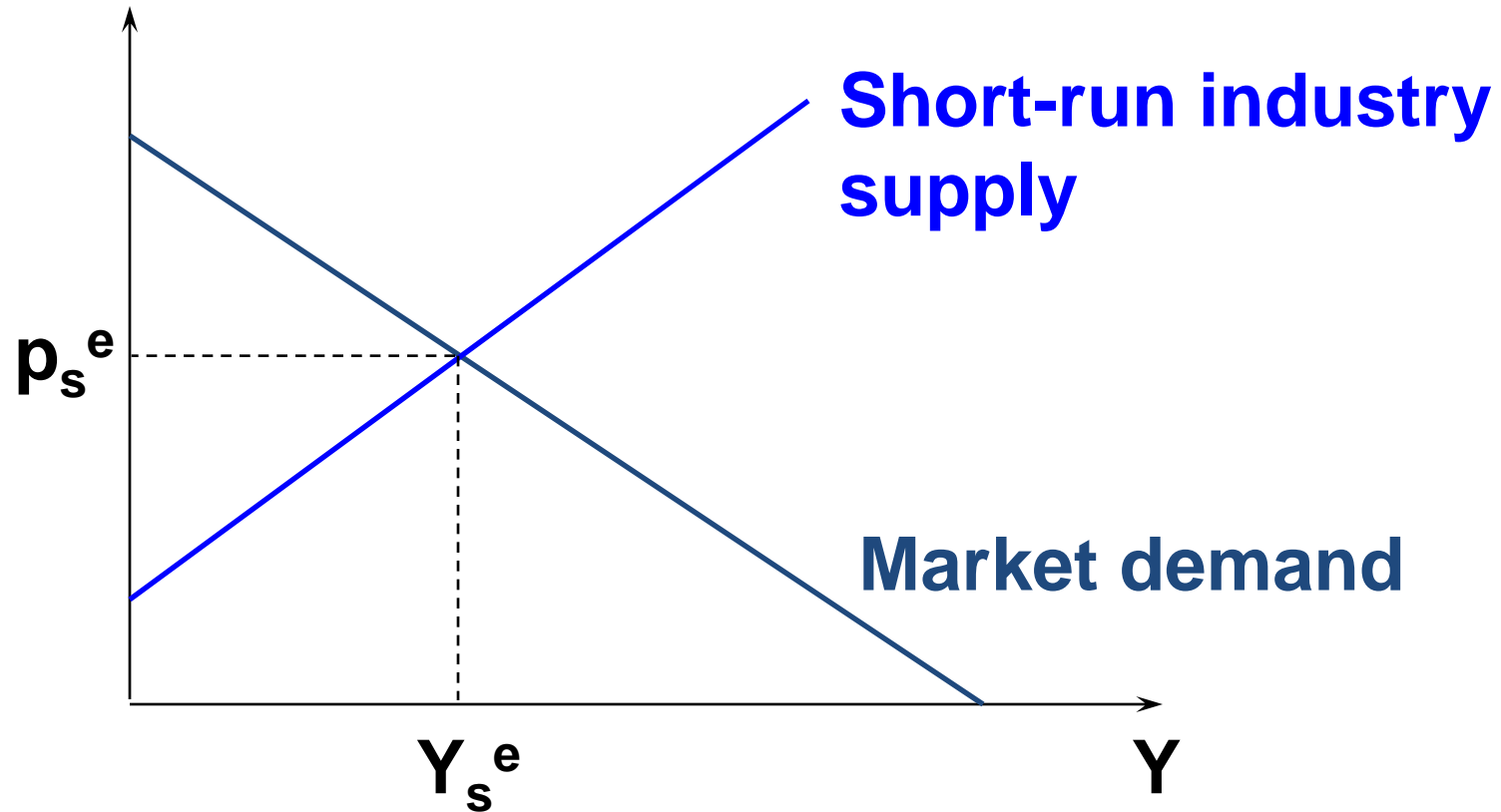


## Industry's Supply

# Short-Run Industry Equilibrium

- In a short-run, neither entry nor exit can occur.
- Consequently, in a short-run equilibrium, some firms may earn positive economics profits, others may suffer economic losses, and still others may earn zero economic profit.

# Short-Run Industry Equilibrium



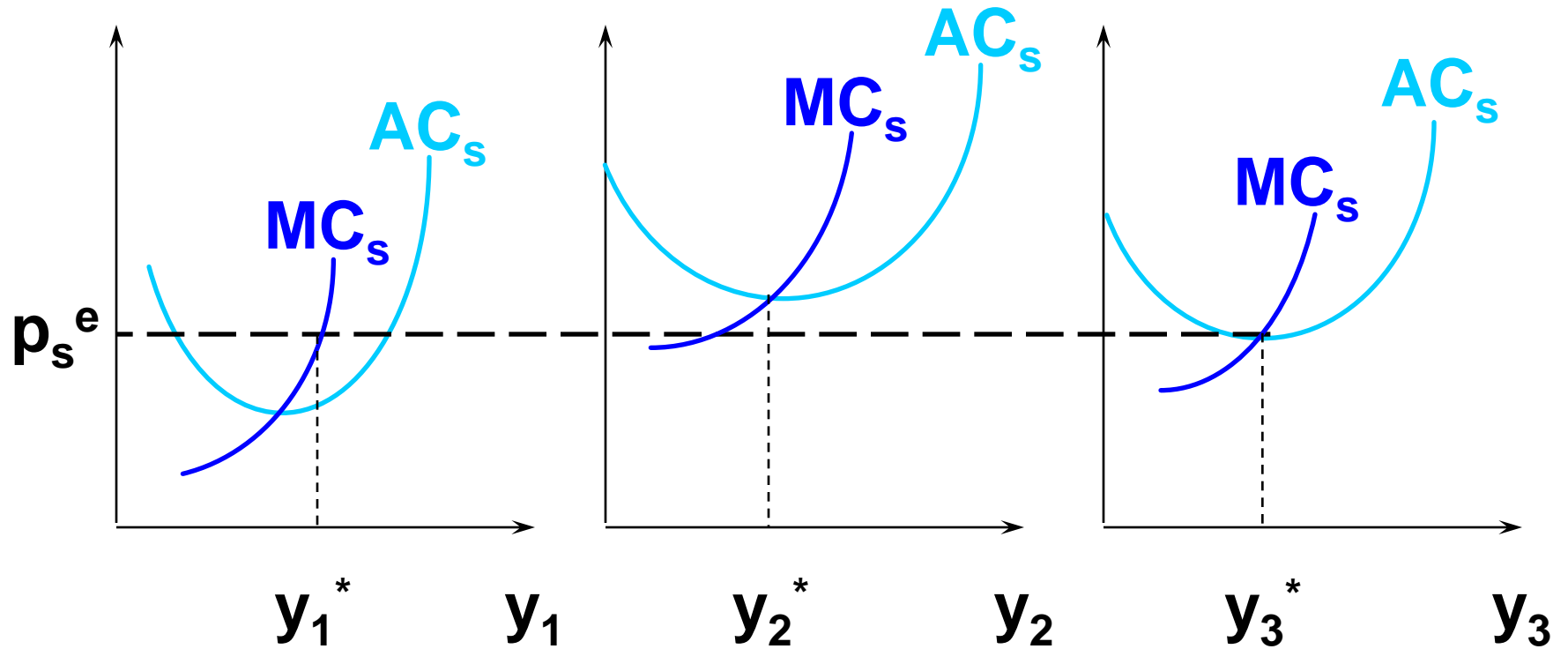
**Short-run equilibrium price clears the market and is taken as given by each firm.**

# Short-Run Industry Equilibrium

Firm 1

Firm 2

Firm 3

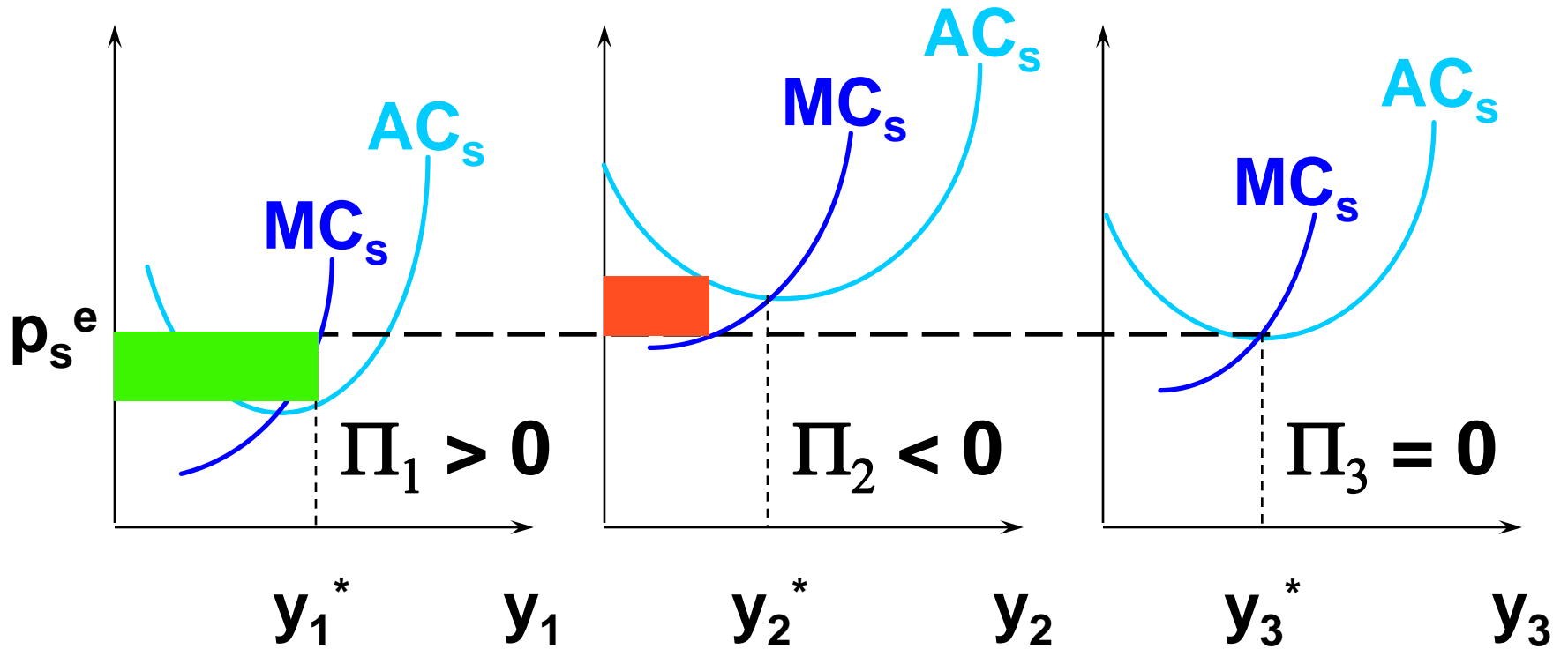


# Short-Run Industry Equilibrium

Firm 1

Firm 2

Firm 3

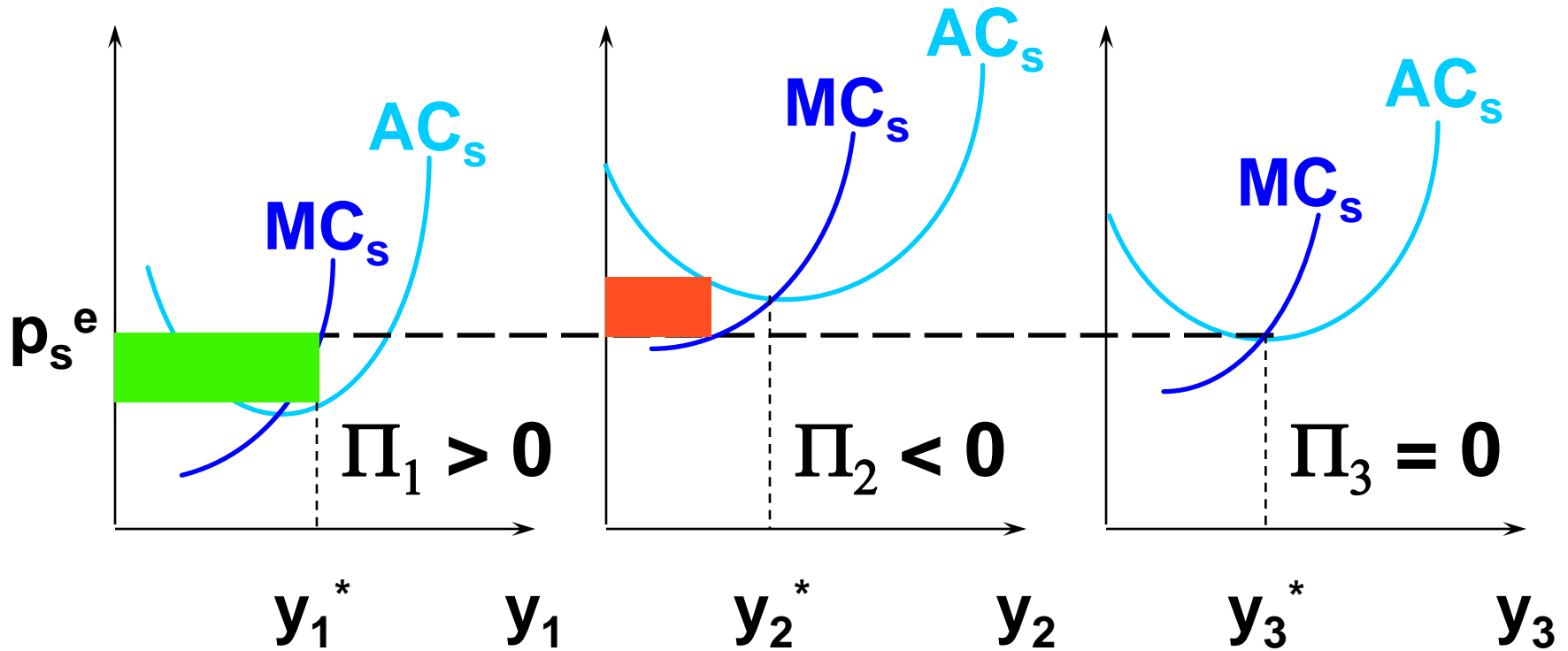


# Short-Run Industry Equilibrium

Firm 1

Firm 2

Firm 3



Firm 1 wishes to remain in the industry.

Firm 2 wishes to exit from the industry.

Firm 3 is indifferent.

# Long-Run Industry Supply

- In the long-run every firm now in the industry is free to exit and firms now outside the industry are free to enter.
- The industry's long-run supply function must account for entry and exit as well as for the supply choices of firms that choose to be in the industry.
- How is this done?

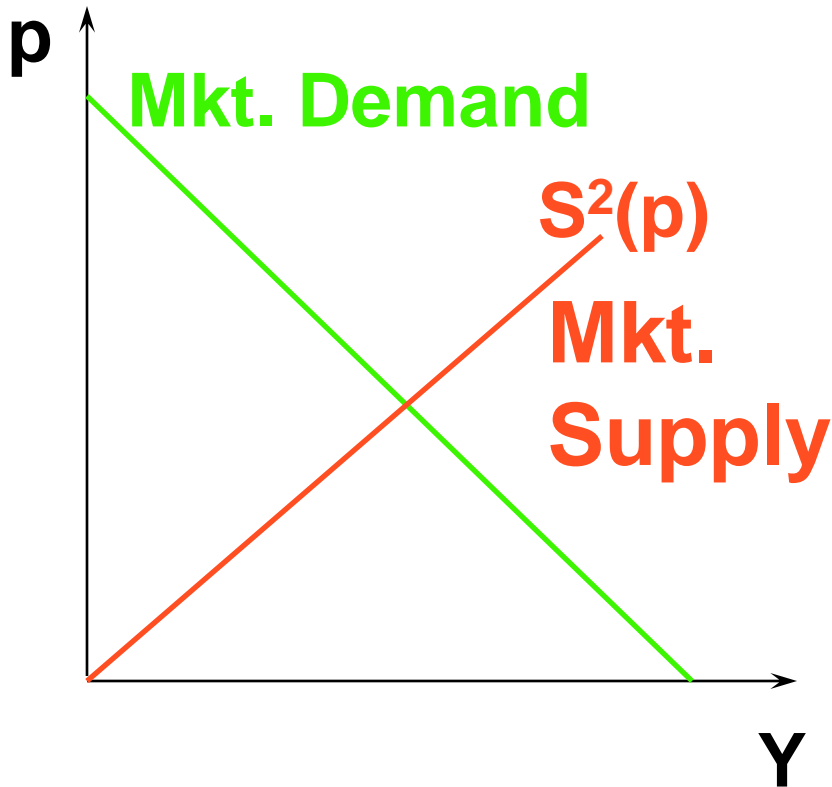
# Long-Run Industry Supply

- Positive economic profit induces entry.
- Economic profit is positive when the market price  $p_s^e$  is higher than a firm's minimum av. total cost;  
$$p_s^e > \min AC(y).$$
- Entry increases industry supply, causing  $p_s^e$  to fall.
- When does entry cease?

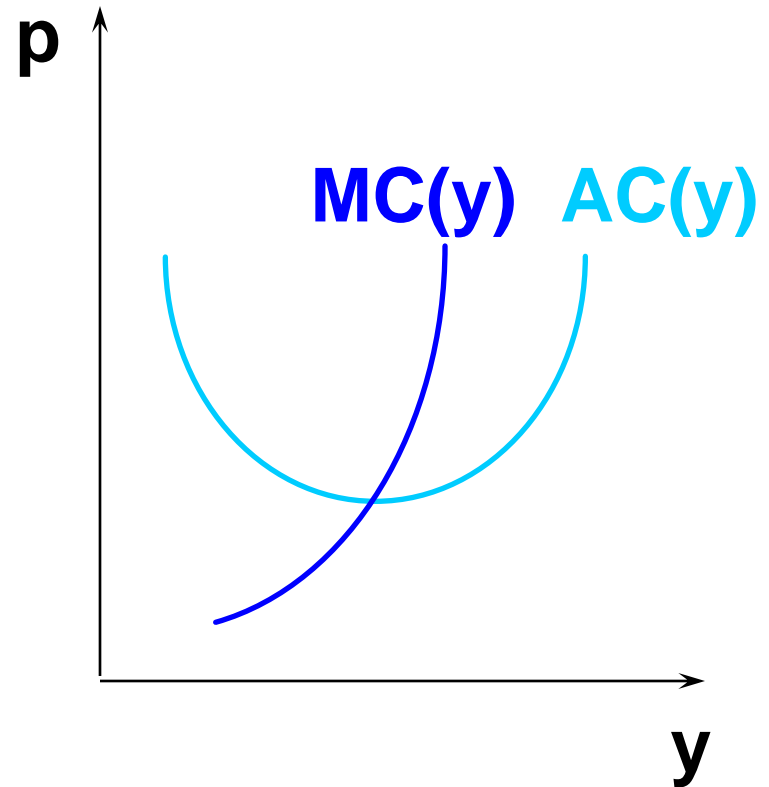


# Long-Run Industry Supply

The Market



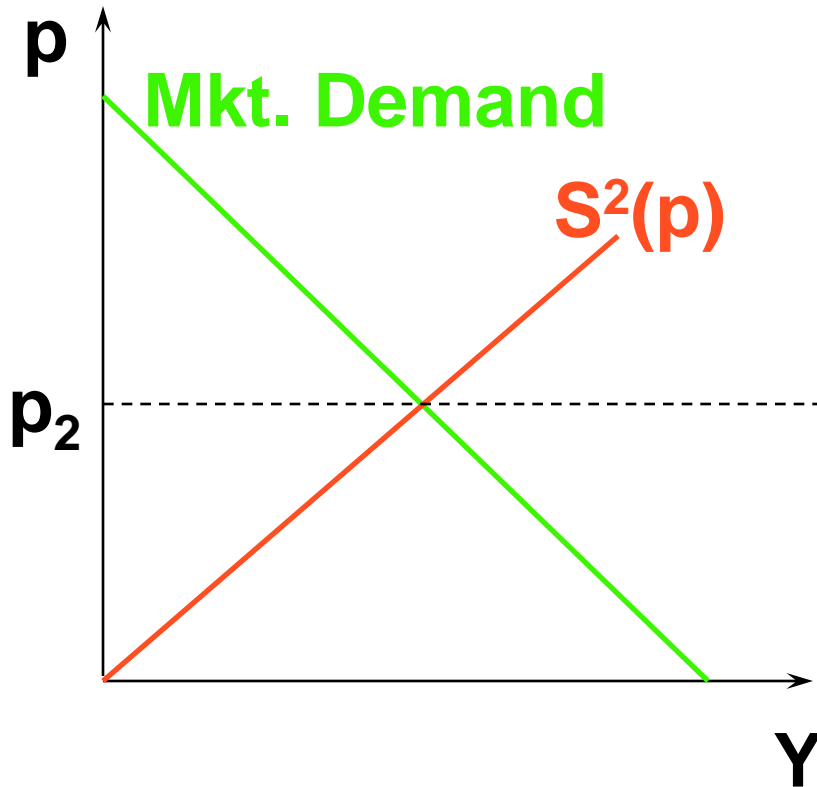
A "Typical" Firm



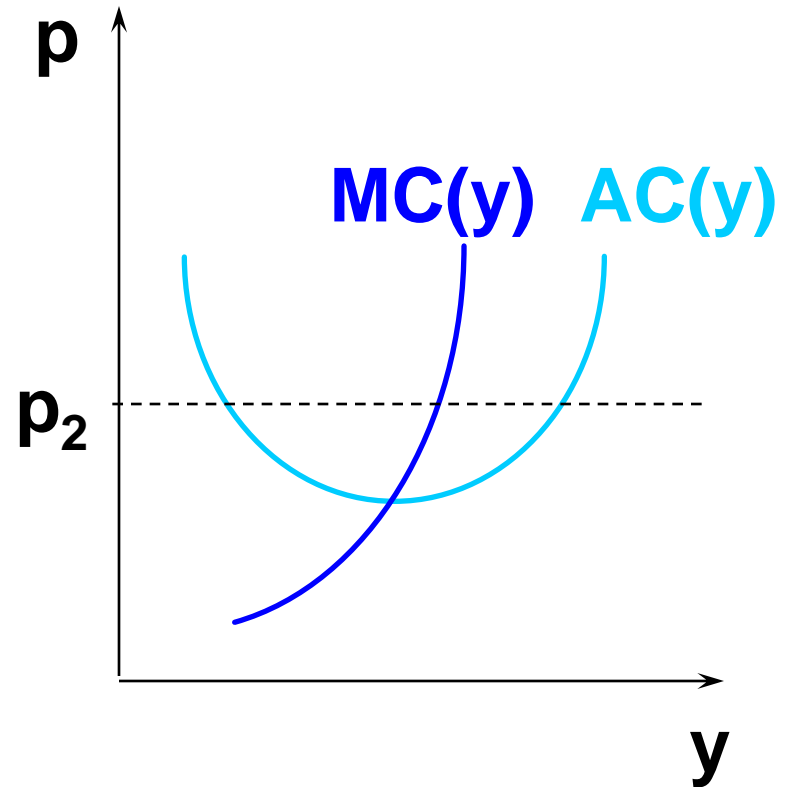
**Suppose the industry initially contains only two firms.**

# Long-Run Industry Supply

The Market



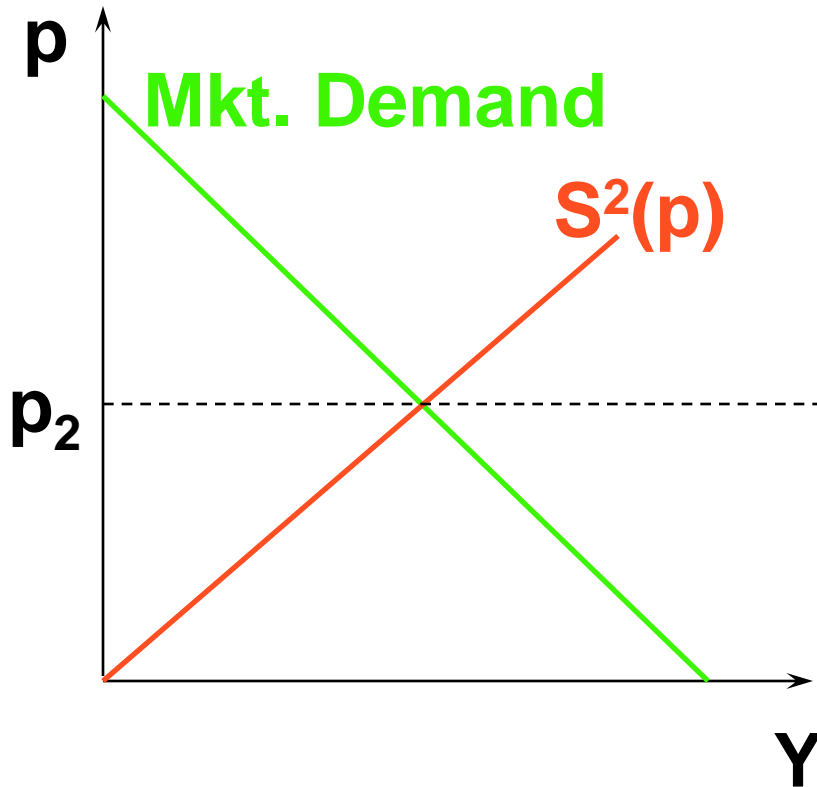
A "Typical" Firm



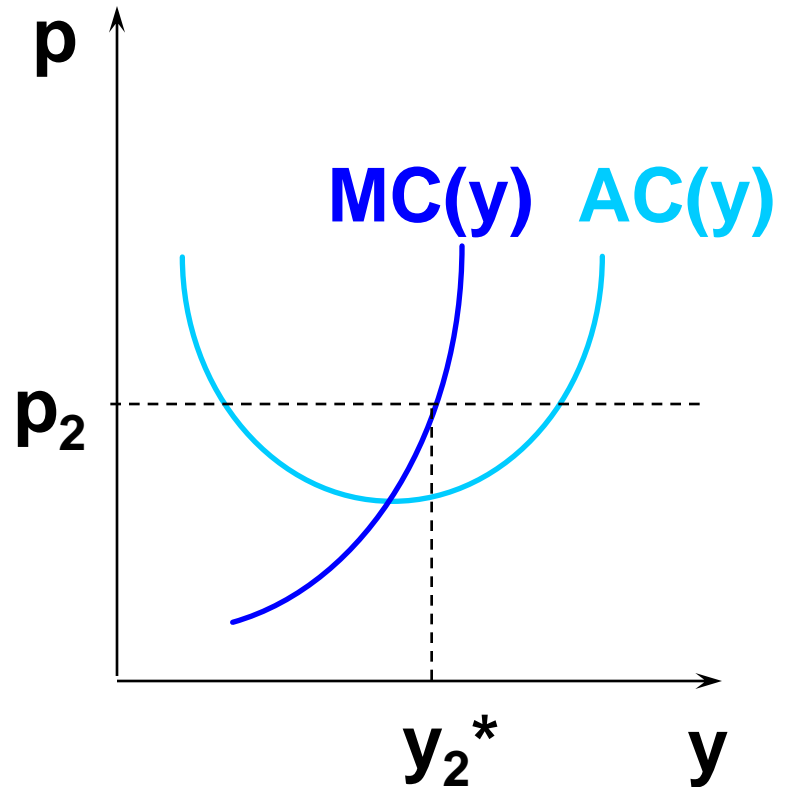
Then the market-clearing price is  $p_2$ .

# Long-Run Industry Supply

The Market



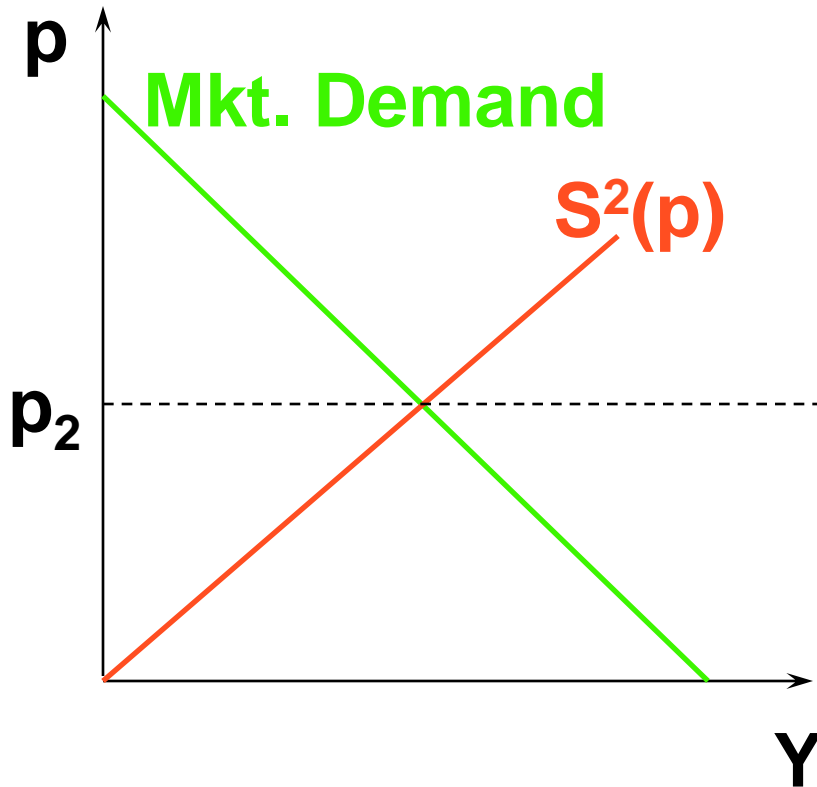
A "Typical" Firm



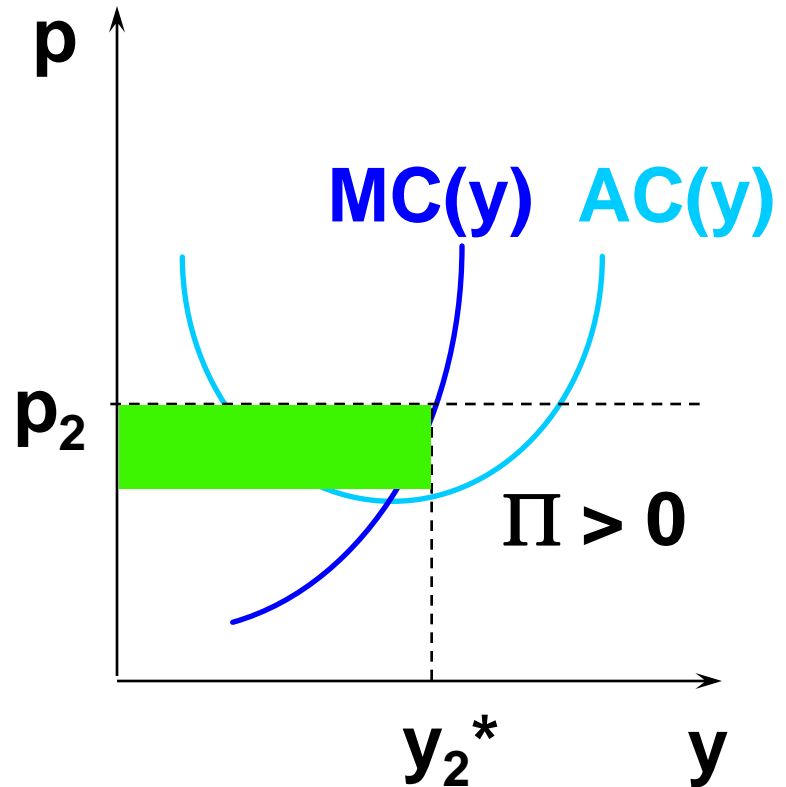
Then the market-clearing price is  $p_2$ .  
Each firm produces  $y_2^*$  units of output.

# Long-Run Industry Supply

## The Market



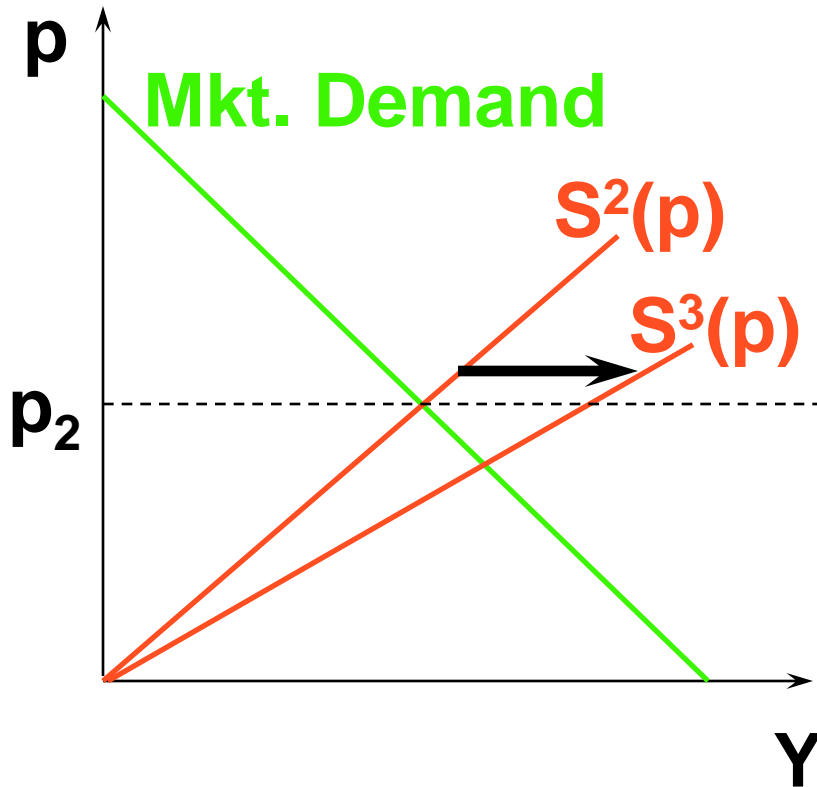
## A "Typical" Firm



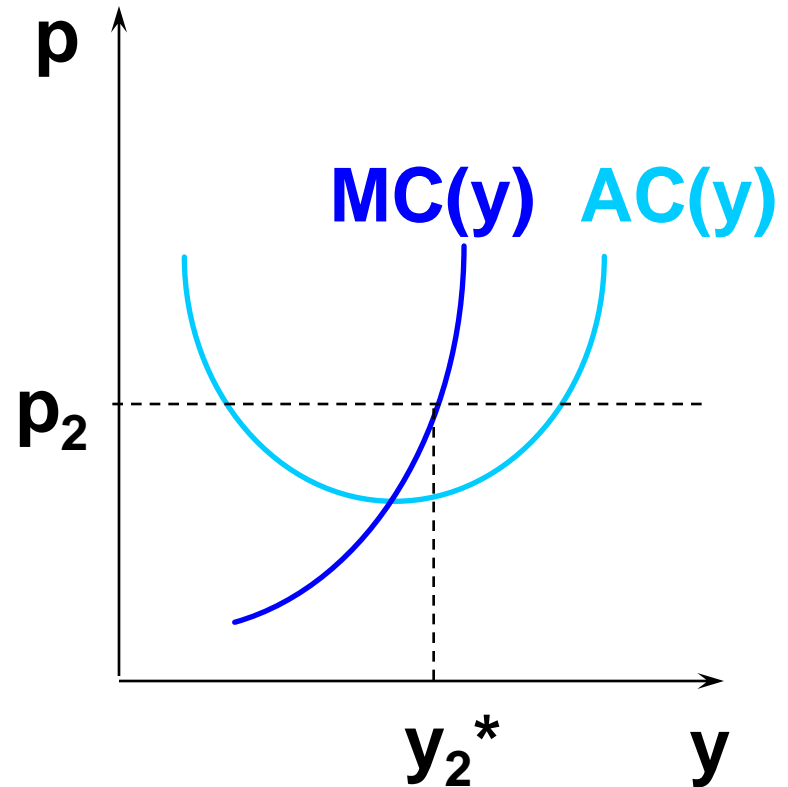
**Each firm makes a positive economic profit, inducing entry by another firm.**

# Long-Run Industry Supply

The Market



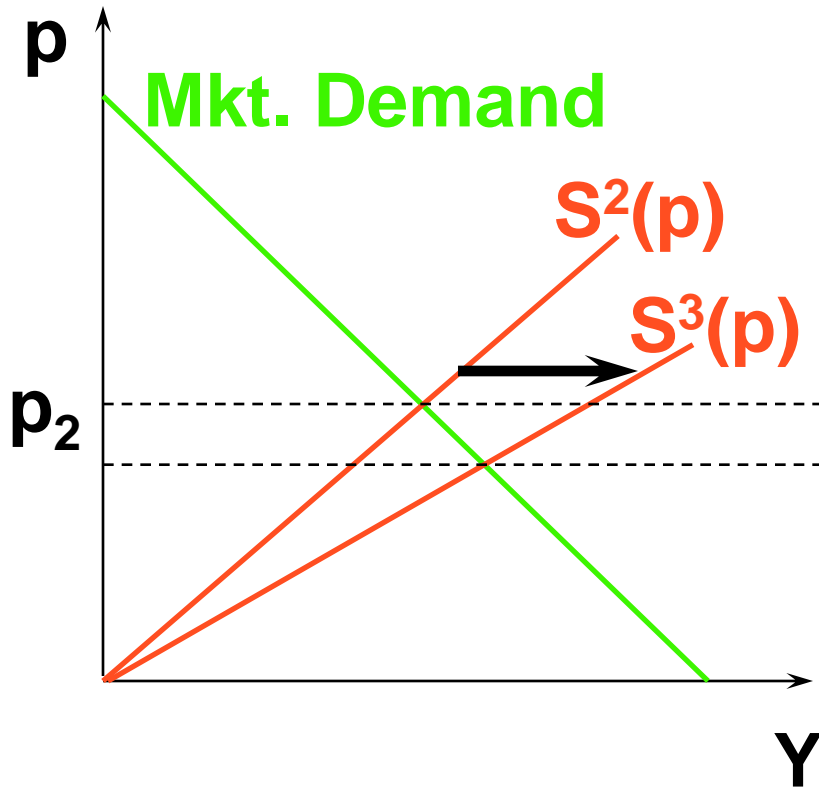
A "Typical" Firm



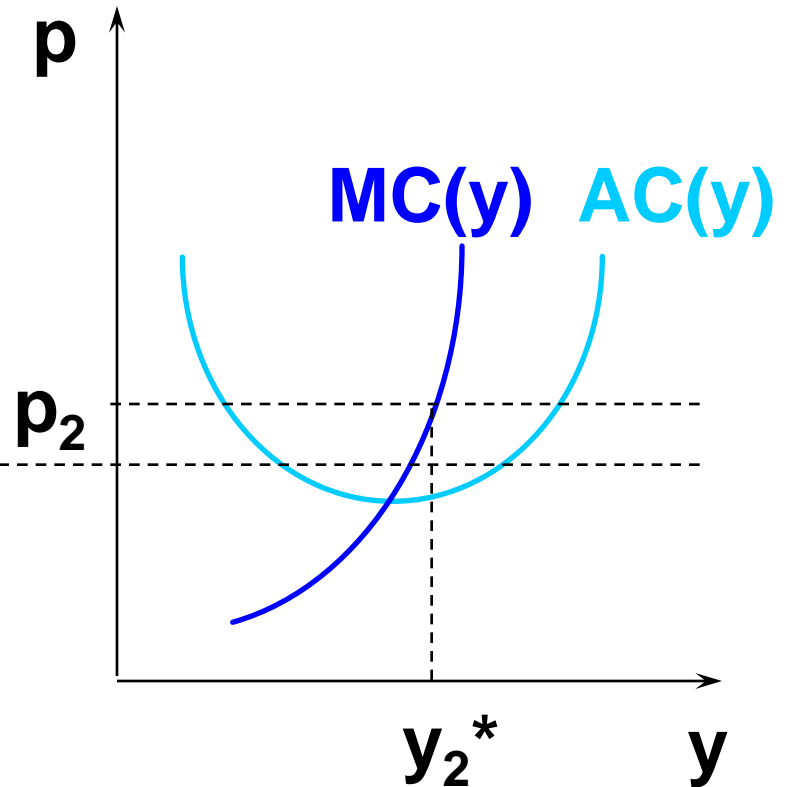
**Market supply shifts outwards.**

# Long-Run Industry Supply

The Market



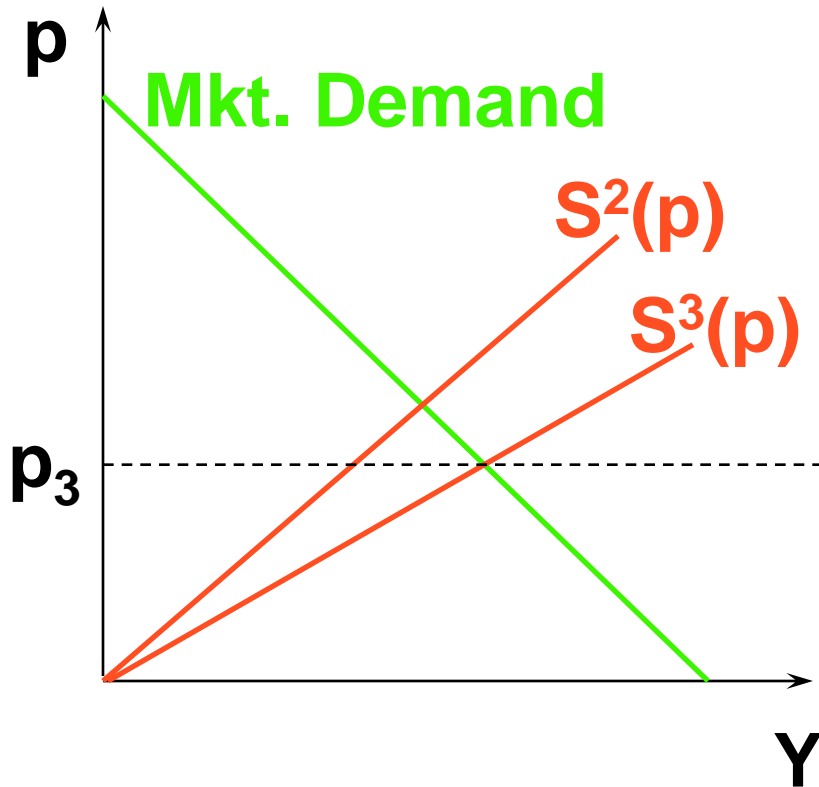
A "Typical" Firm



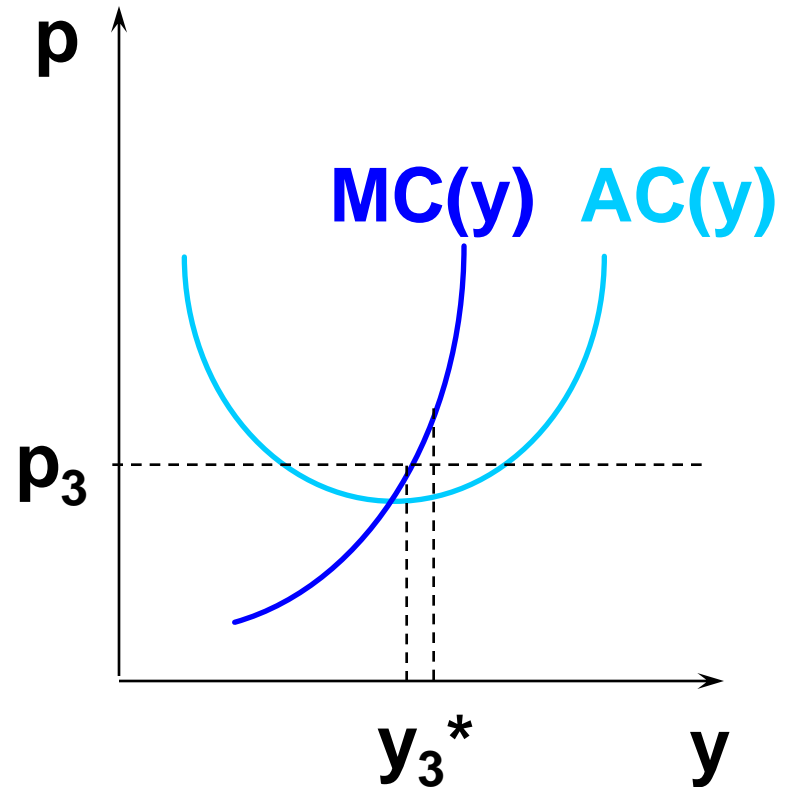
**Market supply shifts outwards.  
Market price falls.**

# Long-Run Industry Supply

The Market



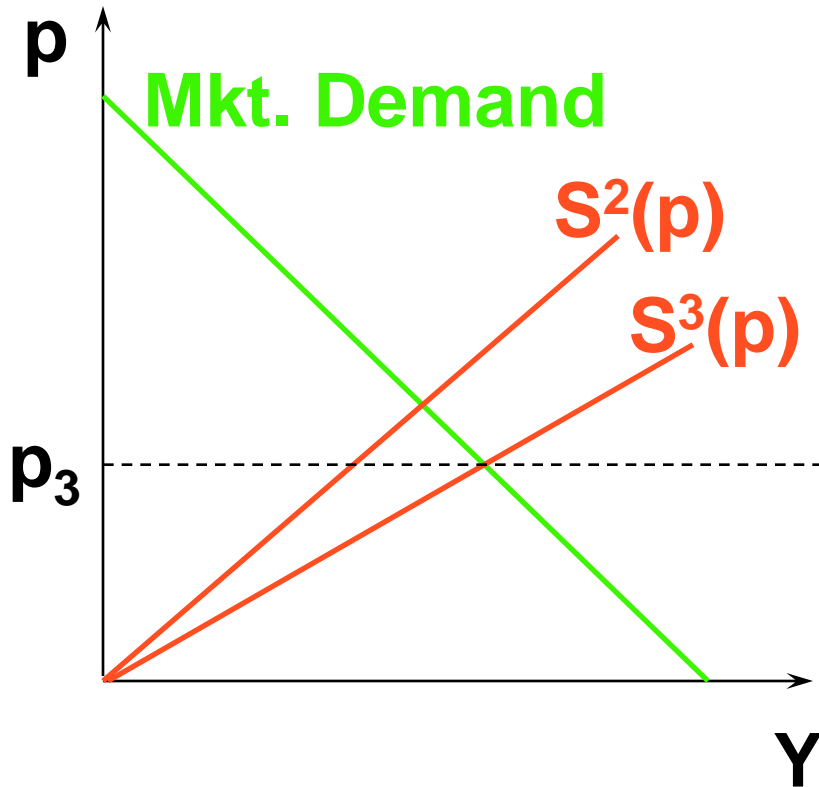
A "Typical" Firm



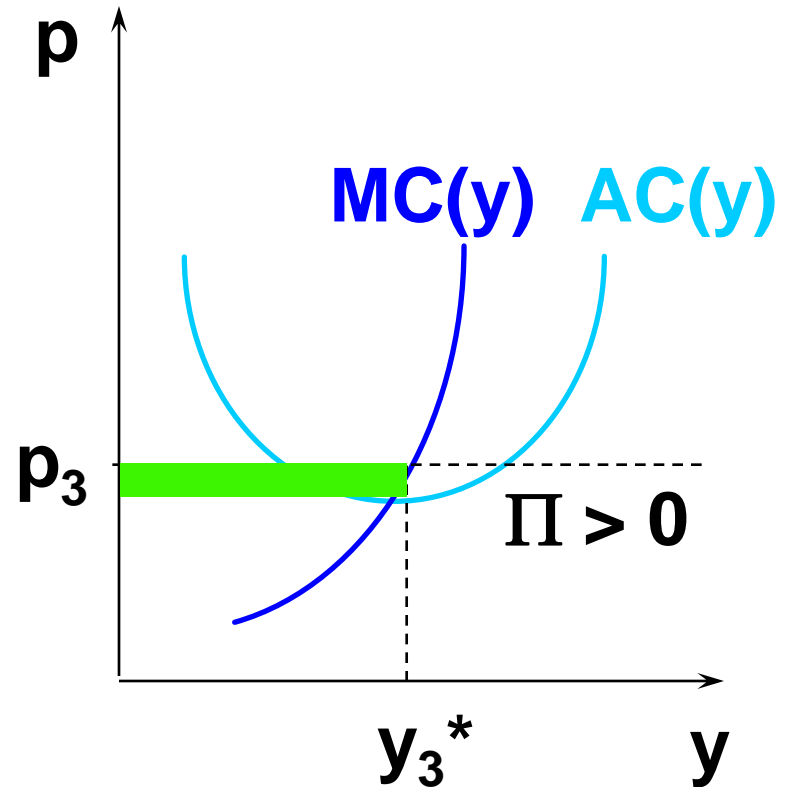
Each firm produces less.

# Long-Run Industry Supply

The Market



A "Typical" Firm



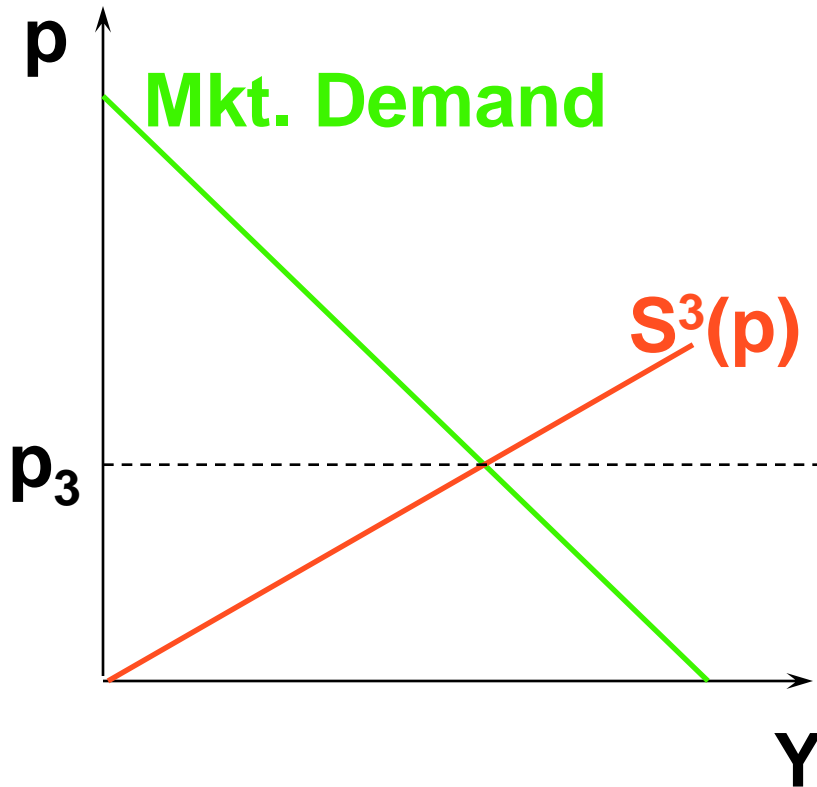
**Each firm produces less.**

**Each firm's economic profit is reduced.**

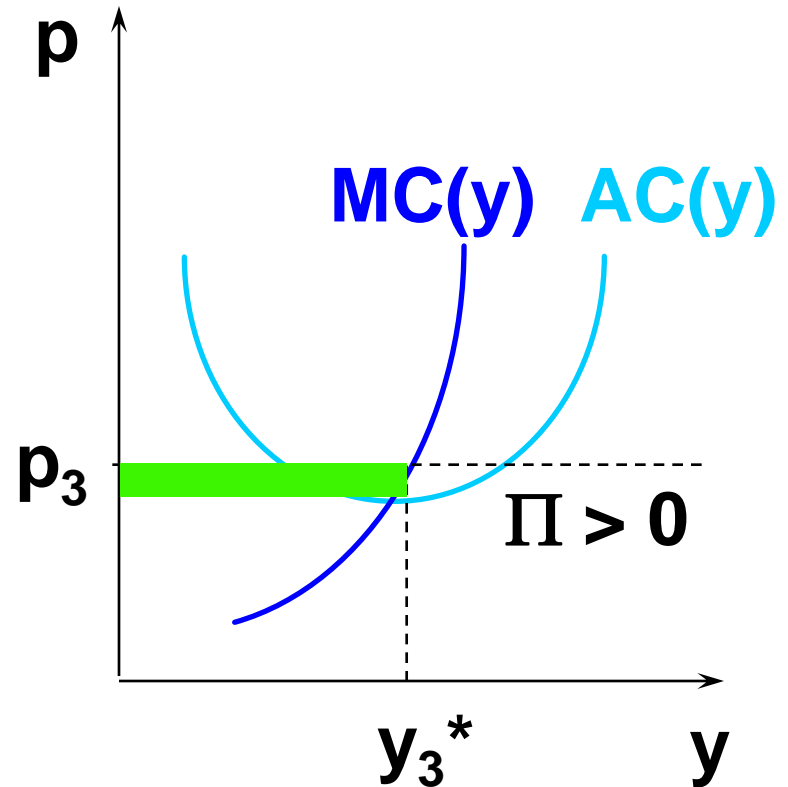


# Long-Run Industry Supply

The Market



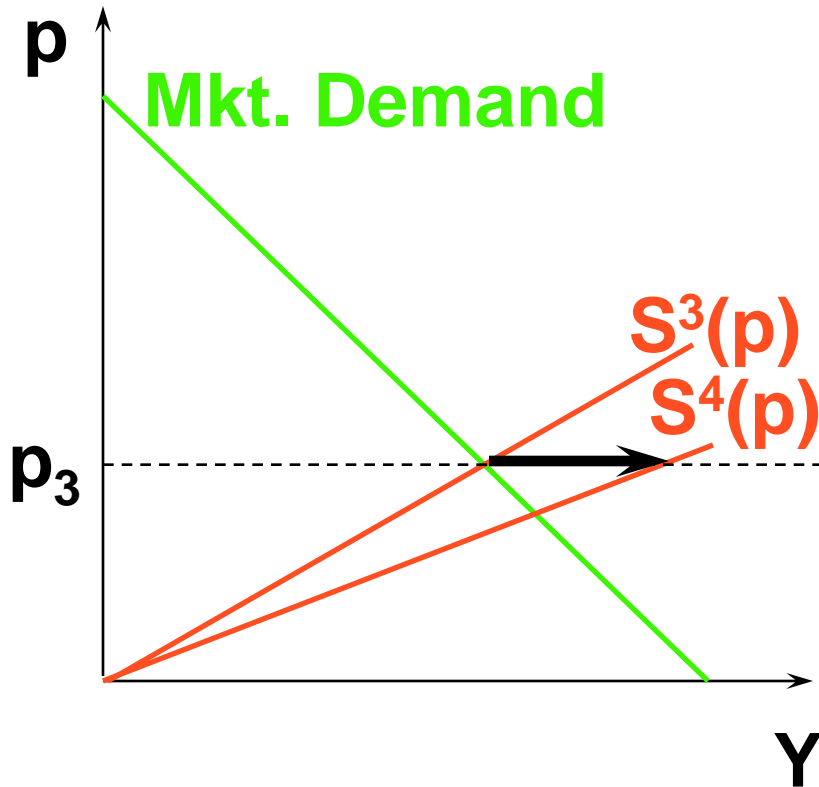
A "Typical" Firm



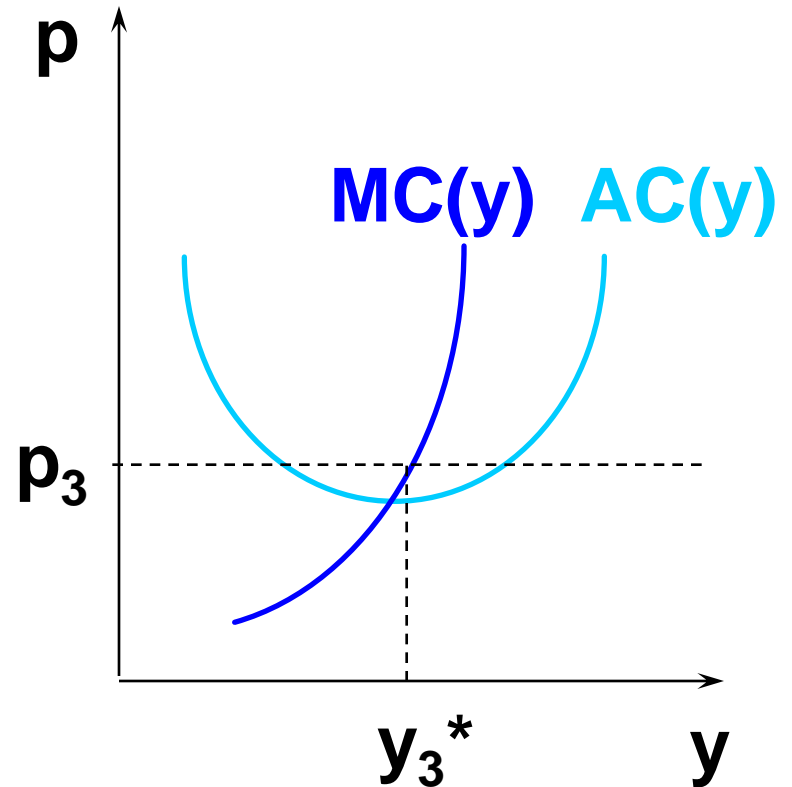
**Each firm's economic profit is positive.  
Will another firm enter?**

# Long-Run Industry Supply

The Market



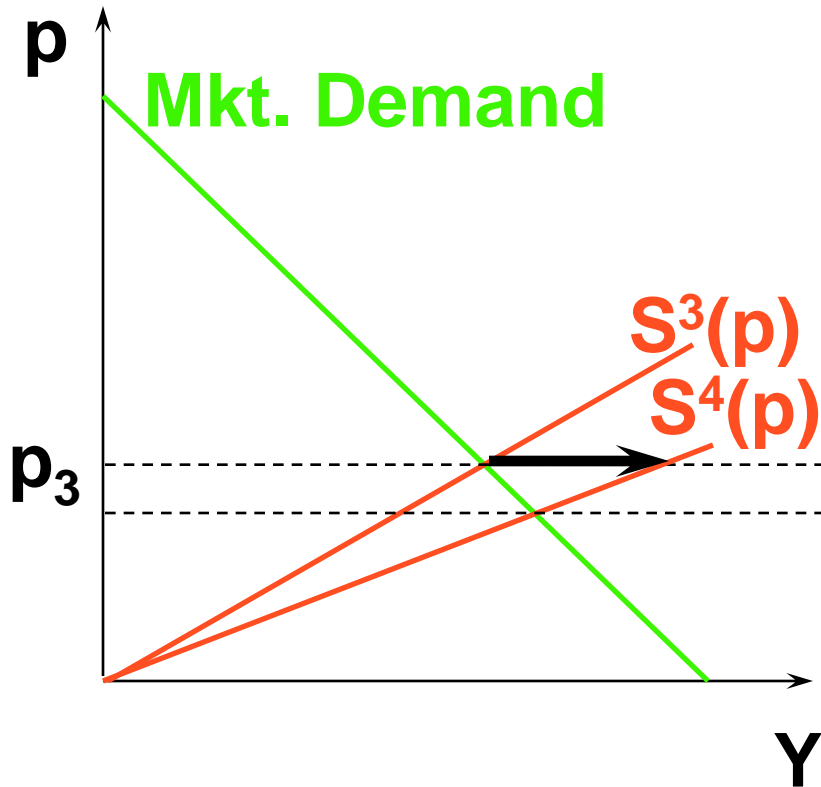
A "Typical" Firm



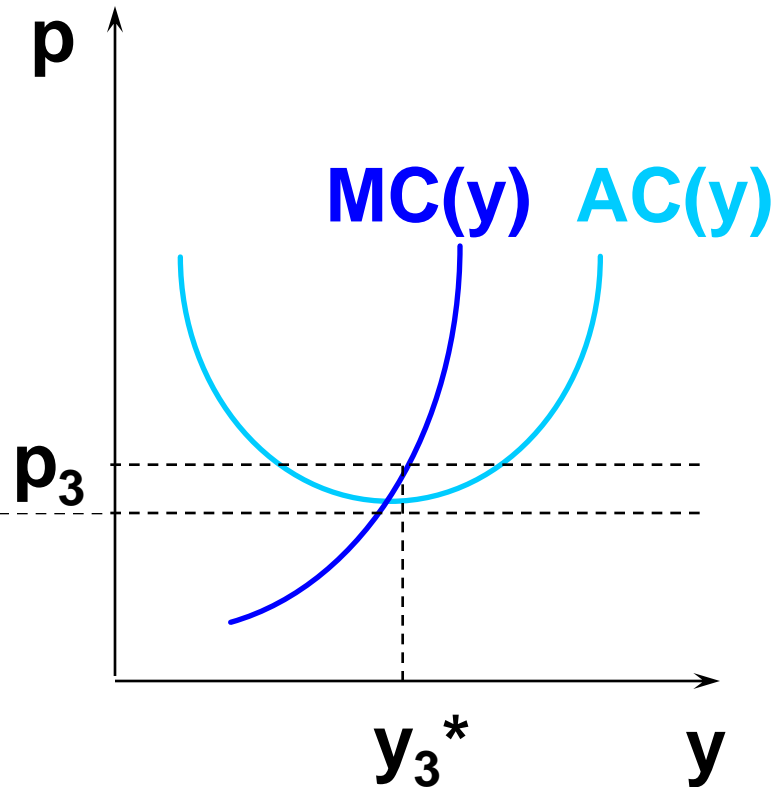
**Market supply would shift outwards again.**

# Long-Run Industry Supply

The Market



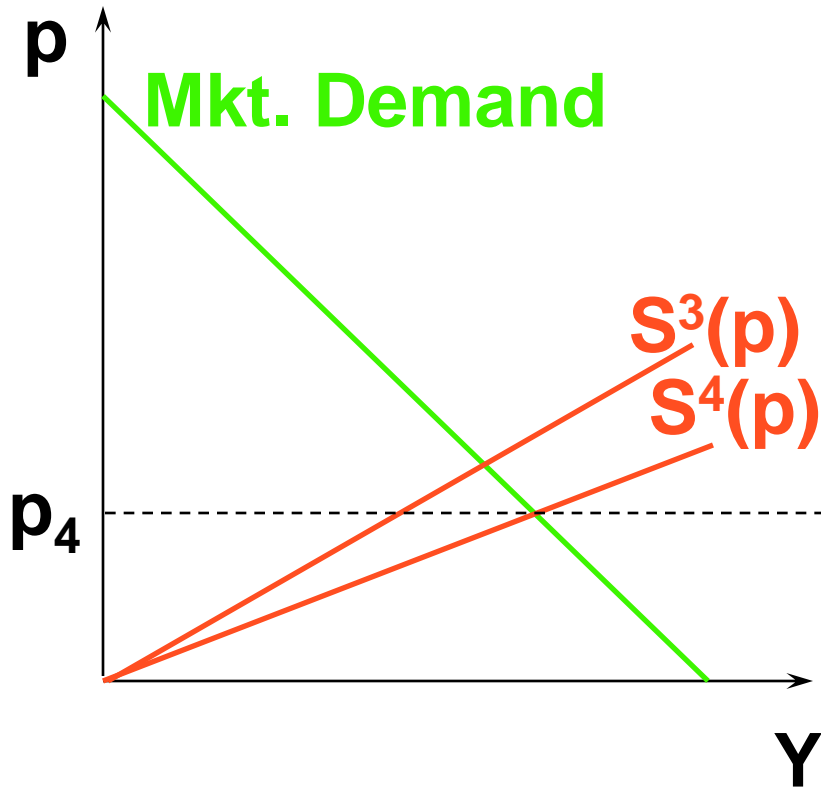
A "Typical" Firm



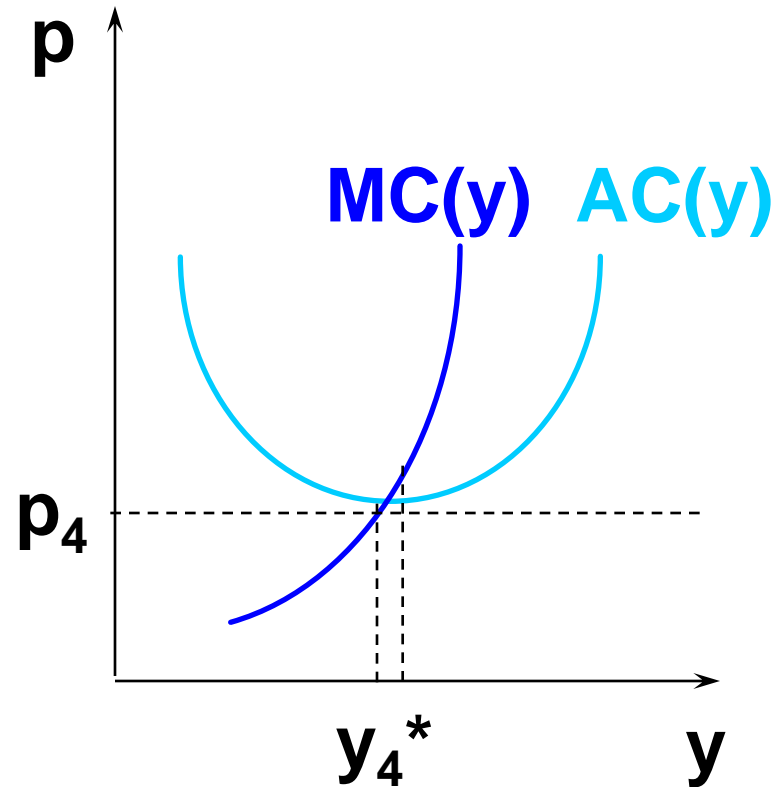
**Market supply would shift outwards again.  
Market price would fall again.**

# Long-Run Industry Supply

The Market



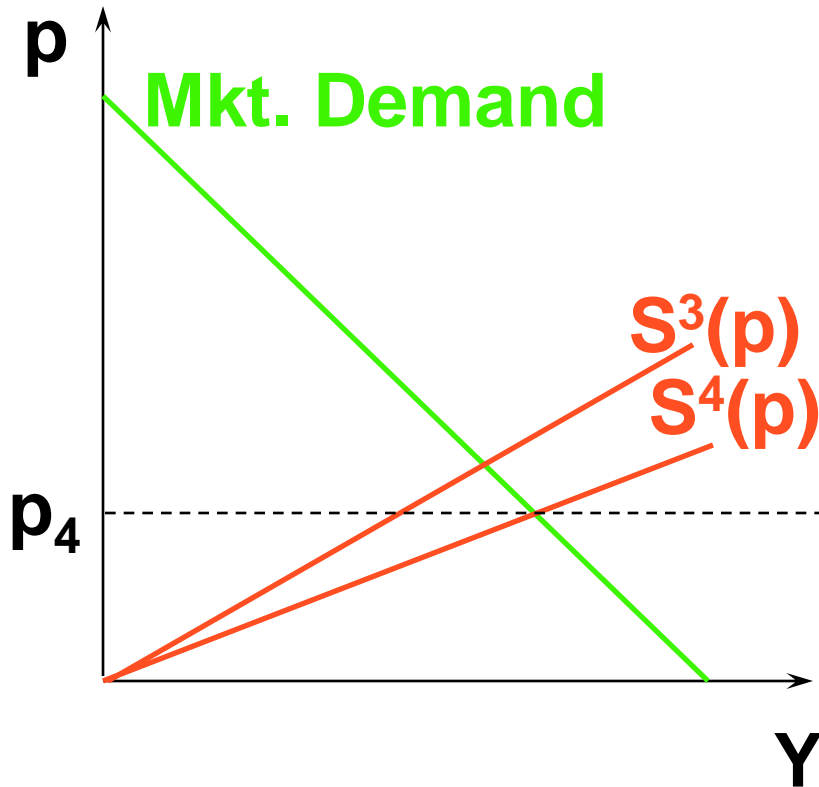
A "Typical" Firm



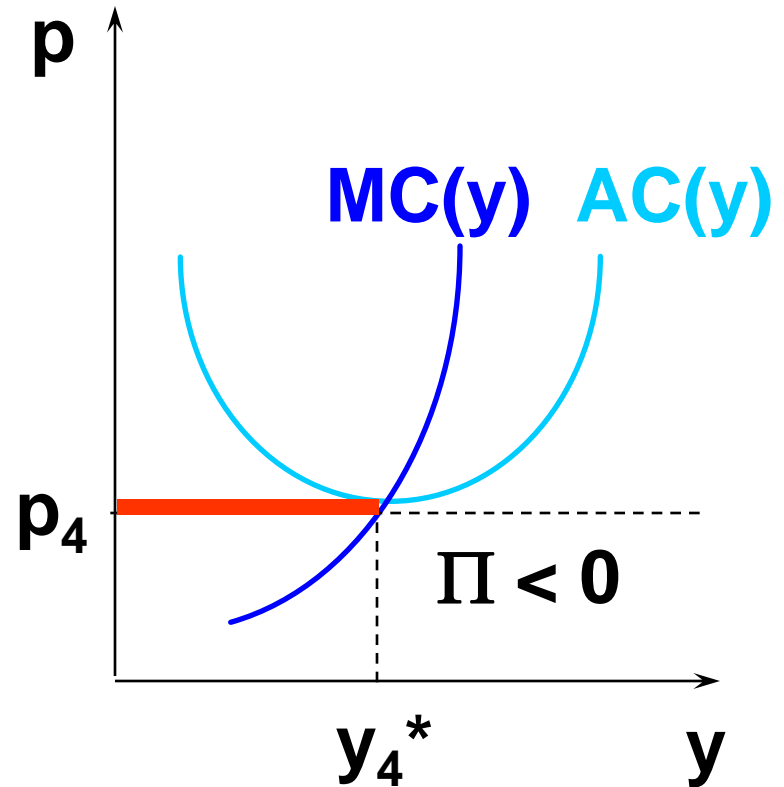
**Each firm would produce less again.**

# Long-Run Industry Supply

## The Market



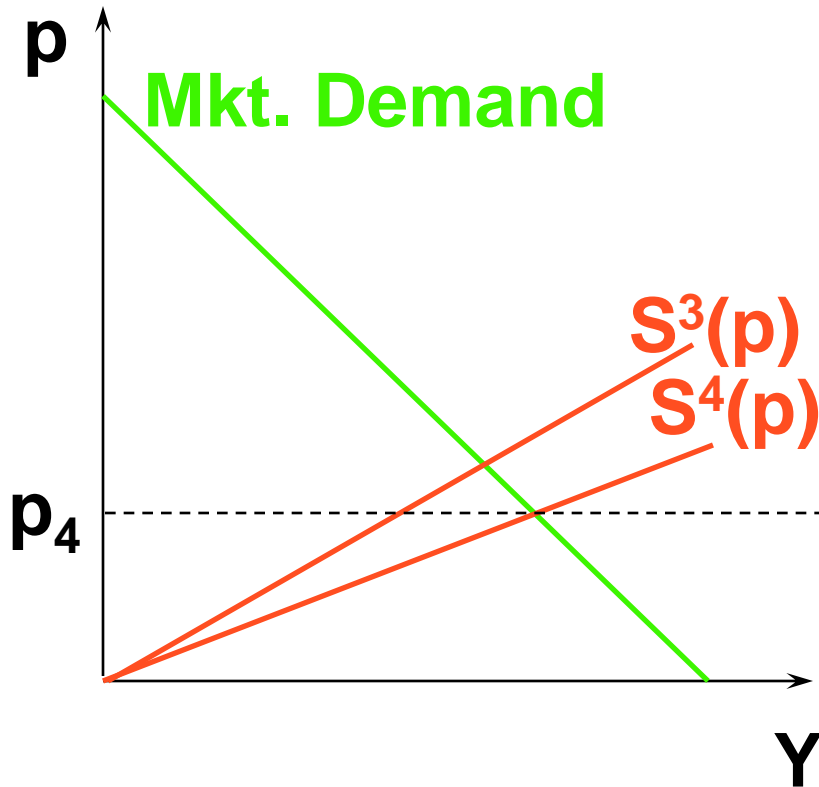
## A "Typical" Firm



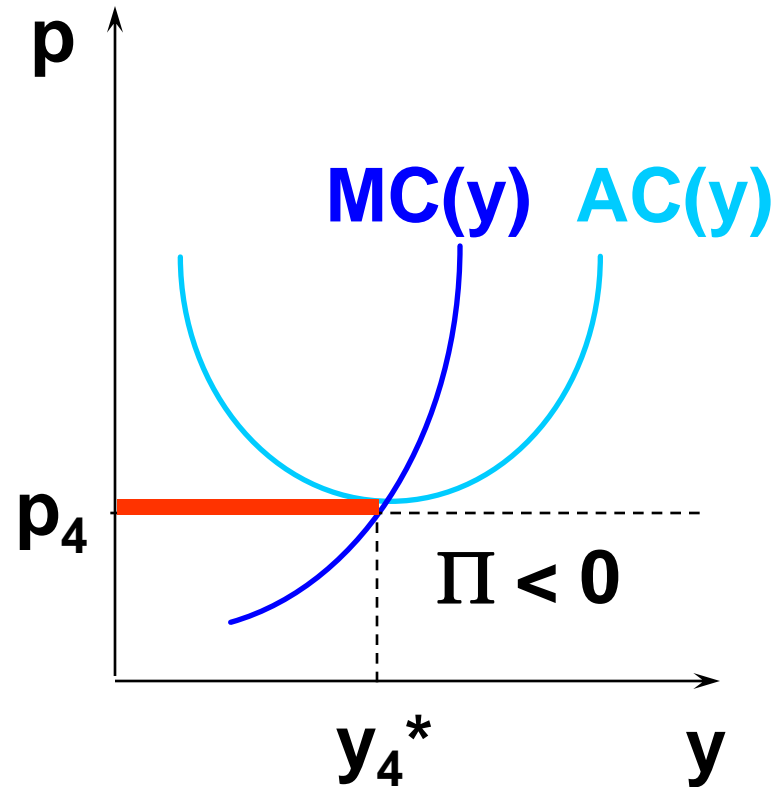
**Each firm would produce less again. Each firm's economic profit would be negative.**

# Long-Run Industry Supply

## The Market



## A "Typical" Firm



**Each firm would produce less again. Each firm's economic profit would be negative. So the fourth firm would not enter.**

# Long-Run Industry Supply

- The long-run number of firms in the industry is the largest number for which the market price is at least as large as  $\min AC(y)$ .
- Now we can construct the industry's long-run supply curve.

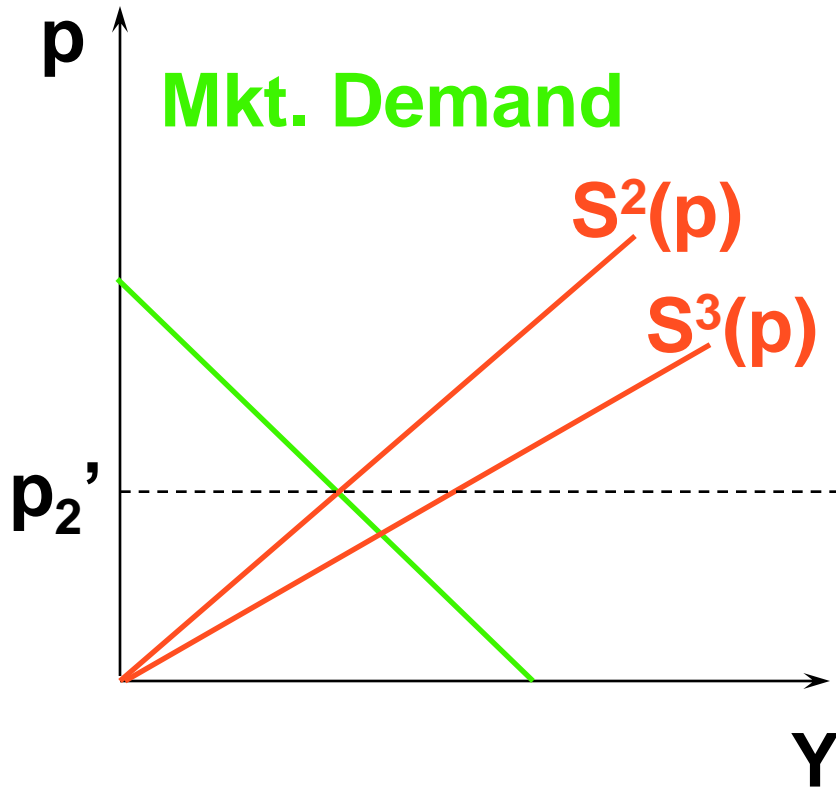
# Long-Run Industry Supply

- Suppose that market demand is large enough to sustain only two firms in the industry.

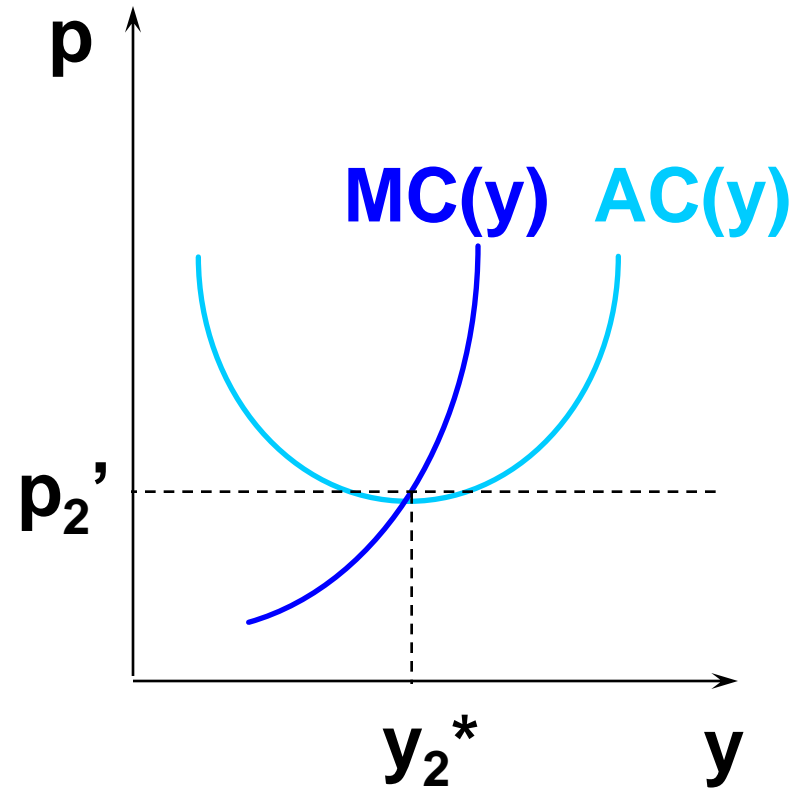


# Long-Run Industry Supply

## The Market



## A "Typical" Firm

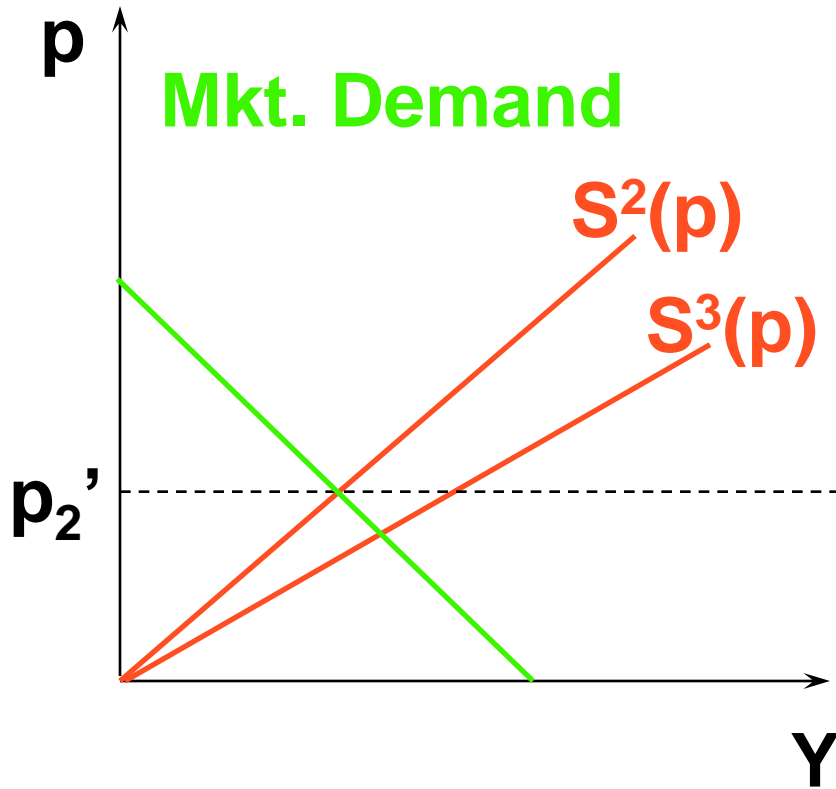


# Long-Run Industry Supply

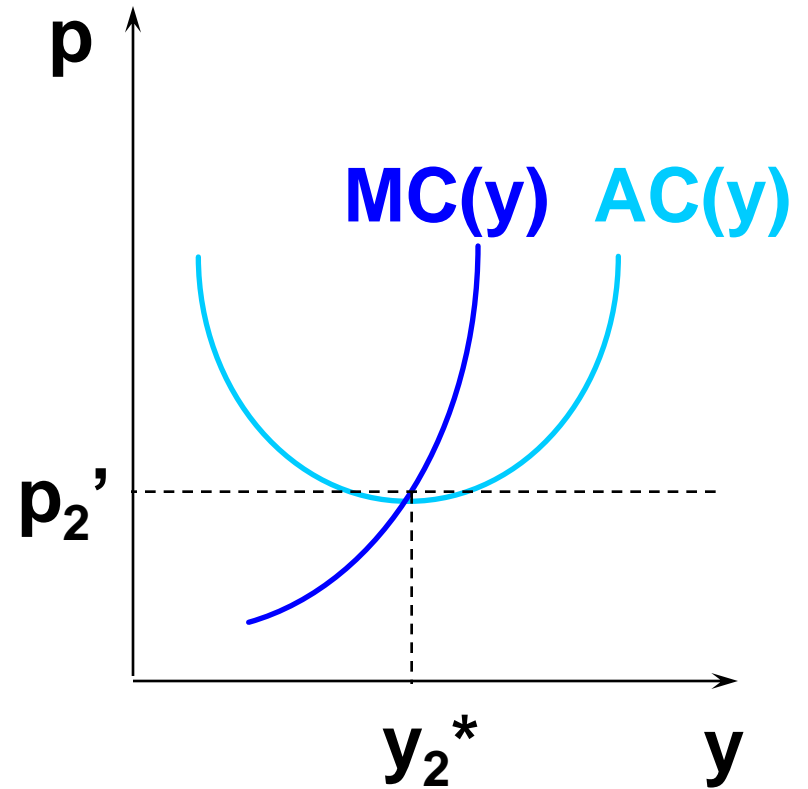
- Suppose that market demand is large enough to sustain only two firms in the industry.
- Then market demand increases, the market price rises, each firm produces more, and earns a higher economic profit.

# Long-Run Industry Supply

## The Market

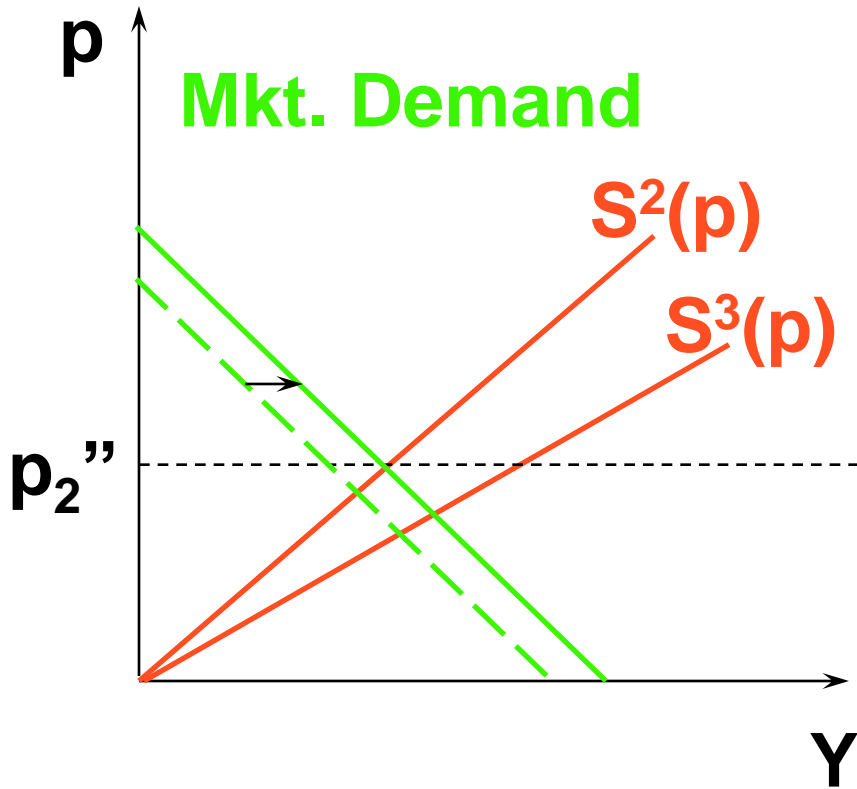


## A "Typical" Firm

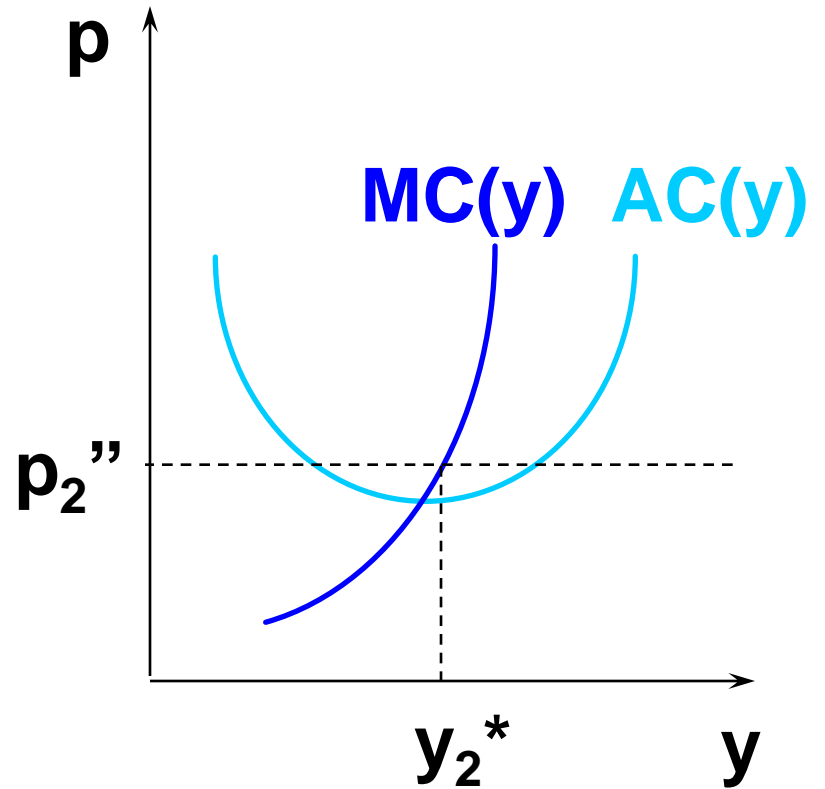


# Long-Run Industry Supply

## The Market

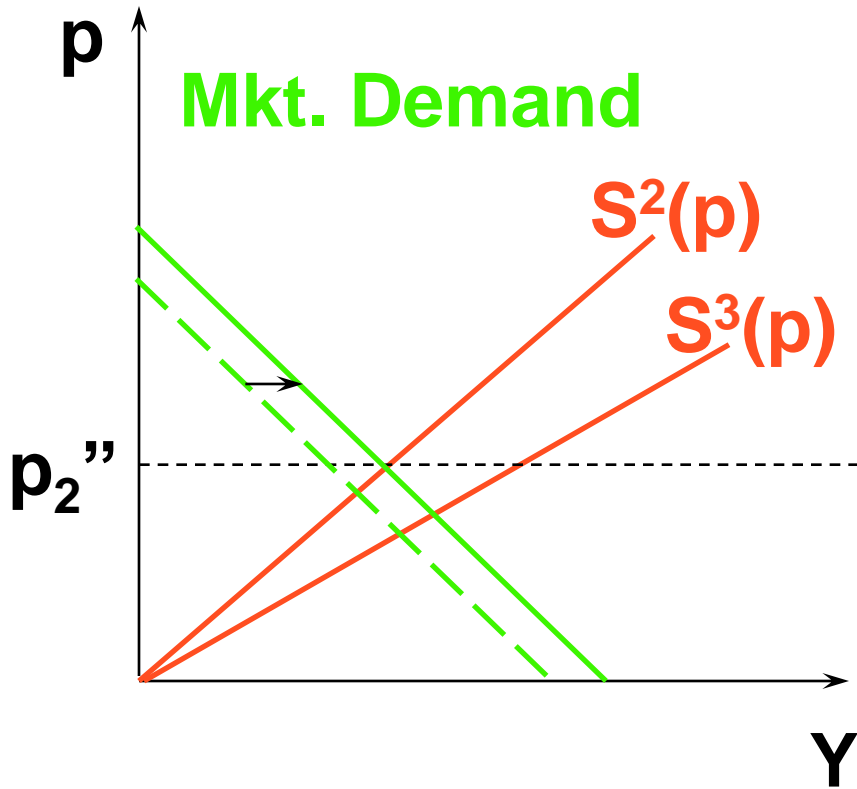


## A "Typical" Firm

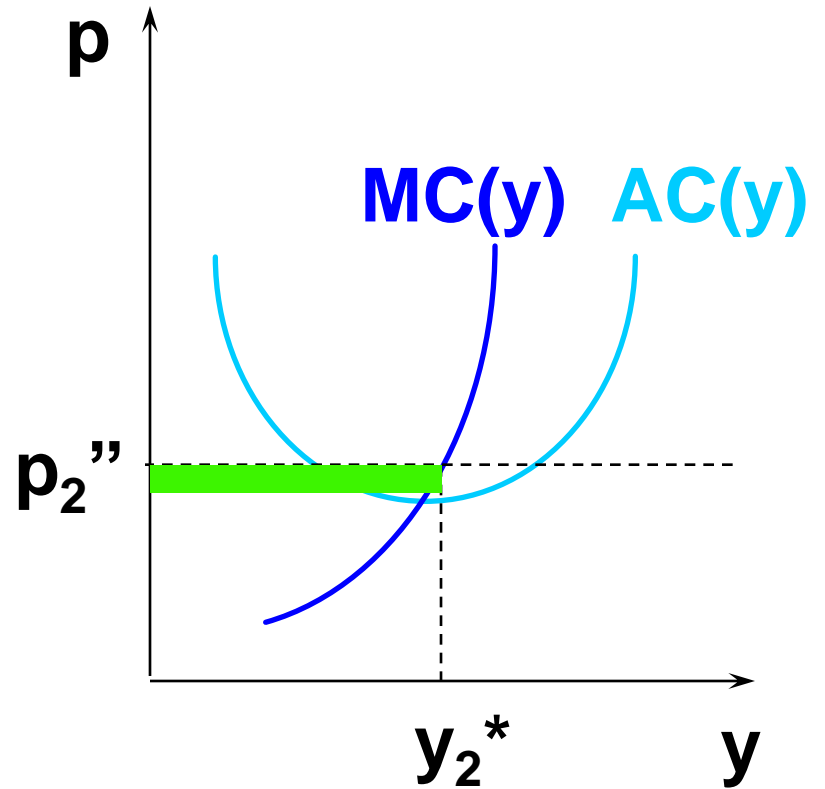


# Long-Run Industry Supply

## The Market

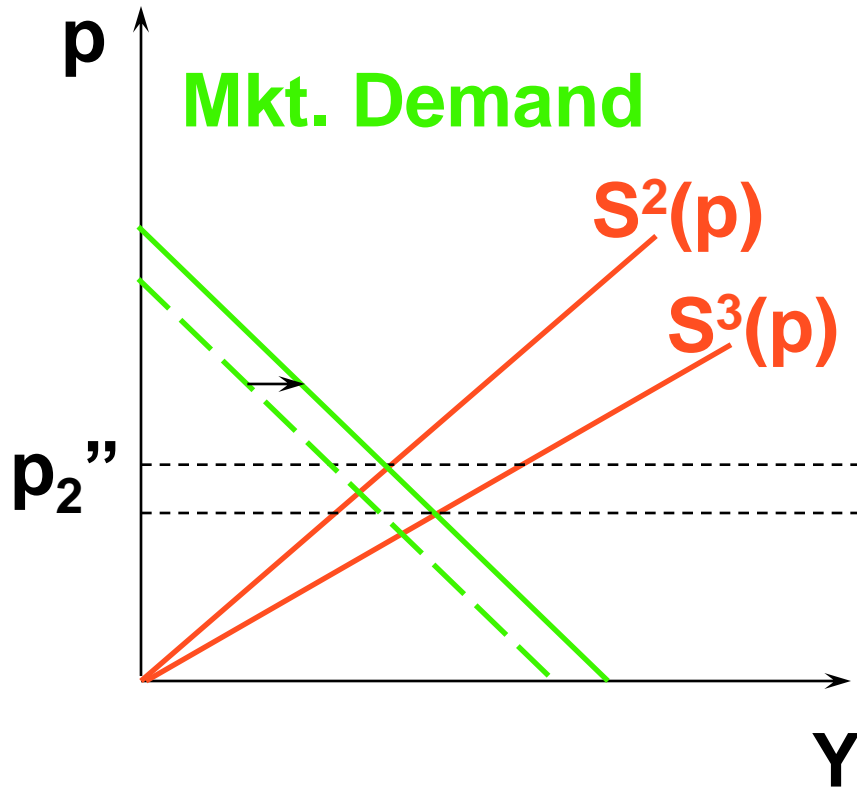


## A "Typical" Firm

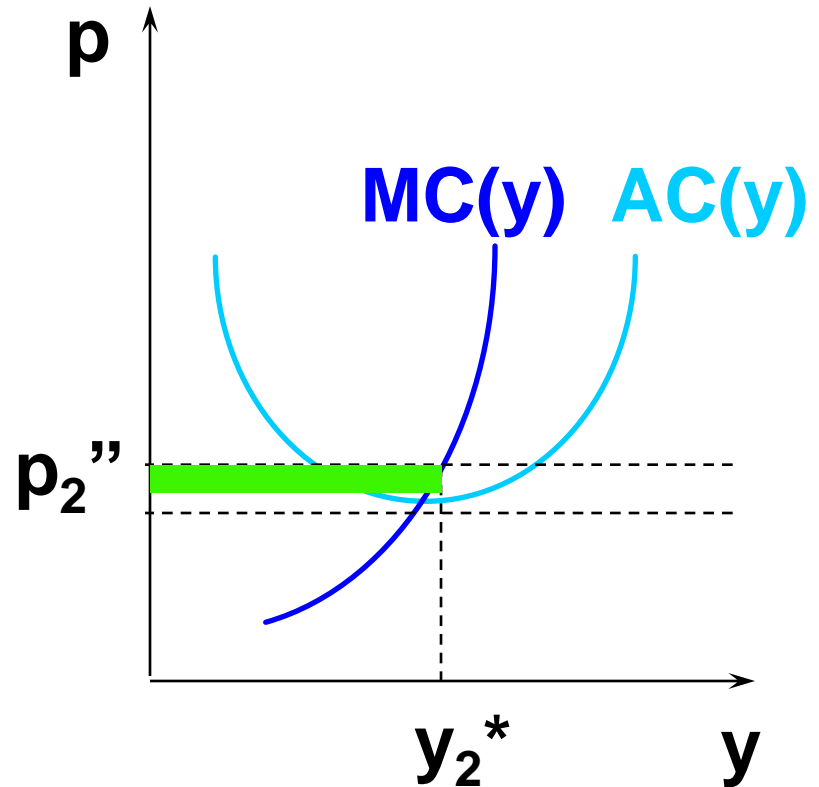


# Long-Run Industry Supply

The Market



A "Typical" Firm



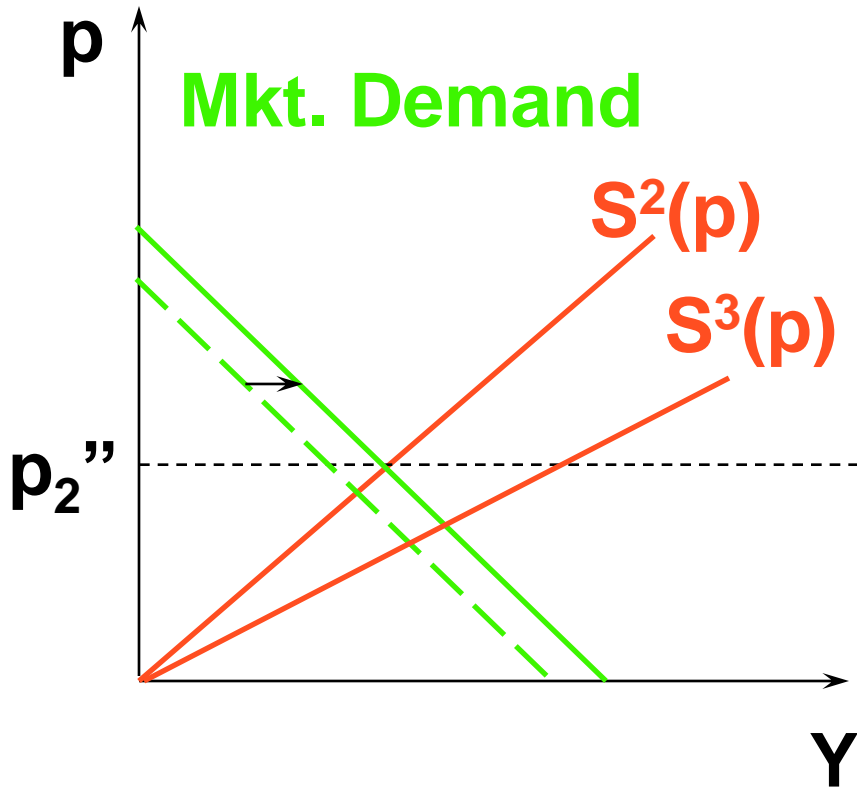
**Notice that a 3rd firm will not enter since it would earn negative economic profits.**

# Long-Run Industry Supply

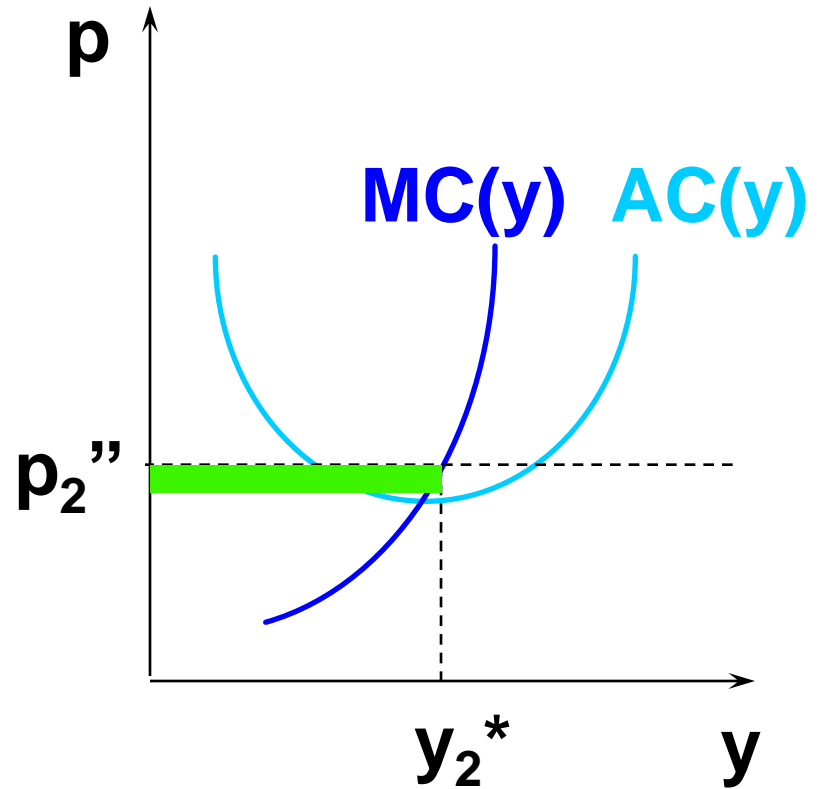
- As market demand increases further, the market price rises further, the two incumbent firms each produce more and earn still higher economic profits -- until a 3rd firm becomes indifferent between entering and staying out.

# Long-Run Industry Supply

## The Market



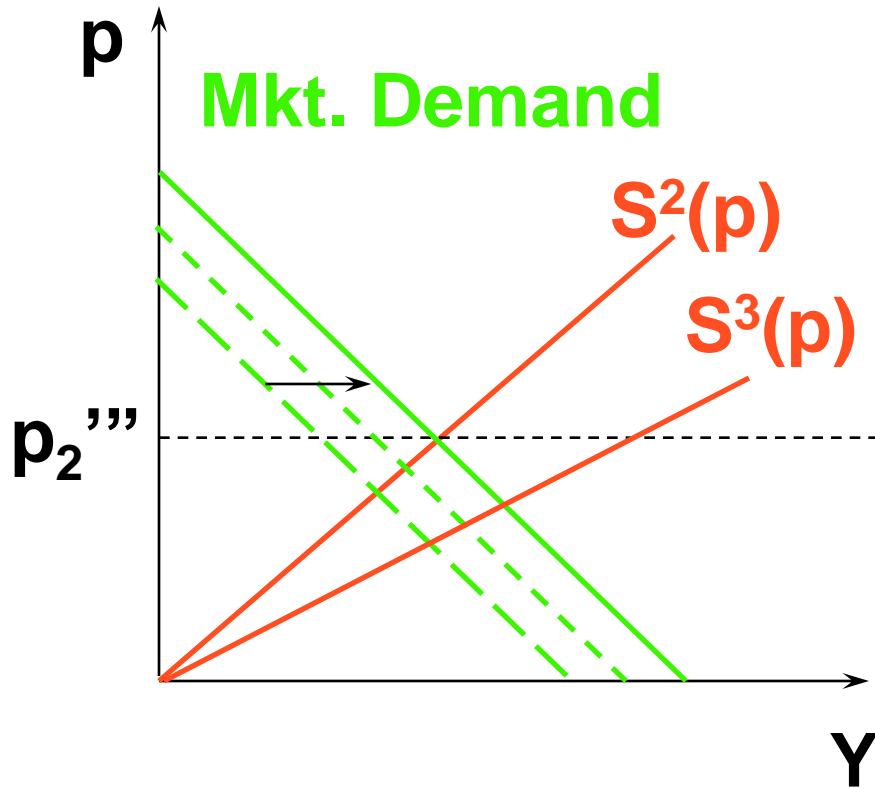
## A "Typical" Firm



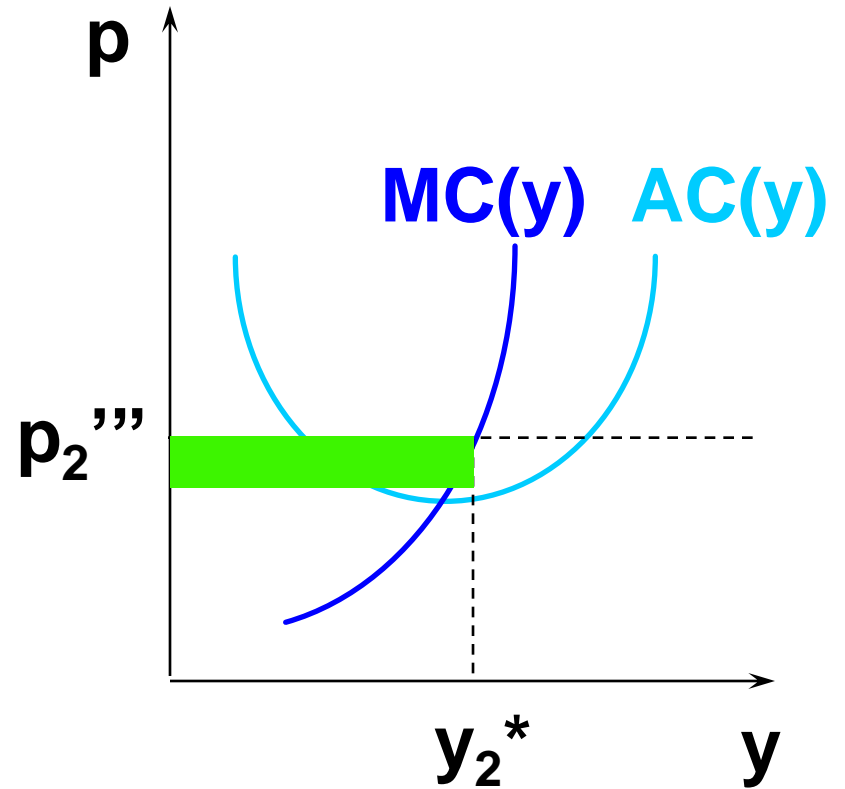


# Long-Run Industry Supply

## The Market

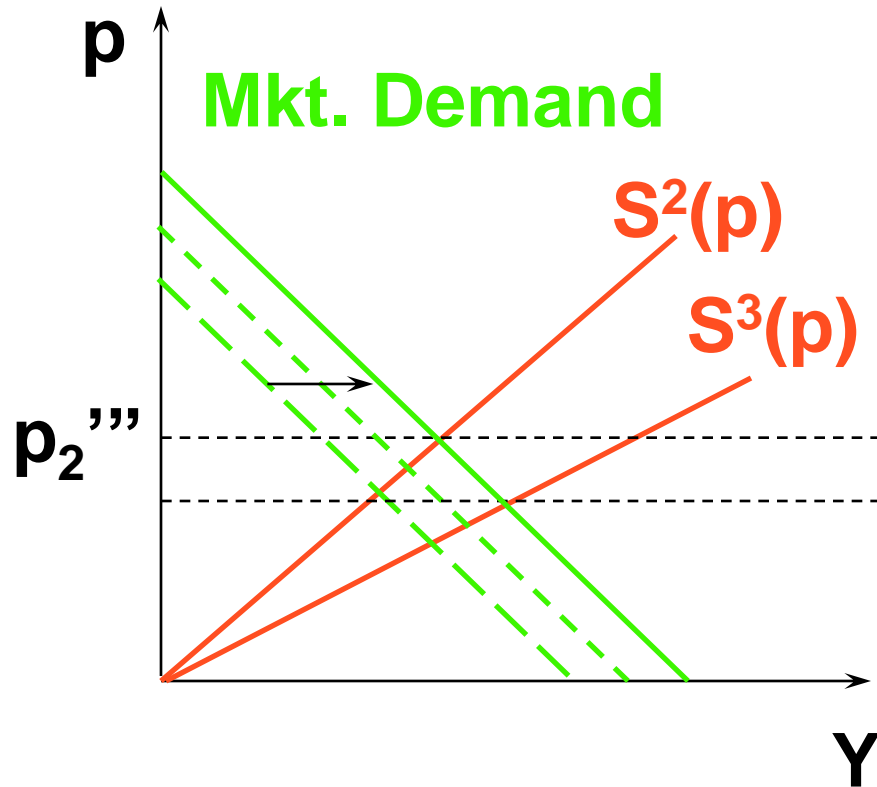


## A "Typical" Firm

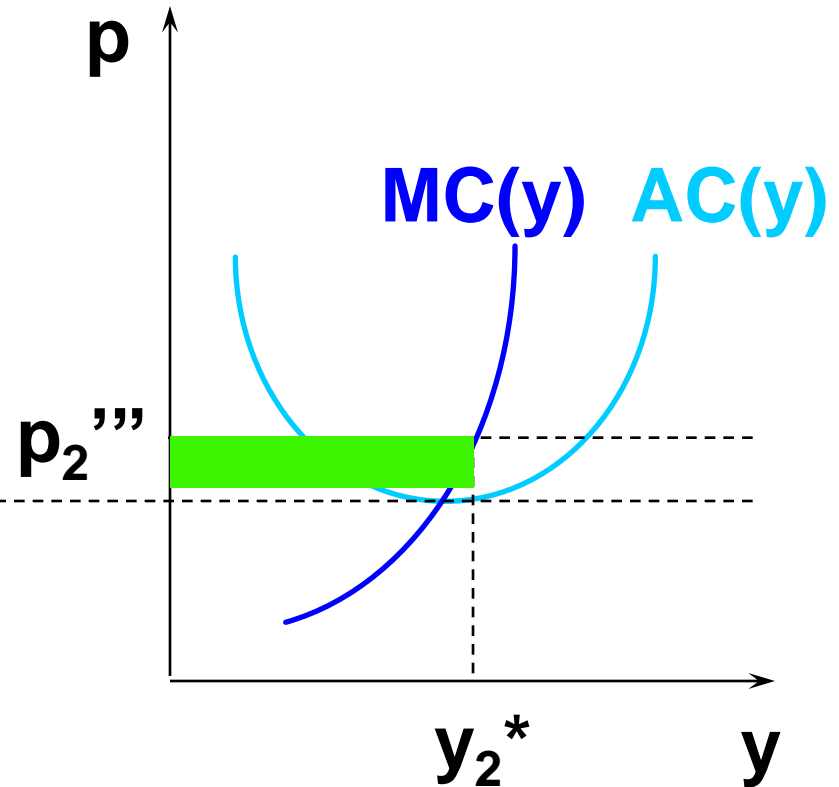


# Long-Run Industry Supply

The Market



A "Typical" Firm



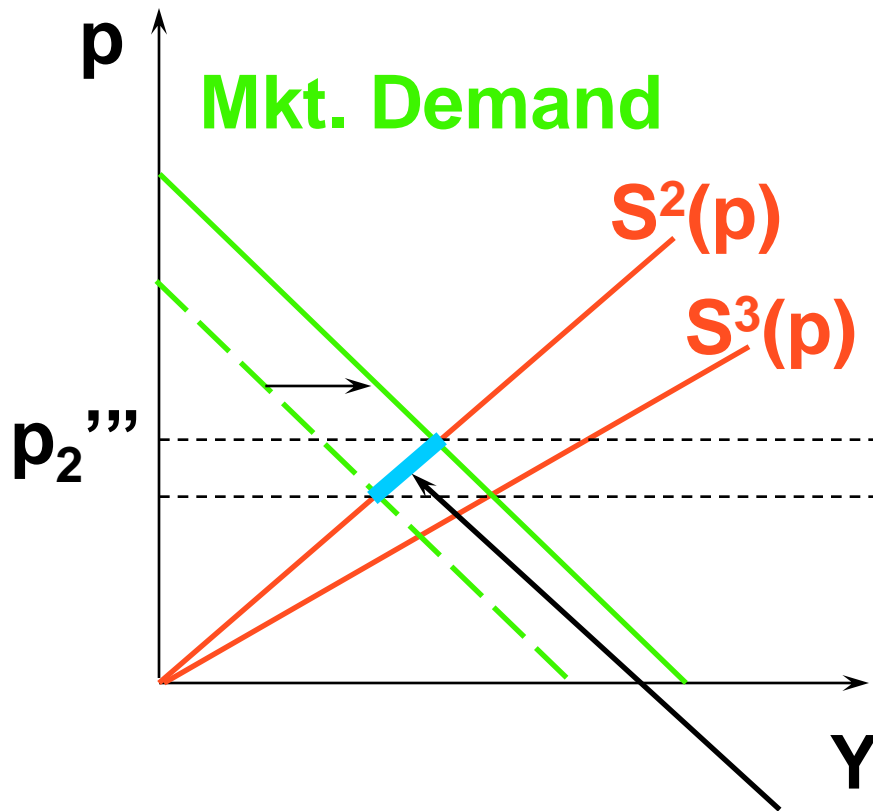
**A third firm can now enter, causing all firms to earn zero economic profits.**

# Long-Run Industry Supply

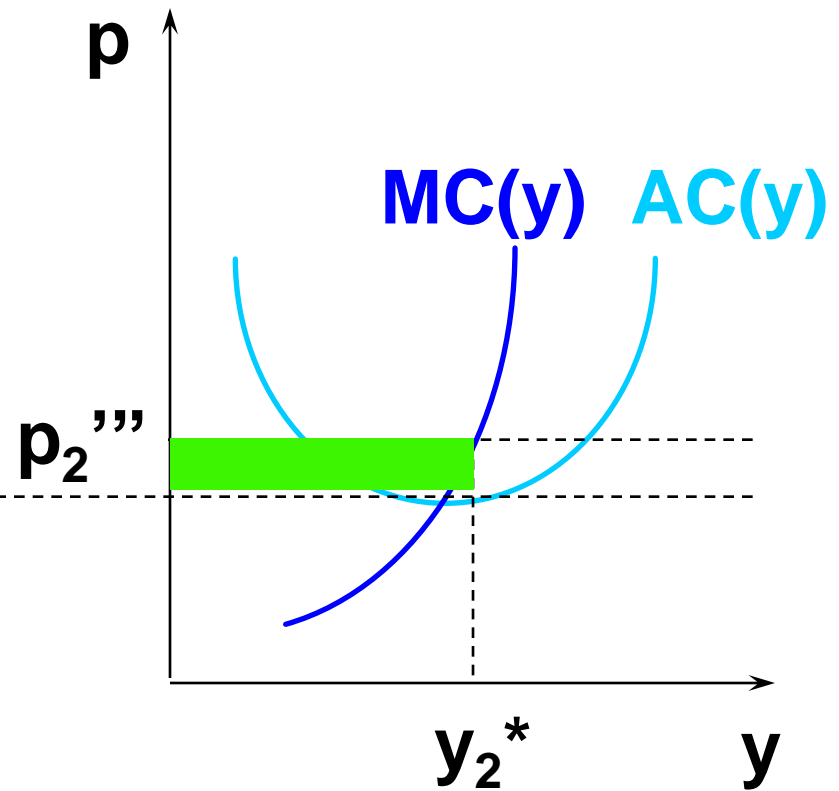
- So any further increase in market demand will cause the number of firms in the industry to rise to three.

# Long-Run Industry Supply

The Market



A "Typical" Firm



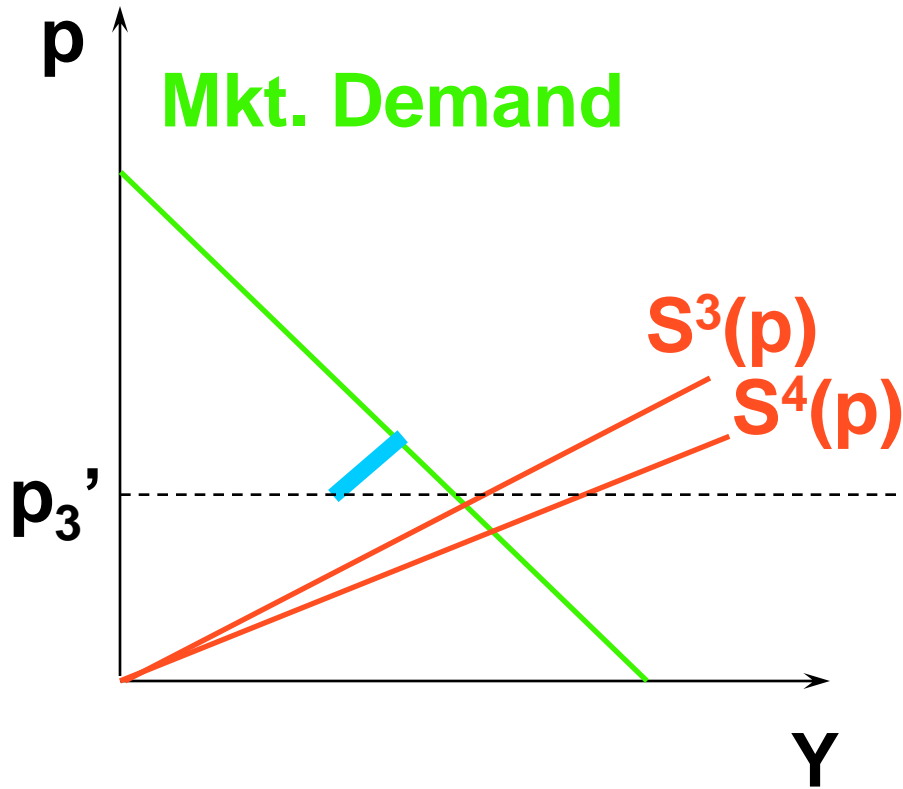
**The only relevant part of the short-run supply curve for  $n = 2$  firms in the industry.**

# Long-Run Industry Supply

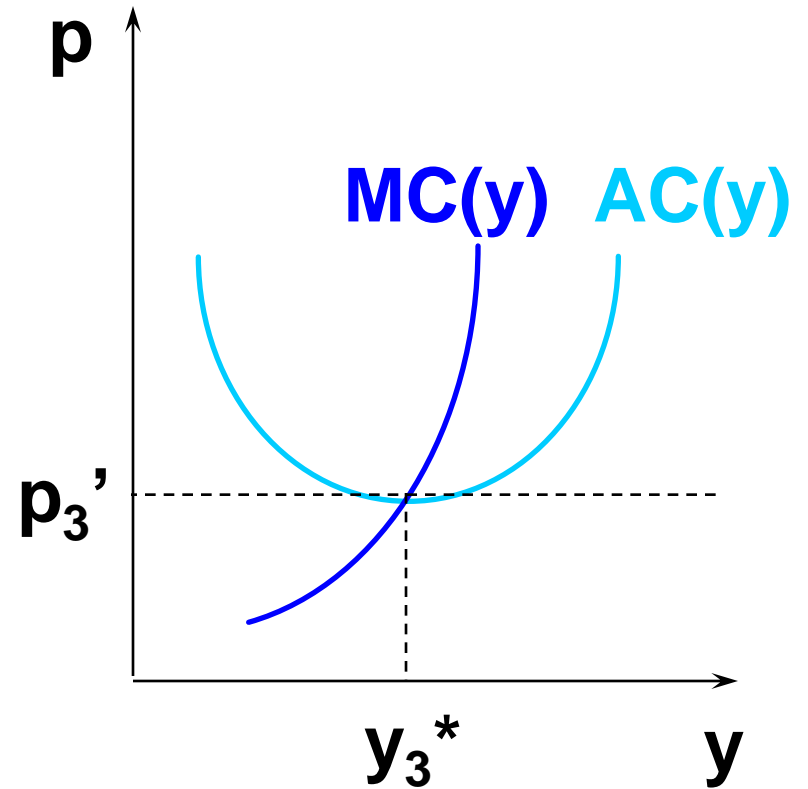
- How much further can market demand increase before a fourth firm enters the industry?

# Long-Run Industry Supply

## The Market

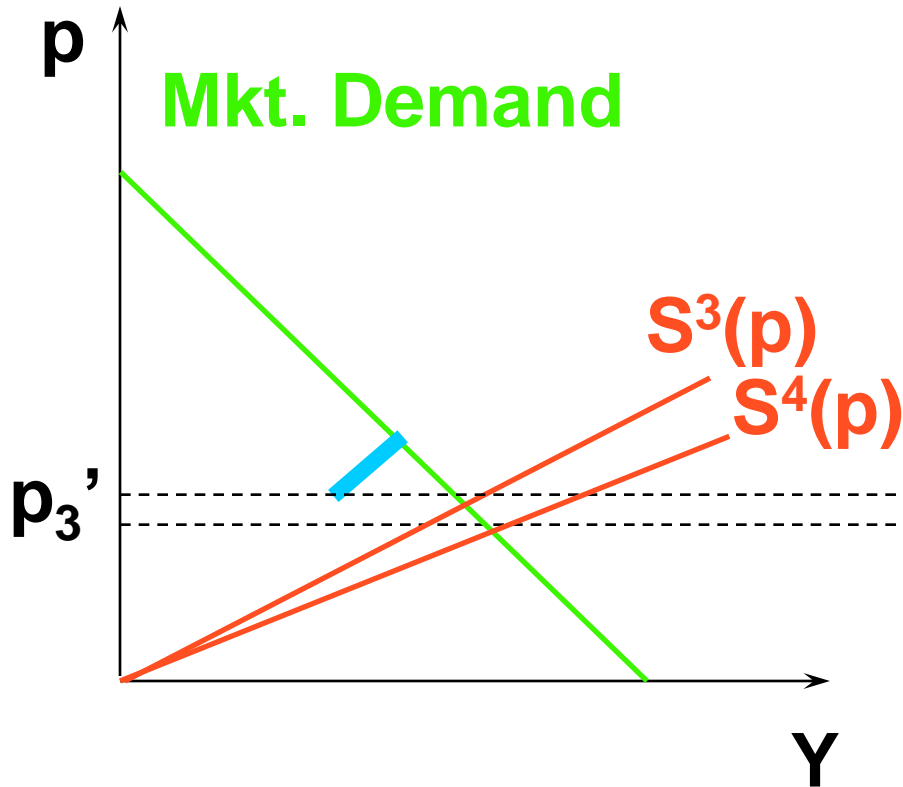


## A "Typical" Firm

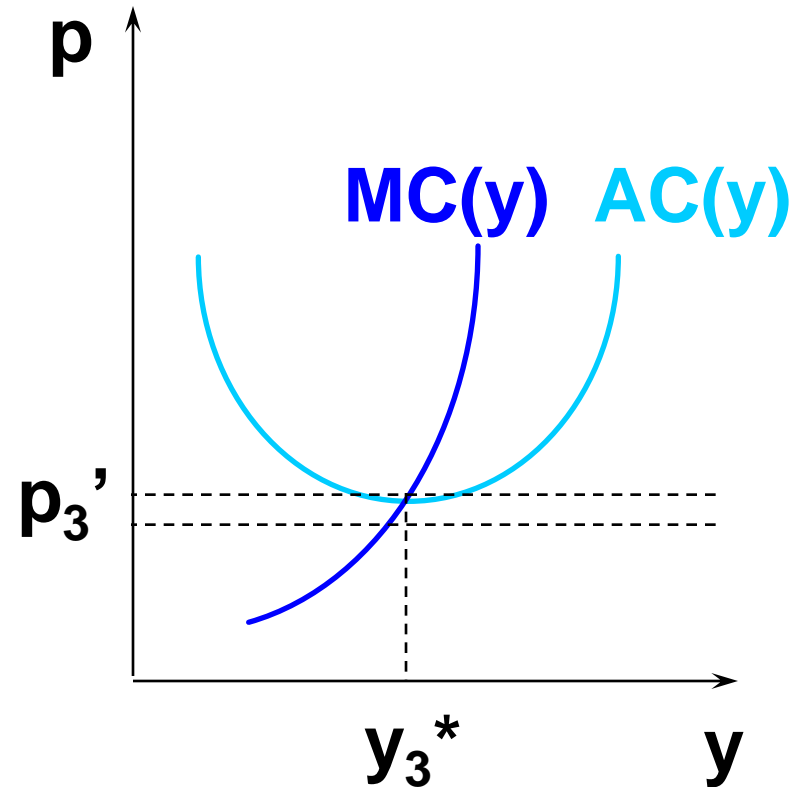


# Long-Run Industry Supply

The Market



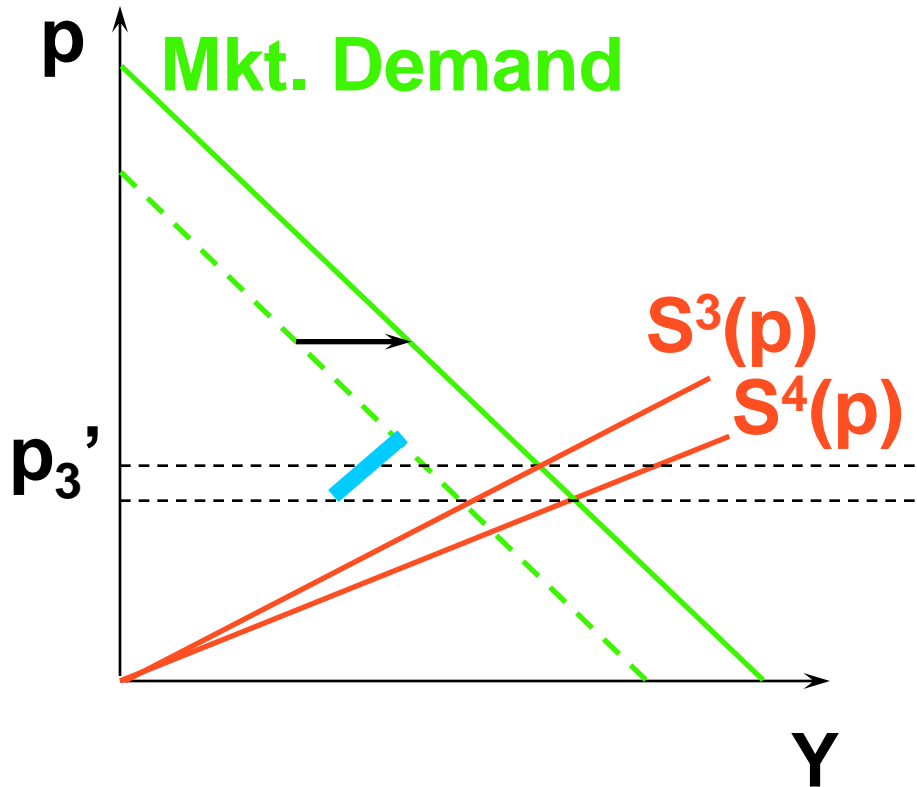
A "Typical" Firm



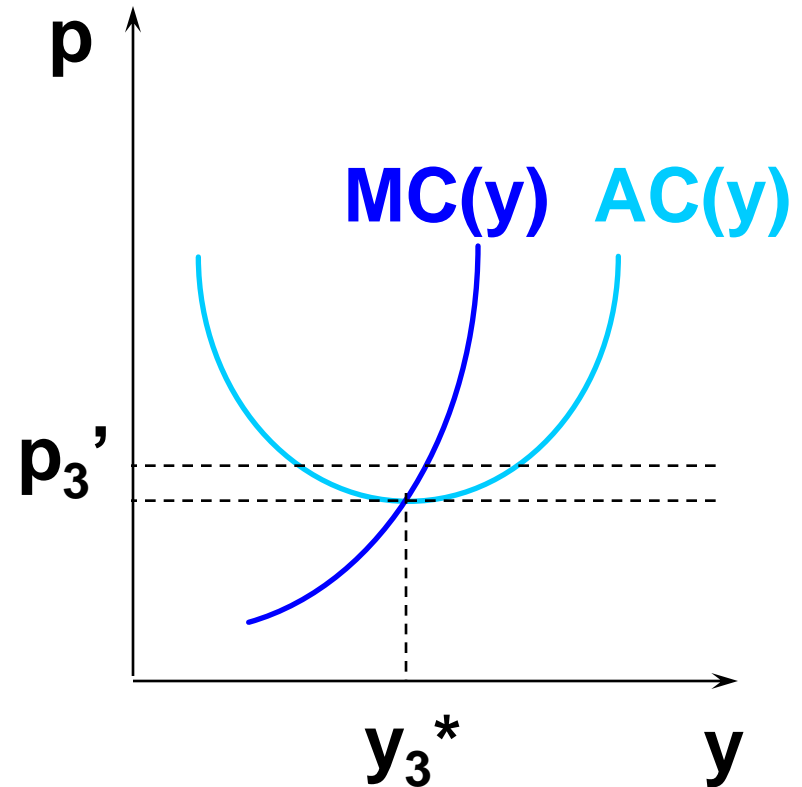
**A 4th firm would now earn negative economic profits if it entered the industry.**

# Long-Run Industry Supply

## The Market



## A "Typical" Firm

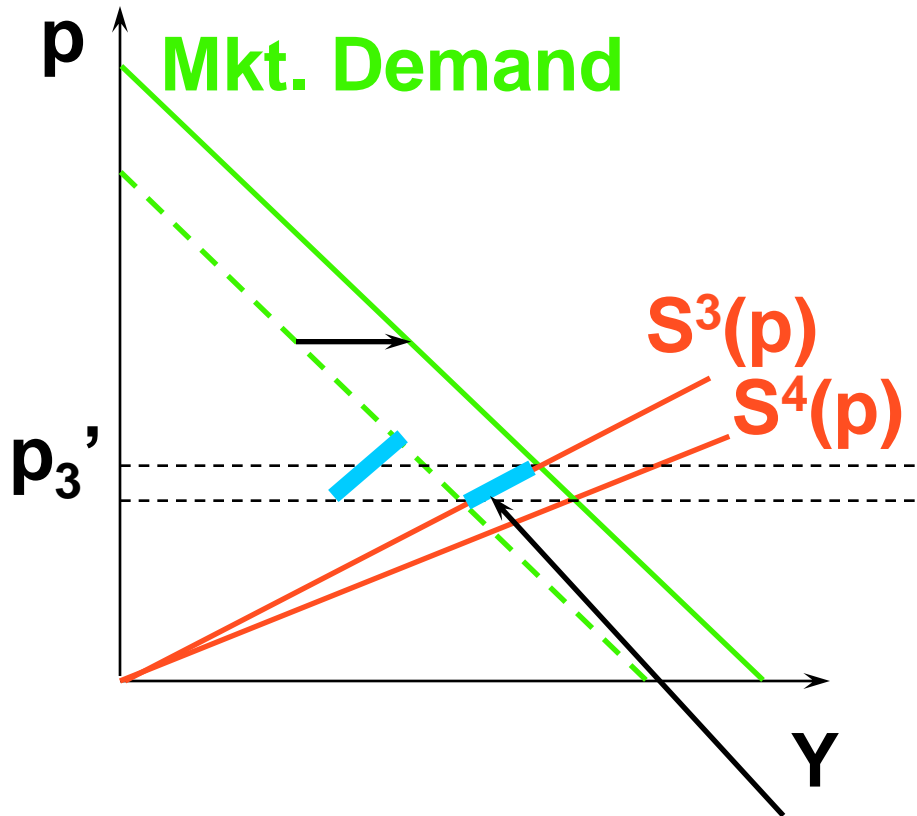


**But now a 4th firm would earn zero economic profit if it entered the industry.**

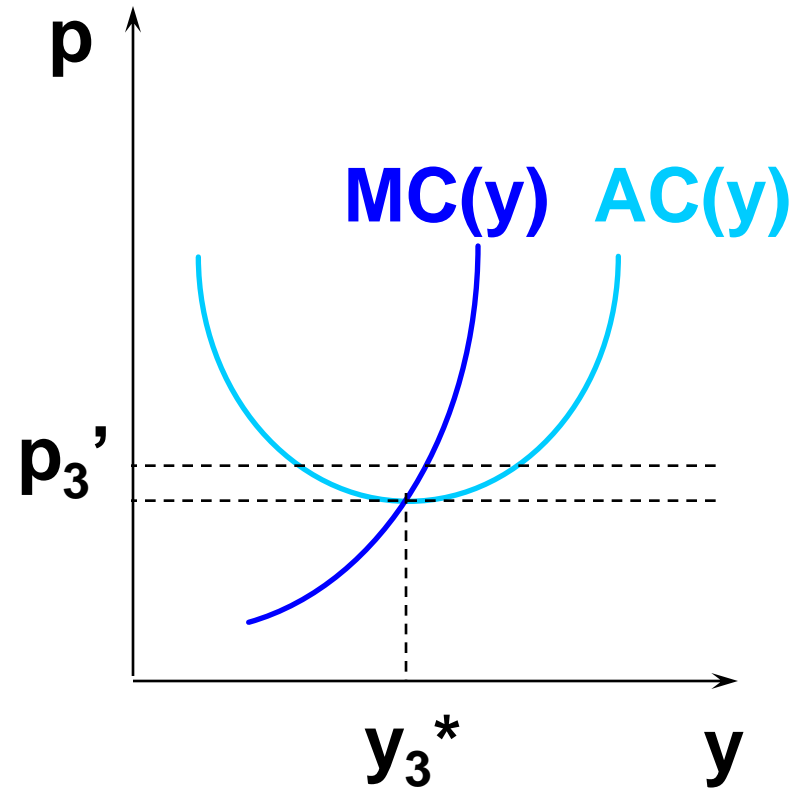


# Long-Run Industry Supply

## The Market



## A "Typical" Firm



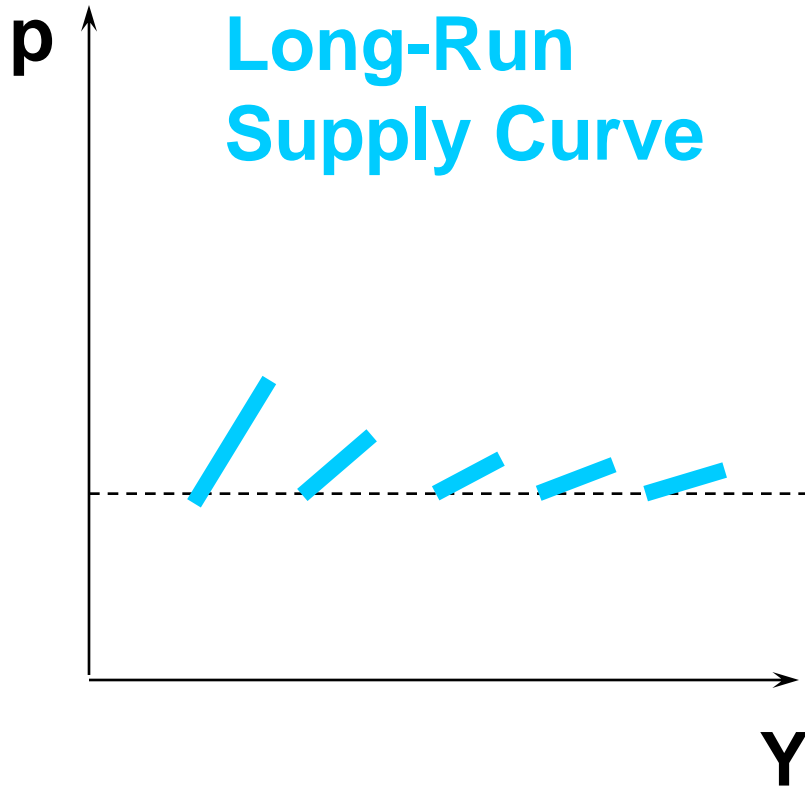
**The only relevant part of the short-run supply curve for  $n = 3$  firms in the industry.**

# Long-Run Industry Supply

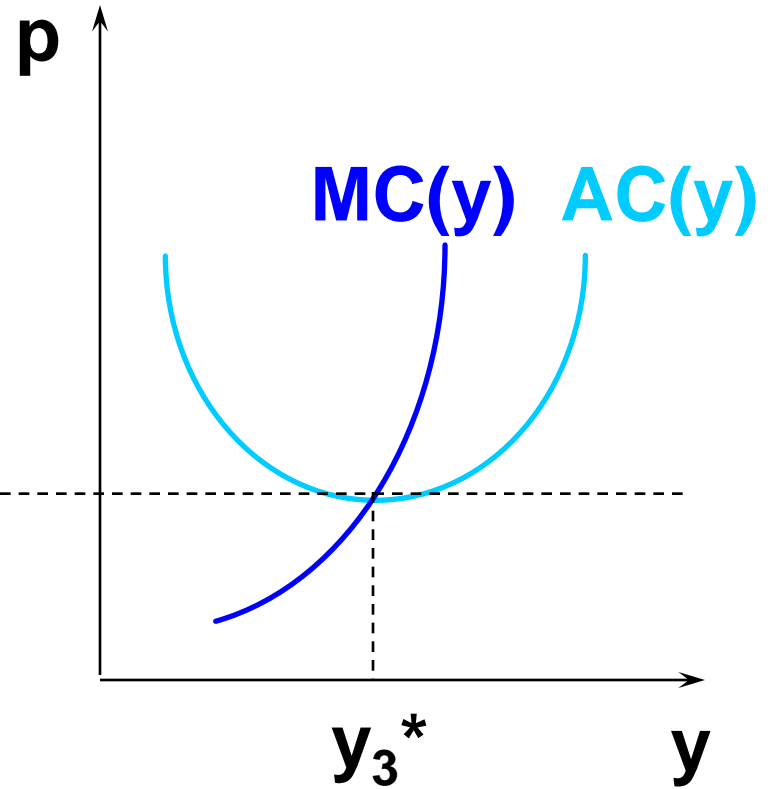
- Continuing in this manner builds the industry's long-run supply curve, one section at-a-time from successive short-run industry supply curves.

# Long-Run Industry Supply

The Market  
Long-Run  
Supply Curve

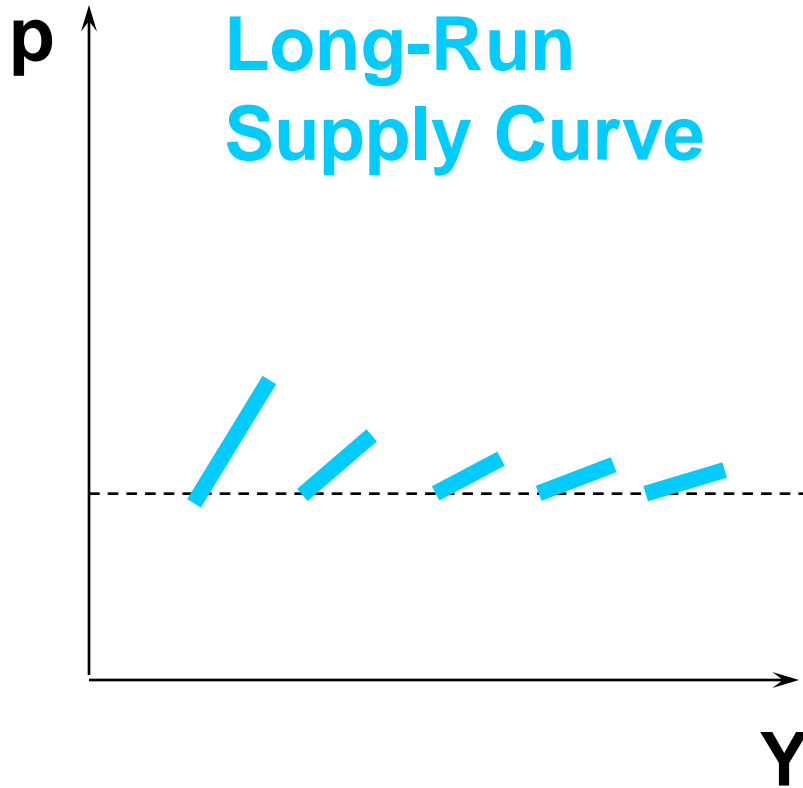


A "Typical" Firm

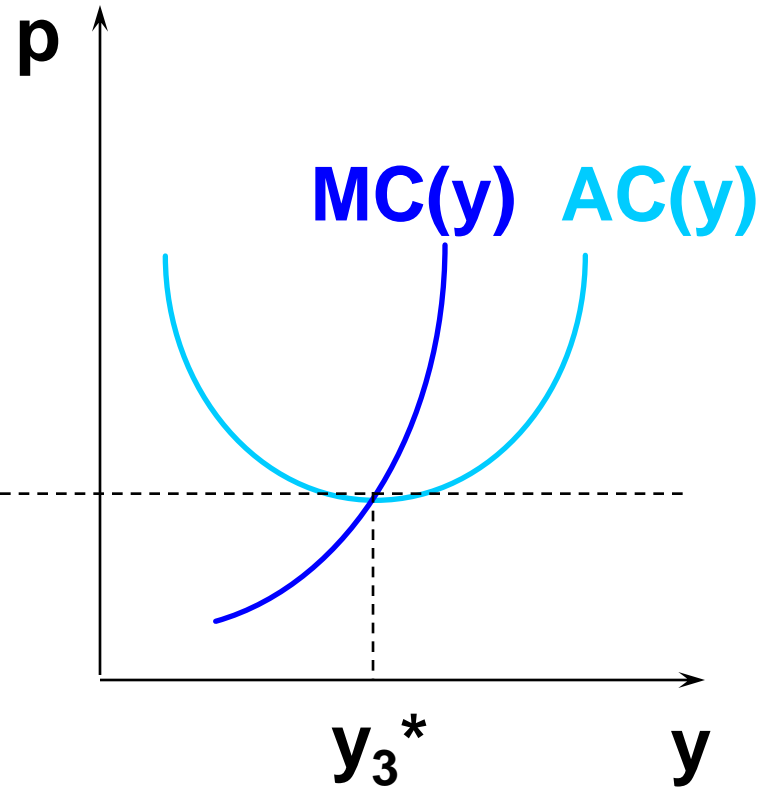


# Long-Run Industry Supply

The Market  
Long-Run  
Supply Curve



A "Typical" Firm



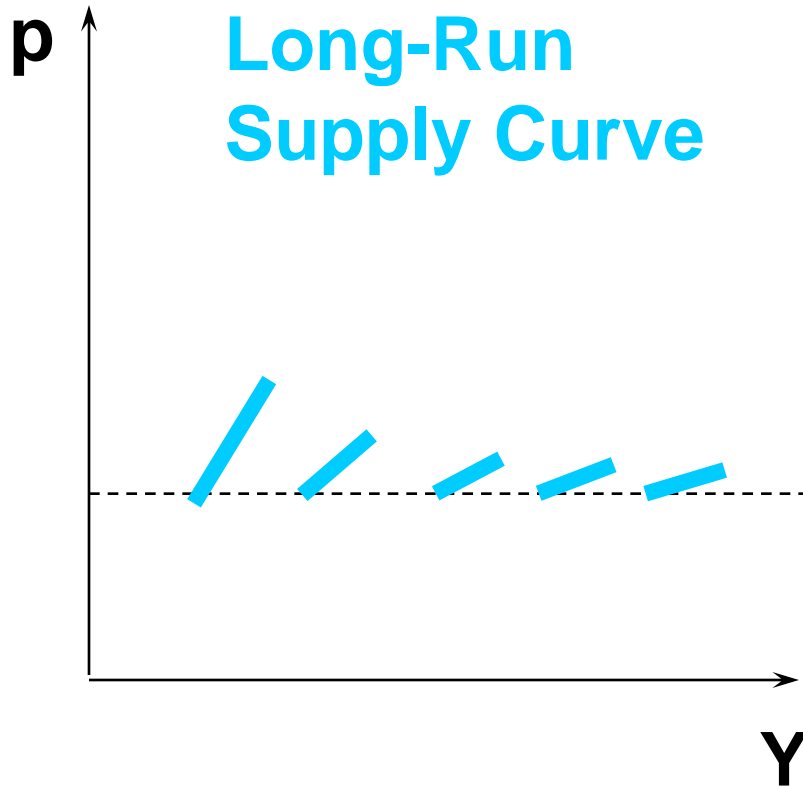
**Notice that the bottom of each segment of the supply curve is  $\min AC(y)$ .**

# Long-Run Industry Supply

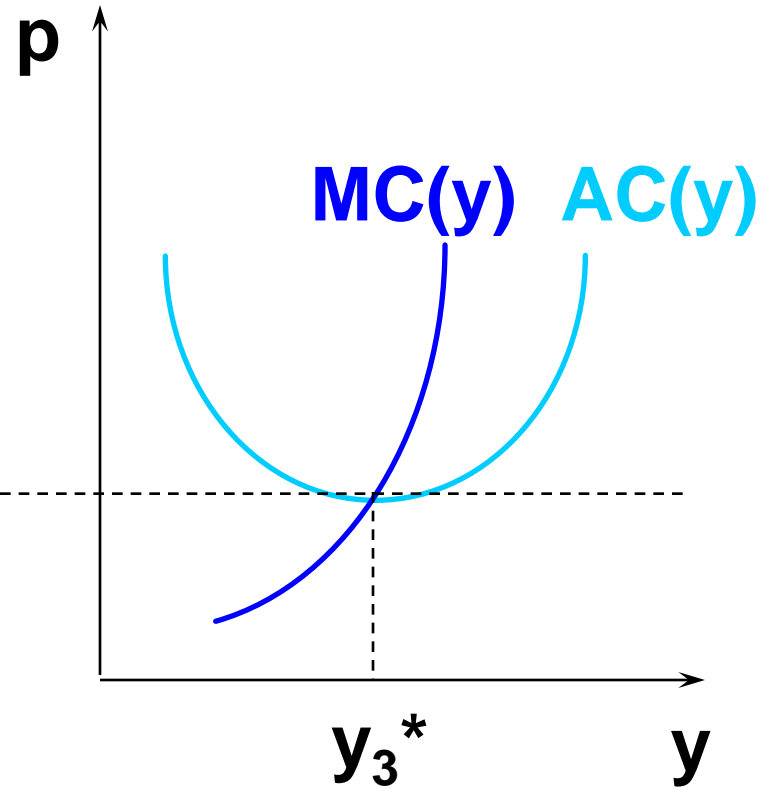
- As each firm gets “smaller” relative to the industry, the long-run industry supply curve approaches a horizontal line at the height of  $\min AC(y)$ .

# Long-Run Industry Supply

The Market  
Long-Run  
Supply Curve



A "Typical" Firm

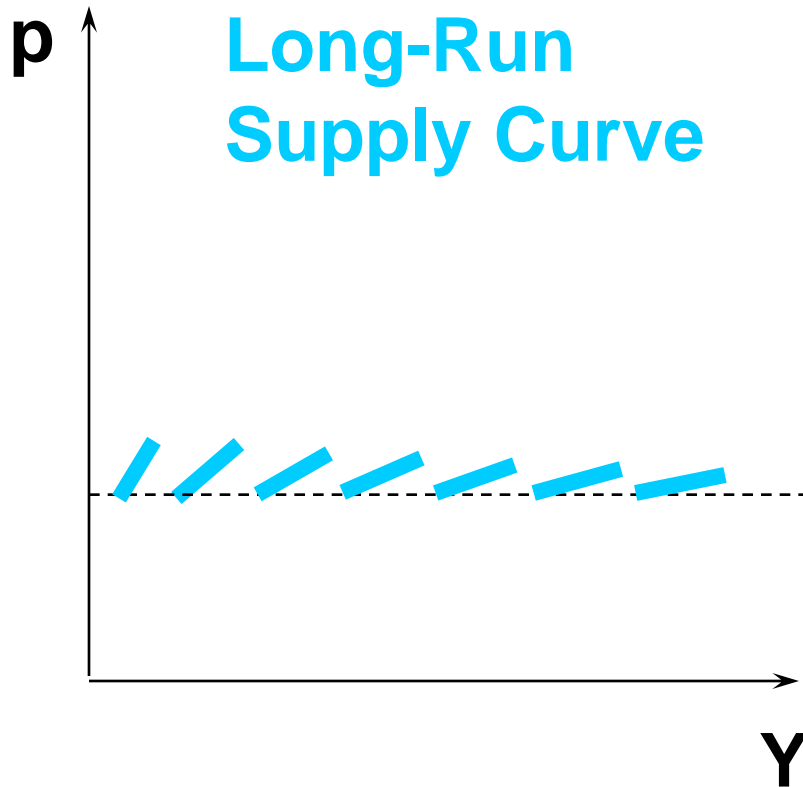


**Notice that the bottom of each segment of the supply curve is  $\min AC(y)$ .**

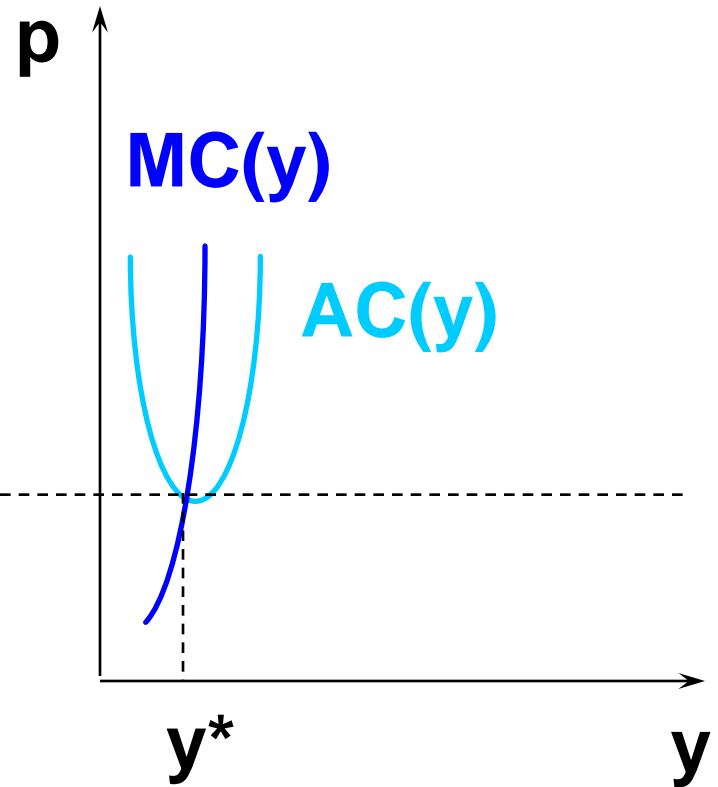
# Long-Run Industry Supply

The Market

Long-Run  
Supply Curve



A "Typical" Firm



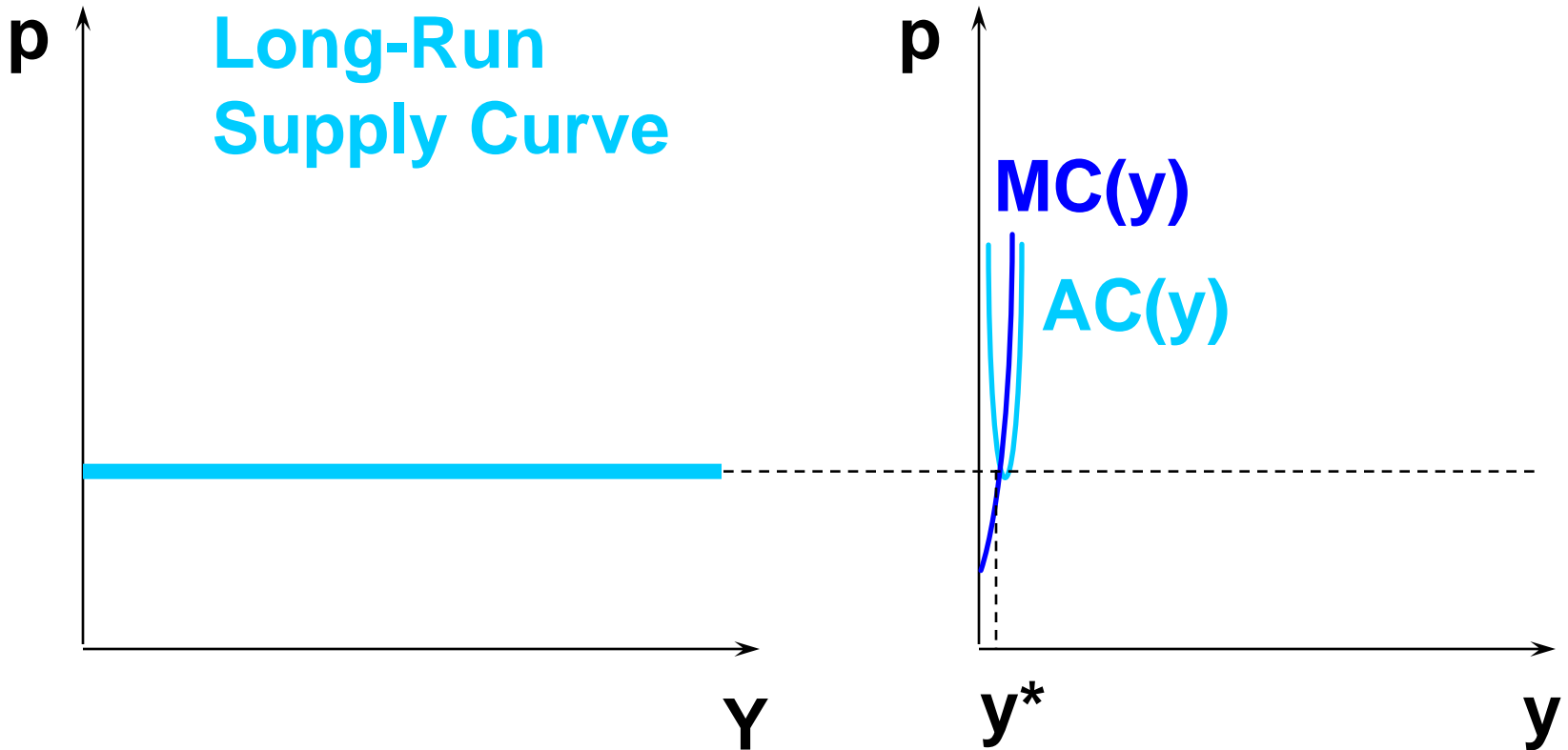
**The bottom of each segment of the supply curve is  $\min AC(y)$ . As firms get "smaller" the segments get shorter.**

# Long-Run Industry Supply

The Market

Long-Run  
Supply Curve

A "Typical" Firm



**In the limit, as firms become infinitesimally small, the industry's long-run supply curve is horizontal at  $\min AC(y)$ .**



# Long-Run Market Equilibrium Price

- In the long-run market equilibrium, the market price is determined **solely** by the long-run minimum average production cost.

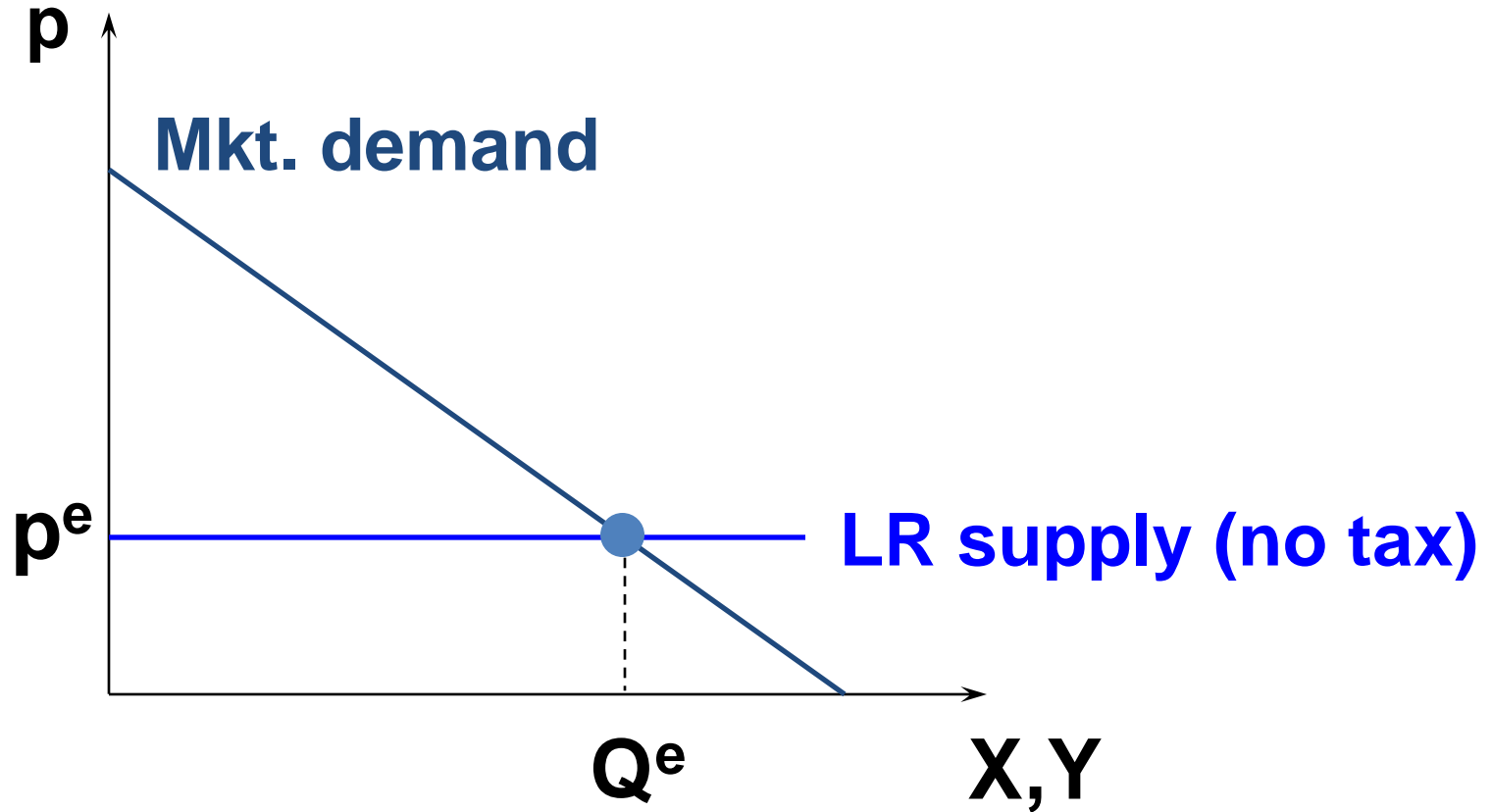
Long-run market price is

$$p^e = \min_{y>0} AC(y).$$

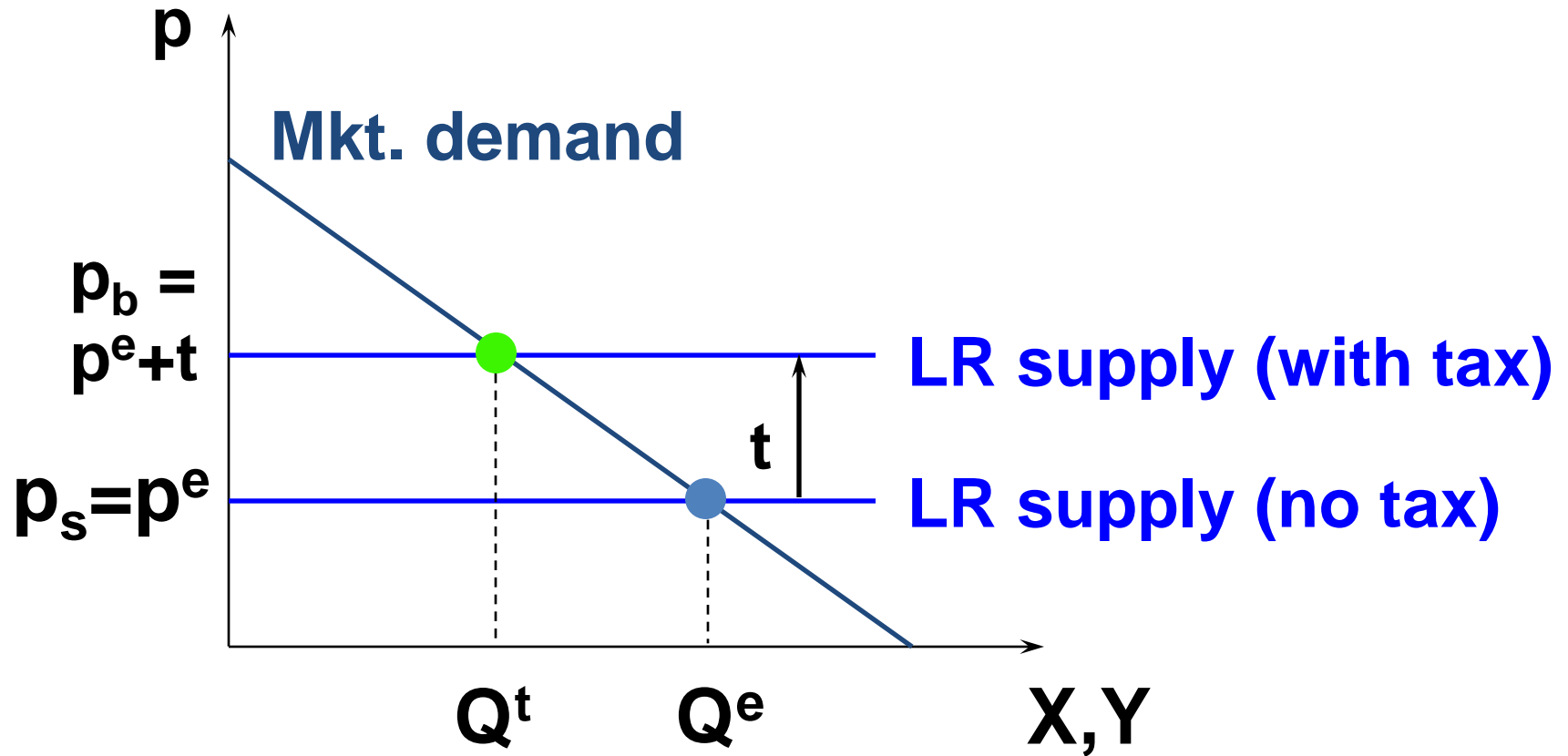
# Long-Run Implications for Taxation

- In a short-run equilibrium, the burden of a sales or an excise tax is typically shared by both buyers and sellers, tax incidence of the tax depending upon the own-price elasticities of demand and supply.
- Q: Is this true in a long-run market equilibrium?

# Long-Run Implications for Taxation

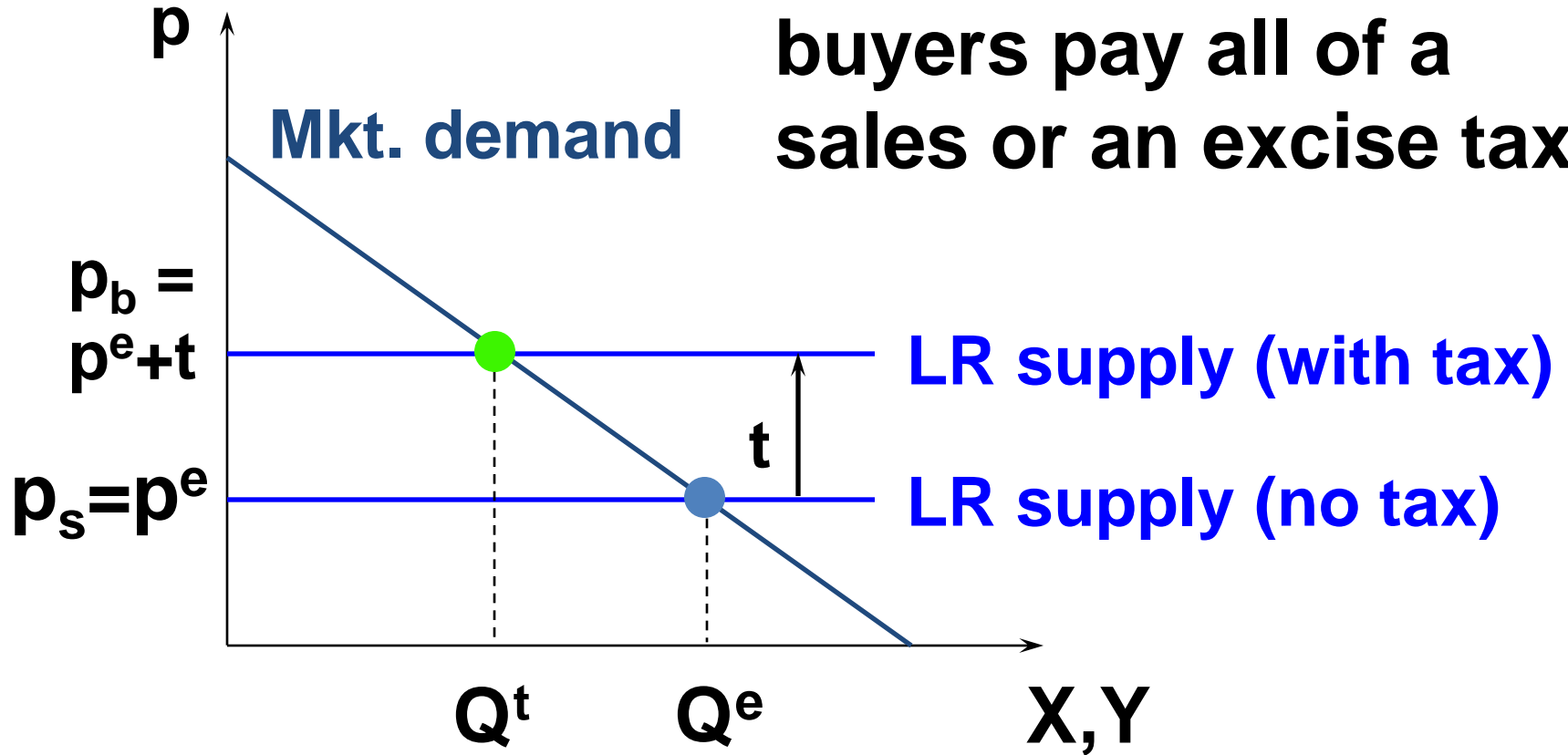


# Long-Run Implications for Taxation



# Long-Run Implications for Taxation

In the long-run the buyers pay all of a sales or an excise tax.



# Fixed Inputs and Economic Rent

- What if there is a barriers to entry or exit?
- E.g., the taxi-cab industry has a barrier to entry even though there are lots of cabs competing with each other.
- Liquor licensing is a barrier to entry into a competitive industry.

# Fixed Inputs and Economic Rent

- Q: When there is a barrier to entry, will not the firms already in the industry make positive economic profits?

# Fixed Inputs and Economic Rent

- Q: When there is a barrier to entry, will not the firms already in the industry make positive economic profits?
- A: No. Each firm in the industry makes a zero economic profit. Why?



# Fixed Inputs and Economic Rent

- An input (e.g. an operating license) that is fixed in the long-run causes a long-run fixed cost,  $F$ .
- Long-run total cost,  $c(y) = F + c_v(y)$ .
- And long-run average total cost,  
 $AC(y) = AFC(y) + AVC(y)$ .
- In the long-run equilibrium, what will be the value of  $F$ ?

# Fixed Inputs and Economic Rent

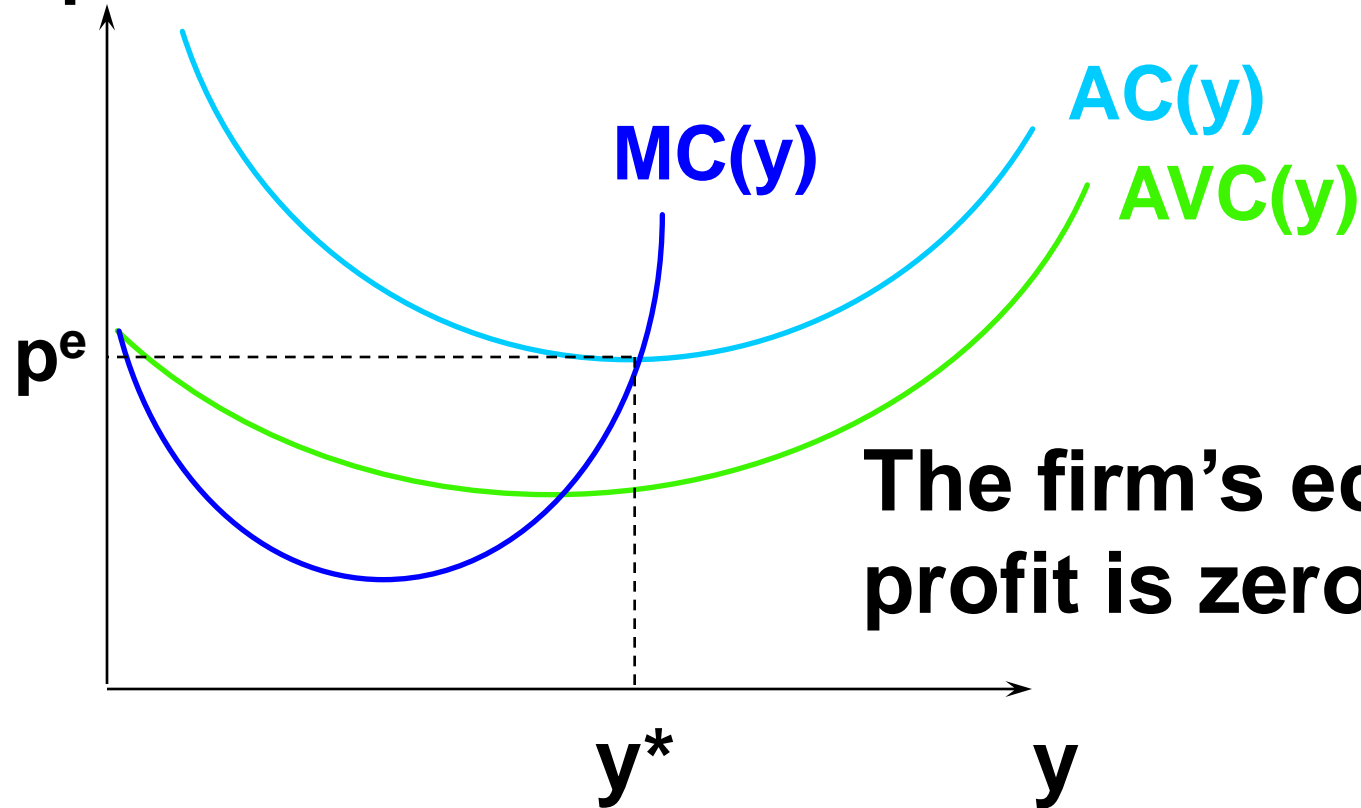
- Think of a firm that needs an operating license -- the license is a fixed input that is rented but not owned by the firm.
- If the firm makes a positive economic profit then another firm can offer the license owner a higher price for it. In this way, all firms' economic profits are competed away, to zero.

# Fixed Inputs and Economic Rent

- So in the long-run equilibrium, each firm makes a zero economic profit and each firm's fixed cost is its payment for its operating license.

# Fixed Inputs and Economic Rent

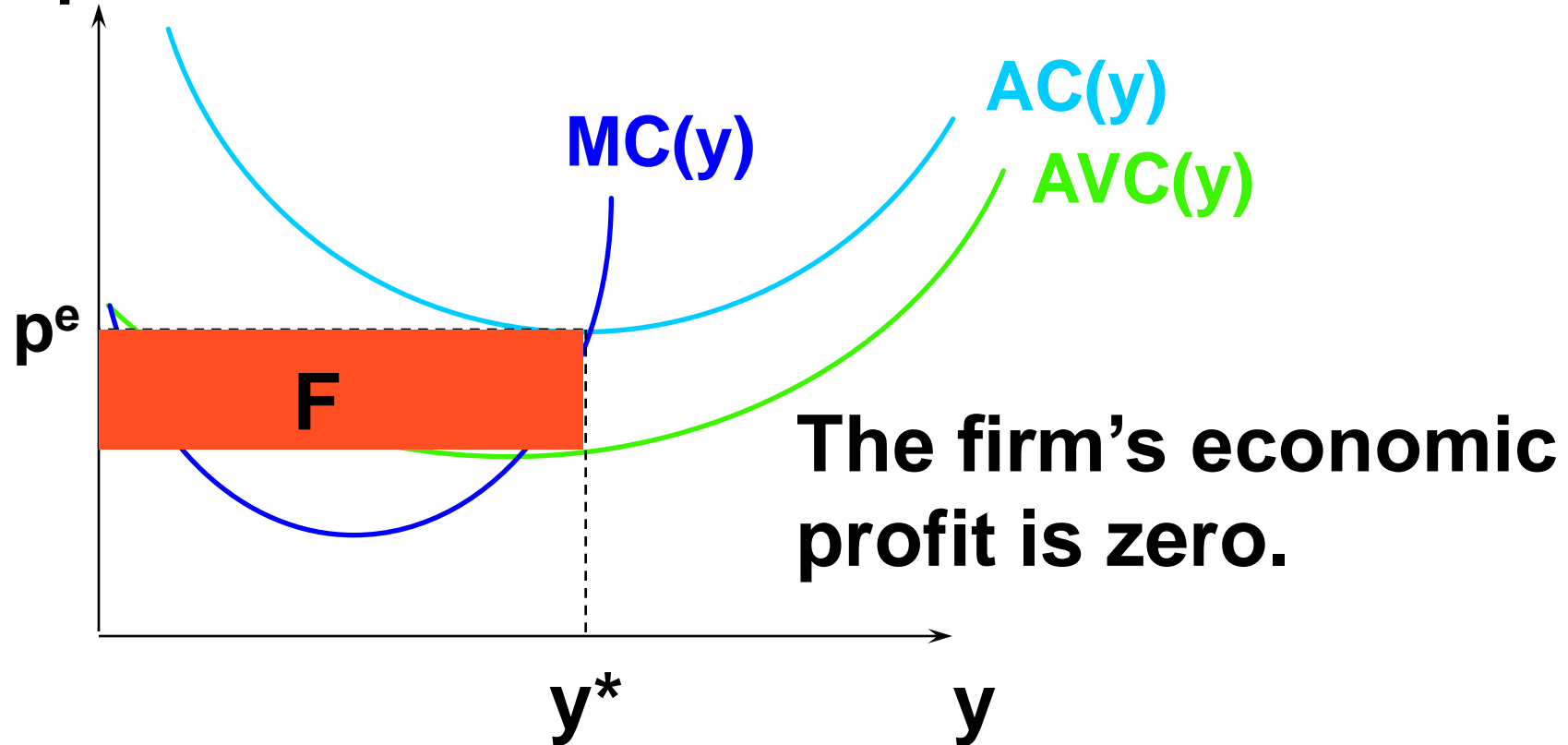
\$/output unit



**The firm's economic profit is zero.**

# Fixed Inputs and Economic Rent

\$/output unit



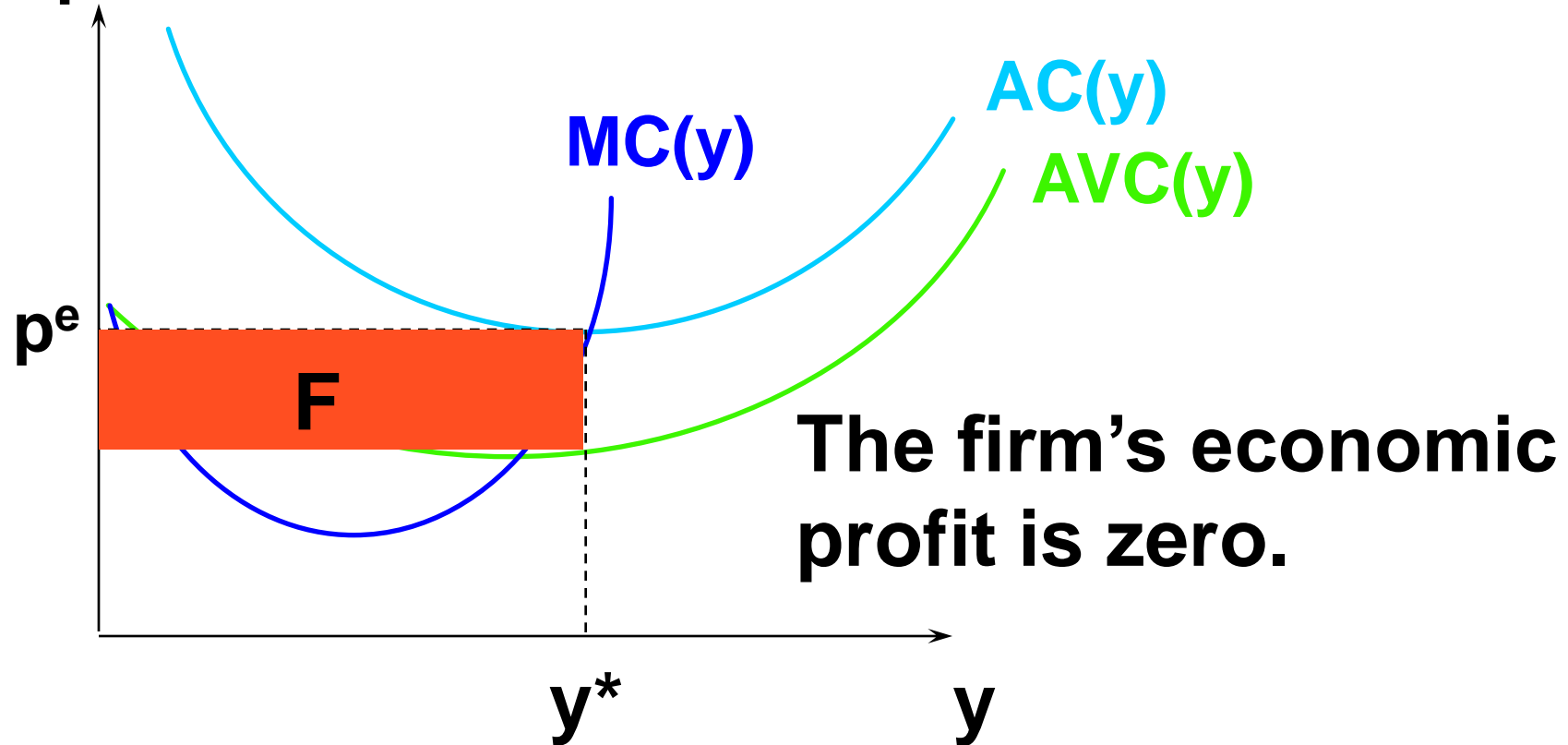
**$F$  is the payment to the owner of the fixed input (the license).**

# Fixed Inputs and Economic Rent

- **Economic rent** is the payment for an input that is in excess of the minimum payment required to have that input supplied.
- Each license essentially costs zero to supply, so the long-run economic rent paid to the license owner is the firm's long-run fixed cost.

# Fixed Inputs and Economic Rent

\$/output unit



**$F$  is the payment to the owner of the fixed input (the license);  $F = \text{economic rent}$ .**