CORPORATE FINANCIAL INFORMATION ENVIRONMENT (CFIE)

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CFIE?

- Primary ways that firms communicate with capital market participants.
- Together with information from:
 - analysts,
 - financial journalists,
 - rating agencies and
 - other market commentators that are external to the firm
- combine to form the Corporate Financial Information Environment (CFIE)

$\bullet \quad \bullet \quad \bullet \quad \bullet$

PURPOSE AND MOTIVATION

- study the causes and consequences of corporate disclosure and financial reporting outcomes.
- aim to uncover the determinants of financial reporting quality
- and the factors that influence the quality of information disclosed to investors beyond the financial statements.

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AIM OF WORK PRESENTED

- we aim to scale up the application of current readability metrics and improve their granularity.
- to improve on previous work, we need to apply the metrics to individual sections of firms' annual reports.
- a necessary prerequisite for our work is to automatically determine the structure of these reports.

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DATASET

- I,500 searchable financial annual reports
- of around 200 of the largest UK firms listed on the LSE
- with an average of 7 annual reports for each firm
- between the years 2003 and 2012.

CFIE ANALYSIS PIPELINE



APPLY NLP METHODS USED IN PRIOR US STUDIES TO UK ANNUAL REPORTS?

UK VS. US FILINGS







- US companies must submit:
- I. IO-K:Annual
- 2. I0-Q: Quarterly
- 3. 8-K: Special Events (between 10-K and 10-Q)
- 4. Annual Report

10-KANNUAL FORM

Each 10-K contains 4 parts and 15 items

- PART I
- **ITEM I.** Description of Business
- ITEM 2. Description of Properties
- ITEM 3. Legal Proceedings
- ITEM 4. Mine Safety Disclosures
- PART II
- **ITEM 5.** Market for Registrant's Common Equity....
- ITEM 6. Selected Financial Data
- **ITEM 7.** Management's Discussion and Analysis....
- **ITEM 8.** Financial Statements and Supplementary Data
- **ITEM 9.** Changes in and Disagreements
- PART III
- **ITEM 10.** Directors, Executive Officers and Corporate Governance
- **ITEM II.** Executive Compensation
- ITEM 12. Security Ownership of Certain Beneficial Owners....
- **ITEM 13.** Certain Relationships and Related Transactions....
- **ITEM 14.** Principal Accounting Fees and Services
- PART IV
- ITEM 15. Exhibits, Financial Statement Schedules....



10-K ANNUAL (STARBUCKS VS. MCDONALD'S)

Starbucks Corporation

PART I Item 1 **Business Risk Factors** Item 1A Unresolved Staff Comments Item 1B Item 2 **Properties** Legal Proceedings Item 3 Item 4 (Removed and Reserved) **PART II** Market for the Registrant's C Item 5 Selected Financial Data Item 6 Item 7 Management's Discussion an Quantitative and Qualitative I Item 7A Financial Statements and Sup Item 8 Report of Independent Regist Changes in and Disagreemen Item 9 Controls and Procedures Item 9A Other Information Item 9B PART III Directors, Executive Officers Item 10 Executive Compensation Itom 11

McDONALD'S CORPORATION

Part I.

Item 1	<u>Business</u>
Item 1A	Risk Factors and Cautionary
Item 1B	Unresolved Staff Comments
Item 2	<u>Properties</u>
Item 3	Legal Proceedings
Item 4	Mine Safety Disclosures
Part II.	
Item 5	Market for Registrant's Comn
Item 6	Selected Financial Data
Item 7	Management's Discussion ar
Item 7A	Quantitative and Qualitative [
Item 8	Financial Statements and Su
ltem 9	Changes in and Disagreemer
Item 9A	Controls and Procedures
Item 9B	Other Information
Part III.	
Item 10	Directors, Executive Officers
Item 11	Executive Compensation



UK ANNUAL REPORTS

- Free style (no standard structure)
- Use of images, text, hyperlinks, ...etc.
- PDF format



UK ANNUAL REPORT SAMPLES

Content and structure varies across firms.

Management have more discretion over what, where, and how much information on topics such as risk, strategy, performance, etc. is reported.

This makes the extraction and analysis task more challenging;

but it provides research opportunities.



UK ANNUAL REPORTS SAMPLE

Financial highlights

Contents

Sales

+6.8% Sales (including VAT, including fuel)

Underlying operating profit

E789m

Underlying operating profit up 6.9%

Underlying profit before tax

E712m Underlying profit before tax up 7.1%

Return on capital employed

11.1%

Return on capital employed

Underlying basic earnings

28.1p Underlying basic earnings per share up 6.0%

B	usiness review
Fi	nancial highlights
C	hairman's letter
C	hief Executive's letter
м	arket overview
K	ey performance indicators
0	ur strategy
G	reat food
	ompelling general merchandise & clothing omplementary channels & services
D	eveloping new business
G	rowing space & creating property value
0	perational excellence
0	ur values make us different
Fi	nancial review

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Governance

Board of Directors Operating Board Directors' report Corporate Operanance statement Corporate Pesponsibility Committee Audit Committee Principal risks & uncertainties Remuneration report Statement of Directors' responsibilities

Financial statements

Independent auditors' report to	
the members of J Sainsbury plc	
Group income statement	
Statements of comprehensive income	
Balance sheet	
Cash flow statements	
Group statement of changes in equity	
Company statement of changes in equit	v
Notes to the financial statements	
Five year financial record	
Additional shareholder information	
Financial calendar	
Glossary	

	Contents	
A State of the second	Spirax Sarco at a glance	6
	Chairman's statement	8
A B	Business review	10
WAARE 1	Market overview	10
	Performance review	15
	Board of Directors	28
	Directors' report	
	Corporate governance	34
A SHARE	Corporate social responsibility	
	The Directors' remuneration report	
	Statement of Directors' responsibilities	50
	Financial statements	51
	Report of the independent auditor	
	Group income statement	
	Balance sheets	
	Statements of recognised income and expense	
	Cash flow statements	
	Notes to the accounts	
	Financial summary	
	Officers and advisers	



EXTRACTION PROCESS

WHAT ARE WE LOOKING TO EXTRACT?



HEADERS AND THEIR SECTIONS

- We are looking to extract the following headers and their narratives for further processing:
 - I. Chairman's statement
 - 2. CEO Review
 - 3. Corporate Government Report
 - 4. Directors Remuneration Report
 - 5. Directors Report and Business Review
 - 6. Directors Responsibilities Statement
 - 7. Directors Report
 - 8. Financial Review
 - 9. Key Performance Indicator
 - 10. Operational Review
 - II. Highlights

HOW?

Not consistent across ARs



o find out more, visit marksandspencer.com/annualreport2010

Chairman's overview by Sir Stuart Rose

Contents	
Spirax Sarco at a glance Chairman's statement	
Business review	10
Market overview	
Performance review	15
Board of Directors	28
Directors' report	
Corporate governance	
Corporate social responsibility	
The Directors' remuneration report	
Statement of Directors' responsibilities	

Doesn't always refer to the correct page



The Group achieved excellent results for 2008 capitalising This, together with the inte on the steady investments we have made over past years. paid in November, makes a 2008 sales were a record £502.5 million, up 20% from

55 Spiper share. This comp

EXTRACTION STEPS

- I) detecting the contents-page
- 2) parsing the detected contents-page and extracting the headers
- 3) detecting page numbering
- 4) adding the extracted headers to the annual report PDFs as bookmarks
- 5) using the added bookmarks to extract the narrative sections under each heading
- The processes run on searchable (text-based) PDFs; we will consider using OCR techniques to process nonsearchable (scanned) PDFs in a later stage.

I) DETECTING THE CONTENTS PAGE

- created a list of gold-standard section names extracted manually from a random sample of 50 annual reports
- matched each page in the annual report against the gold-standard list
- selected the page with the highest matching score as the potential contents page
- the score was calculated by an increment of I for each match.
- To improve the matching process and avoid false positives, we match the gold-standard keywords against lines of text that follow a contents-page-like style (e.g. section name followed by page number, such as *Chairman's Statement 13*).

2) PARSING THE CONTENTS PAGE

- We automatically parsed the detected contents page to extract section names and their associated pages
- matched each line of text in the potential contents page against a regular expression command that will extract any line starting or ending with a number between 1 and the number of pages of the annual report.
- We differentiate between dates and actual page numbers to avoid extracting incorrect section headers.
- However, lines containing text such as an address (e.g., 77 London Road) might still be confused.
- We tackled this problem by matching the list of extracted headers against a list of gold-standard header synonyms.
- To tackle the problem of broken headers we concatenating sentences that end or begin with prepositions such as 'of', 'in' ...etc.
- The algorithm also concatenates sentences ending with singular or plural possessives, symbolic and textual connectors (e.g. 'and', 'or', '&'...etc), and sentences ending with hyphenations.

Corporate Governance Report

- 6 Directors and Secretary
- 8 Shareholders and Share Capital
- 50 Other Statutory Information
- 52 Corporate Governance Statement
- 58 Remuneration Report

Group Financial Statements

- 7 Independent Auditor's Report
- 68 Group Income Statement
- 69 Group Balance Sheet
- '0 Group Cash Flow Statement
- 71 Group Statement of Recognised Income and Expense
- 72 Accounting Policies
- '8 Notes to the Accounts

3) DETECTING PAGE NUMBERING

- The page numbers appearing on the contents page do not usually match with the actual page numbers in the pdf files.
- Created a simple page detection tool that crawls through a dynamic number of three consecutive pages with the aim of extracting a pattern of sequential numbers with an increment of 1 (e.g. 31, 32, 33).
- Running this process we got an accuracy rate of 94%.
- Manual examination of the remaining 6% revealed the following reasons for non-detection: 1) encoding, 2) formatting and 3) design.

4) ADDING HEADERS AS BOOKMARKS

- Using the headers and their correct page numbers we implemented a tool to insert the extracted contents page headers as bookmarks (hyperlinks) to sample PDFs.
- This process helped in extracting narratives associated with each header for further processing



5) EXTRACTING HEADERS' NARRATIVES (PART I)

- Automatically crawl through the data collection and extract all inserted bookmarks and their associated pages.
- Since UK firms do not follow a standard format when creating annual reports, a long list of synonyms are possible for a single header.
- For example the header "Chairman's Statement" may also appear as "Chairman's Introduction", "Chairman's Report" or "Letter to Shareholders".
- To solve this problem we, semi automatically and by the help of an expert in accounting and finance, created a list of synonyms for each of the 11 generic annual report headers.
- This was done by extracting all headers containing "Chairman", "Introduction", "Statement", "Letter to"...etc from a sample of 250 annual reports of 50 UK firms (the quoted unigrams were selected by the same expert).
- We refined the list by removing redundancies. The accounting expert then manually examined the list and deleted irrelevant or inappropriate headers.
- We used the refined list as gold-standard synonyms to extract all the headers related to each of our generic headers

5) EXTRACTING HEADERS' NARRATIVES (PART 2)

- To tackle different word-order or additional words included in the headline (e.g. "The Statement of the Chairman") we used Levenshtein Distance string metric algorithm to measure the difference between two headers.
- The Levenshtein distance between two words is the minimum number of single-character edits (insertion, deletion, substitution) required to change one word into the other.
- To work on a sentence level we modified the algorithm to deal with words instead of characters.
- All the headers with a Levenshtein distance of up to five were presented to the accounting expert.

- I. Chairman's statement
- 2. CEO Review
- 3. Corporate Government Report
- 4. Directors Remuneration Report
- 5. Directors Report and Business Review
- 6. Directors Responsibilities Statement
- 7. Directors Report
- 8. Financial Review
- 9. Key Performance Indicator
- 10. Operational Review
- II. Highlights

ANALYSIS AND READABILITY MEASURES

- For a sample of 250 annual reports we analysed each report and its extracted sections by calculating text readability scores using Flesh and Fog readability measures.
- We also counted word frequencies using forward looking, hedging, positive and negative words–lists.

READABILITY: ANNUAL REPORT VS CHAIRMAN'S SECTION



FORWARD LOOKING FREQUENCIES



EVALUATION

- To ensure quality, we used domain experts to judge the quality of the document structure extraction process.
- We took a random sample of 100 previously unseen annual reports that had bookmarks automatically added to them through the extraction process.
- The expert human evaluators were presented with an evaluation form and asked to compare the automatically assigned bookmarks to the contents page of the same annual report.
- An expert in the accounting and finance domain went through the extracted headers and their narrative sections to judge the quality of the extraction process, the expert also updated the gold-standard list with any new unseen synonyms.

Document Name	Year	Number of Headers in PDF		of Exact	of Partial	Number of Wrong Headers	Page Numbers Correct?	If NO, what is the difference between PDF and Report page numbers?	Notes:
2 ERGO 31AUG04	2004	31	24	24	0	C	Yes		
3I GROUP PLC_07	2007	40	39	38	0	1	Yes		Picked a footer
ACAL PLC-09	2009	24	24	22	2	C	No	2	6

EVALUATION RESULTS

- The evaluators' input was used to calculate Recall/Precision and F measure.
- The manual evaluation was performed in two separate stages following the same evaluation process.
- Stage I helped identify the most common errors that led to incorrect extraction and detection of either the contents page and its headers or the annual report's page numbering.
- Stage 2 was performed after fixing errors discovered by the human evaluators.

EVALUATION: STAGE I AND 2

	Stage 1		Stage 2	
	Count	Percent	Count	Percent
# of PDFs	105	-	105	-
Headers in PDFs	2473	-	2473	-
Extracted Headers	2479	-	2502	-
Exact Matches	2101	84.8%	2202	88.01%
Partial Matches	189	7.6%	105	4.20%
Wrong Headers	189	7.6%	195	7.8%
Missing Headers	183	7.4%	166	6.6%
Correct Headers	2290	92.6%	2307	93.3%
Detected Page number	80	76.2%	94	89.5%
Detected Contents Pages	97	92.4%	97	92.4%

RECALL/PRECISION AND F MEASURE

- An extracted header is considered 'strictly relevant' only if it is an exact match of a PDF's header.
- The header is considered 'broadly relevant' if it is either an exact match or a partial match of a PDFs header.
- Results reveal the fixes applied helped increase recall and precision rates by extracting more relevant headers.

	Stage 1	Stage 2
Strict Recall	0.8496	0.8904
Strict Precision	0.8475	0.8801
Strict F-1 Score	0.8485	0.8852
Broad Recall	0.9260	0.9329
Broad Precision	0.9238	0.9221
Broad F-1 Score	0.9249	0.9274

THANKS ANY QUESTIONS

CFIE UREL: http://ucrel.lancs.ac.uk/cfie

