

# Evaluating Methods for Making Decisions Under Uncertainty

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# Motivation

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- ▶ However these decisions are often made with uncertainty.
- ▶ Because of this uncertainty we cannot always find the best solution but are instead looking for ones that perform well under these uncertainties.
- ▶ Stochastic programming looks at incorporating the uncertainty into making decisions but these methods can be computationally expensive.

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- ▶ The news vendor owns a stall at which they sell two different newspapers, paper A and paper B.
- ▶ Before each day, they need to order the stock that they want to sell.
- ▶ Their aim is to maximise the profits they make.

## Parameter Values

- ▶ The buying and selling prices for each item are known before making the decision.
- ▶ In the deterministic case, the demand is also known.

	Newspaper A	Newspaper B
Buying Price	£1.50	£1.20
Selling Price	£3.00	£4.20
Known Demand	80	70

**Table:** Buying and selling prices per newspaper, and the known demands for each product.

# Solution

It is clear that the best solution is to stock as many of each item as the demand:

- ▶ All items will be sold.
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As there is a £1.50 profit on newspaper A and a £3 profit on newspaper B, the maximum profit that the person can make is:

$$£1.50 \times 80 + £3.00 \times 70 = £330.$$



## Adding Uncertainty

This is not a realistic scenario as in reality the number of customers is not known before.

- ▶ To model this we can add introduce two more scenarios:
  - ▶ Low popularity with a demand of 40 for paper A and 35 for paper B.
  - ▶ High popularity with a demand of 120 for paper A and 105 for paper B.
- ▶ Each of these scenarios along with the demand from the deterministic example will occur with a probability of  $1/3$ .

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In real life there would often be more than 3 scenarios for number of customers, and demand for each item does not have to be dependent, but this will make the problem easier to solve.

## Expected Value of Perfect Information

- ▶ One way to find the best solution is to maximise the expected profit using the assumption that the probability of each of the scenarios is a third.
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- ▶ This gives an optimal strategy of ordering 80 of paper A and 105 of paper B for an expected profit of £248.
- ▶ This is smaller than the expected profit for if the true demand was known before the decision was made:
  - ▶  $\frac{1}{3} \times \text{£}495 + \frac{1}{3} \times \text{£}330 + \frac{1}{3} \times \text{£}165 = \text{£}330.$

We can then calculate the  $EVPI$  which for a maximisation problem is calculated as:

- ▶  $EVPI = WS - RP$ .
  - ▶  $WS$  represents the expected profit of the optimal solution, where we know the scenario we are going to encounter.
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In the newsvendor problem, the *EVPI* is:

$$£330 - £248 = £82.$$

This represents the maximum amount a decision maker would be happy to pay to get accurate and complete information about the uncertainty.

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## Value of the Stochastic Solution

- ▶ In practice perfect information is not usually accessible and finding the  $WS$  solution is often computationally expensive if it is possible.
- ▶ One solution is to instead solve the easier problem where each value with uncertainty is replaced with their mean value.
- ▶ The Expected Result of Using an Expected Value Solution ( $EEV$ ) can be found by using this solution over all the possible scenarios.
- ▶ For the newsvendor problem, this corresponds to ordering 80 of paper A and 70 of paper B for a profit of £241.

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This can be thought of as the cost of ignoring the uncertainty when making a decision.

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- ▶ If  $EVPI$  is low then having perfect information about the uncertainties will not improve by much the profit made compared to solving the  $RP$ .

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If both are small, then using the Expected Value solution provides a good solution to the problem, with not much extra profit available by using the more computationally expensive methods.

## Predicting $EVPI$ and $VSS$

Being able to estimate the values of  $EVPI$  and  $VSS$  for a stochastic problem, without having to solve the full problem would greatly simplify the process of stochastic programming.

- ▶ If we were able to know if these values for a problem were going to be high or low, we would only need to find the solution to the stochastic problem if one of these were large.



- ▶ In practice this is difficult to do and there is no general rule for when low or high values occur.
- ▶ It has been thought using stochastic programming is more valuable when there is high amounts of randomness leading to higher values for the metrics however this is not always the case.

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- ▶ We have seen that being able to predict the relative sizes of the values of  $EVPI$  and  $VSS$  is useful when finding good decisions when making decisions under uncertainty.
- ▶ This would allow computational time to be saved when the benefit gained from the new information is small and complexity of the model is large.
- ▶ In practice, these values are not possible to estimate, and it can be difficult to predict patterns in the values, even if they have been calculated for similar problems.
- ▶ However one solution to this can be to look at bounds for these two values

Thank you for listening!  
Any questions?

## References

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